## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

## FORM 8-K

#### **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 31, 2008

## ATLANTIC TELE-NETWORK, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) 001-12593

47-0728886 (Commission File Number) (IRS Employer Identification No.)

10 Derby Square Salem, Massachusetts 01970 (Address of principal executive offices and zip code)

(978) 619-1300

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 **Results of Operations and Financial Condition.**

On July 31, 2008, Atlantic Tele-Network, Inc. (the "Company") issued a press release announcing financial results for the three and six months ended June 30, 2008. A copy of the press release is furnished herewith as Exhibit 99.1.

Exhibit 99.1 is furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing made by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

- (d) **Exhibits**
- 99.1 Press Release of the Company, dated July 31, 2008.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### ATLANTIC TELE-NETWORK, INC.

By: /s/ Justin D. Benincasa

Justin D. Benincasa Chief Financial Officer

Dated: July 31, 2008

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#### EXHIBIT INDEX

Exhibit Number	Description of Exhibit	_
99.1	Press Release of the Company, dated July 31, 2008.	
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**NEWS RELEASE** 

FOR IMMEDIATE RELEASE

July 31, 2008

**CONTACT:** Atlantic Tele-Network, Inc.

Michael T. Prior Chief Executive Officer 978-619-1300

Justin D. Benincasa Chief Financial Officer 978-619-1300

#### **Atlantic Tele-Network Reports Second Quarter 2008 Results**

- Operating income increases 13% to \$18.1 million; 21% excluding one-time 2007 gains
- Net income increases 13% to \$10.2 million; 28% excluding one-time 2007 gains

**Salem, MA** (July 31, 2008) – Atlantic Tele-Network, Inc. (NASDAQ: ATNI) today reported results for the quarter ended June 30, 2008. For the three months ended June 30, 2008, revenue was \$50.4 million, an increase of \$5.2 million, or 12%, as compared to revenue of \$45.2 million for the three months ended June 30, 2007. Net income was \$10.2 million for the quarter, as compared to \$9.0 million for the same period in 2007, an increase of \$1.2 million, or 13%. On a per share basis, net income increased by 14% to \$0.67 per diluted share from \$0.59 per diluted share for the three months ended June 30, 2007. Net income for 2007 was positively impacted by \$1.0 million of one-time gains. Excluding those one-time gains, net income for 2007 would have been \$8.0 million and the comparative increase in net income for 2008 would be 28%.

For the six months ended June 30, 2008, revenue was \$96.0 million, an increase of \$6.9 million or 8% as compared to revenue of \$89.1 million for the six months ended June 30, 2007. Net income was \$18.1 million for the six months ended June 30, 2008, as compared to \$15.9 million for the same period in

2007, an increase of \$2.2 million or 14%. On a per share basis, net income increased by 13% to \$1.18 per diluted share from \$1.04 per diluted share for the six months ended June 30, 2007.

Revenue and operating income for the second quarter of 2008 was positively impacted by the previously announced increase in the Company's ownership in Bermuda Digital Communications (BDC) from approximately 43% to 58% of BDC's outstanding stock. The Company began consolidating the operating results of BDC on May 15, 2008, the effective date of its increase in ownership.

"This was a good quarter, with stronger results than we expected," said Michael T. Prior, Chief Executive Officer of Atlantic Tele-Network, Inc. "Wireless continues to drive our growth. Our rapid build-out of new markets in the rural United States more than made up for the two markets sold last year, as we continue to see promising results from the extensive investment we made in new network coverage and capacity. Our wireless revenue also benefitted from a partial quarter of consolidated results from Bermuda. The impact of the consolidation of BDC will be even more apparent in the third quarter, and will allow investors a better sense of the health and diversity of our revenue streams. Bermuda has been a great investment for us in the past and we believe our increase in ownership and its contribution to our consolidated wireless revenue will generate additional value for shareholders. In Guyana, which we expect will generate approximately 15% of our total wireless revenue next quarter, the competitive environment is still more difficult than we have faced in the past, leading to a decline in wireless revenue in that market. Another challenge to this quarter was a marked increase in bypass traffic—international traffic that bypasses our network in Guyana costing us revenue and, because of the methods used, presents a very poor quality experience for callers. We have taken a variety of steps to counter this development and hope to see improvement in coming quarters.

"On the fixed line side of our business, we were pleased to see another quarter of growth. We increased the access lines in service in Guyana, had strong increases in high-speed data subscribers in the Virgin Islands and Guyana and continued to add business customers in Vermont and New Hampshire."

#### **Second Quarter 2008 Operating Highlights**

The following operating results for the quarter ended June 30, 2008 are compared against the same period in 2007 unless otherwise indicated.

