

# Investor Presentation

Nasdaq: ATNI



**Sidoti Conference**

**September 2023**



# ATN International Vision, Mission & Core Values

## VISION

Our vision looks to a future where all people and communities - regardless of geographic or economic circumstance - will have access to the resources and connections of the global data ecosystem

## MISSION

Our mission is to utilize our technical and operational capabilities to digitally **empower** people and communities so that they can **connect** with the world and **prosper**



## VALUES

**Commitment**

**Respect**

**Excellence**

**Accountability**

**Thoughtfulness**

**Empowerment**



# ATN International at a Glance

Leading Provider of Digital Infrastructure and Communications Services

Providing Crucial Connectivity

Focused on Underserved Markets Around the Globe

Proven and Sustainable Business Model

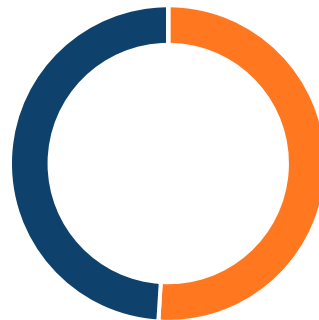


## Key Offerings include:

- ✓ Data, voice & video services
- ✓ Fixed and mobile network operations
- ✓ Carrier services
- ✓ Enterprise communication services
- ✓ Fixed and mobile retail services

**51%**  
Domestic

- 📍 10 US states
- 📍 Includes Alaska, states in west & southwest



**49%**

International Markets

- 📍 Bermuda
- 📍 Cayman Islands
- 📍 Guyana
- 📍 US Virgin Islands

*Based on FY2022 revenue.*



High Recurring Revenues

Durable Discretionary Cash Flows

Macro Trends Fueling Connectivity Demand

# Telecom Market and Business Dynamics

*Strong Market Growth, Durable Customer Relationships, and Sound Stewardship*

## Strong Macro Trends Driving Growth Opportunities



Global digital transformation and the need for reliable connectivity

## Recurring Revenues with Growth Prospects



Established subsidiaries provide stable recurring revenues & new business prospects

## Efficiencies and Smart Capital Deployment



Focused on driving a culture of continuous improvement & highest ROI opportunities

# ATN International Today

*Scaled Telecom Business with a Proven Track Record of Strong Financial Performance*



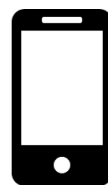
**+11,500**  
Fiber Route Miles



**>746k**  
Broadband Homes  
Passed



**>217k** **~130k**  
Broadband Customers HSD Customers