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Wireless Revenue. Wireless revenue increased by \$4.9 million, or 25%, to \$24.8 million from \$19.9 million. Of this increase, our U.S. rural wireless, notwithstanding the sale of 59 sites in the fourth quarter of 2007, saw revenue increase by \$4.0 million, or 31%, to \$16.9 million from \$12.9 million. An additional \$2.9 million was attributable to the consolidation of BDC, which represents operations from May 15, 2008 through June 30, 2008, offset by a \$2.0

million decrease in our wireless business in Guyana. Our U.S. rural wireless growth was a result of the ongoing deployment of new GSM and CDMA base stations, along with switching fees earned on the 59 sold sites, although those fees are expected to continue to decrease rapidly in the third quarter and terminate by the end of the year. We ended the quarter with a total of 367 GSM and CDMA base stations in our U.S. network, compared to 263 on June 30, 2007. In Guyana, our wireless revenue decline reflects the continued impact of competition that entered the market in late 2006 and a decline in subscribers from 305,000 as of June 2007 to 277,000 as of June 2008.

Local Telephone and Data Revenue. Local telephone and data revenue grew to \$12.3 million compared to \$11.4 million in 2007, an increase of \$0.9 million, or 8%. Our Guyana operations increased their local telephone and data revenue by \$0.7 million, or 11%, from \$6.6 million to \$7.3 million, as access lines increased from 124,000 lines to 135,000 lines, or 9%, and interconnect fees increased. Sovernet reported \$3.7 million in local telephone and data revenue, consistent with the prior year. While Sovernet continues to add business customers for its voice and data services, to date this has been almost entirely offset by the decline in its residential data business, particularly its dial-up internet services. Our Virgin Islands operations saw an increase in revenue attributable to additional sales of high-capacity data services to businesses and government offices and a 30% increase in high-speed data subscribers over the same period in 2007.

**International Long Distance Revenue.** International long distance revenue, all of which is generated by our GT&T subsidiary, was \$12.4 million in 2008, a decrease of \$0.4 million, or 3%, from \$12.8 million in 2007. This decrease was partly a result of certain non-recurring events during the second quarter of 2007, including Guyana's hosting of Cricket World Cup matches and the Rio Group Summit, which we believe caused an increase in international traffic during that period. We also believe that bypass activities increased considerably in the quarter, leading to lost revenue opportunities. Inbound minutes represented 86% of international traffic for the quarter.

**Operating Expenses.** Operating expenses increased by \$3.3 million, or 11%, from \$29.1 million to \$32.4 million for the second quarter of 2007 and 2008, respectively. Of this increase, \$2.0 million

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represents operating expenses of BDC from May 15, 2008 through June 30, 2008. In addition, the Company recorded increased depreciation and amortization expense associated with our network expansion in the rural U.S and Guyana. Such increases, however, were offset by the decrease in marketing expenses in Guyana, which had increased in 2007 in response to new increased competition. Operating expenses were reduced in 2007 by a \$1.0 million gain on the disposition of certain long lived assets. Operating expenses for the second quarter 2007 and 2008 also included non-cash stock based compensation expense of \$0.2 million and \$0.3 million, respectively.

**Operating Income.** Operating income increased by \$2.1 million, or 13%, from \$16.0 million to \$18.1 million for the quarter. This increase came predominately from U.S. rural wireless revenue growth and the consolidation of the results of the operations of BDC, effective May 15, 2008. Operating income for 2007 was positively impacted by \$1.0 million of one-time gains. Excluding those one-time gains, operating income for 2007 would have been \$15.0 million and the comparative increase in operating income for 2008 would be 21%.

#### **Conference Call Information**

Atlantic Tele-Network will host a conference call tomorrow, Friday August 1, 2008 at 10:00 a.m. Eastern Time (ET) to discuss its second quarter results for 2008. The call will be hosted by Michael Prior, President and Chief Executive Officer, and Justin Benincasa, Chief Financial Officer. The dial-in numbers are US/Canada: (800) 734-4208 and International: (212) 231-2900. A replay of the call will be available from 12:00 p.m. (ET) August 1, 2008 until 12:00 p.m. (ET) on August 8, 2008. The replay dial-in numbers are US/Canada: (800) 633-8284 and International: (402) 977-9140, access code 21389480.

#### **About Atlantic Tele-Network**

Atlantic Tele-Network, Inc. (NASDAQ:ATNI) is a telecommunications company headquartered in Salem, Massachusetts. Its principal subsidiaries include: Guyana Telephone and Telegraph Company, Limited, which is the national telephone service provider for all local, long-distance and international service, as well as a wireless service provider, in Guyana; Commnet Wireless, LLC, which provides voice and data wireless roaming services for U.S. and international carriers in rural areas throughout the United States; Bermuda Digital Communications Ltd., which, under the Cellular One name, is the leading provider of wireless voice and data services in Bermuda; Sovernet, Inc., which provides wireline voice and data services to businesses and homes in New England; and Choice Communications, LLC, which provides wireless television and wireless broadband services in the U.S. Virgin Islands.

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#### Non-GAAP Financial Information and Cautionary Language Concerning Forward-Looking Statements

This news release contains references to net income and operating income for 2007 that exclude certain one-time gains and, accordingly are financial measures not prepared in accordance with generally accepted accounting principles (GAAP). These measures are presented as additional performance metrics to enhance the comparability of our current results to prior periods and should not be considered alternatives to net income or operating income determined in accordance with GAAP.

This news release contains forward-looking statements relating to, among other matters, the future financial performance and results of operations of the Company; demand for our services and industry trends; the pace of our network expansion and improvement, including our realization of the benefits of these investments; and management's plans and strategy for the future. These forward-looking statements are based on estimates, projections, beliefs, and assumptions and are not guarantees of future events or results. Actual future events and results could differ materially from the events and results indicated in these statements as a result of many factors, including, among others, (1) significant political and regulatory risk facing our exclusive license to provide local exchange and international voice and data services in Guyana; (2) any significant decline in the price or volume of international long distance calls to Guyana; (3) increased competition affecting our businesses; (4) the regulation of rates that GT&T may charge for local wireline telephone service; (5) significant tax disputes between GT&T and the Guyanese tax authorities; (6) the derivation of a significant portion of our U.S. wireless revenue from a small number of customers; (7) our ability to maintain favorable roaming arrangements, including the rates Commnet charges its wholesale customers; (8) economic, political and other risks facing our foreign operations; (9) regulatory changes affecting our businesses; (10) rapid and significant technological changes in the telecommunications industry; (11) our reliance on a limited number of key suppliers and vendors for timely supply of equipment and services

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## ATLANTIC TELE-NETWORK, INC. Unaudited Condensed Consolidated Balance Sheets

(in Thousands)

	December 31, 2007		June 30, 2008			
Assets:						
Cash and Cash Equivalents	\$ 71,	173 \$	55,053			
Other Current Assets	47,	202	48,285			
Total Current Assets	118,	375	103,338			
Fixed Assets, net	155,	753	173,752			
Goodwill and Other Intangible Assets, net	56,	131	67,707			
Other Assets	14,	)67	5,876			
Total Assets	<u>\$</u> 344,	<u>\$26</u>	350,673			
Liabilities and Stockholders' Equity:						
Current Liabilities	\$ 44,	379 \$	34,217			
Long Term Debt	50,	000	50,000			
Other Liabilities	13,	540	14,535			
Total Liabilities	108,	119	98,752			
Minority Interests	27,	236	29,955			
Stockholders' Equity	208,	971 <u> </u>	221,966			
Total Liabilities and Stockholders' Equity	\$ 344,	<u>\$26</u>	350,673			

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# ATLANTIC TELE-NETWORK, INC. Unaudited Condensed Consolidated Statements of Operations (in Thousands, Except per Share Data)

	Three Months Ended June 30,			Six Months Ended June 30,			
	2007	2008		2007		2008	
Revenue:							
Wireless	\$ 19,884	\$ 24,786	\$	38,587	\$	44,539	
Local Telephone and Data	11,439	12,267		22,506		24,514	
International Long Distance	12,802	12,387		25,974		24,942	
Other Revenues	 1,032	974	_	2,010	_	2,049	
Total Revenue	45,157	50,414		89,077		96,044	
Operating Expenses:						-	
Termination and Access Fees	7,696	8,376		14,255		15,964	
Internet and Programming	817	863		1,666		1,762	
Engineering and Operations	5,709	5,930		11,473		11,785	
Sales, Marketing and Customer Services	3,641	2,944		8,738		5,618	
General and Administrative	5,639	6,819		11,489		12,702	
Depreciation and Amortization	6,658	7,424		13,159		14,501	
Gain on Disposition of Long-Lived Assets	 (1,043)			(1,176)		_	
Total Operating Expenses	 29,117	32,356		59,604		62,332	
Operating Income	16,040	18,058		29,473		33,712	

Other Income (Expense):

Interest Income (Expense), net	(144)		(254)		225		(338)
Other Income	1,514		143		1,768		368
Other Income (Expense), net	1,370		(111)		1,993		30
Income Before Income Taxes, Equity in Earnings of Unconsolidated							
Affiliates and Minority Interests	17,410		17,947		31,466		33,742
Income Taxes	 7,250		6,642		13,914		14,032
Income Before Equity in Earnings of Unconsolidated Affiliates and Minority							
Interests	10,160		11,305		17,552		19,710
Equity in Earnings of Unconsolidated Affiliates	642		272		1,098		735
Minority Interests	(1,753)		(1,373)		(2,703)		(2,374)
Net Income	\$ 9,049	\$	10,204	\$	15,947	\$	18,071
Net Income Per Share							
Basic	\$ 0.60	\$	0.67	\$	1.05	\$	1.19
Diluted	\$ 0.59	\$	0.67	\$	1.04	\$	1.18
Weighted Average Common Shares Outstanding							-
Basic	15,161		15,187		15,156		15,192
Diluted	15,286		15,253		15,288		15,267
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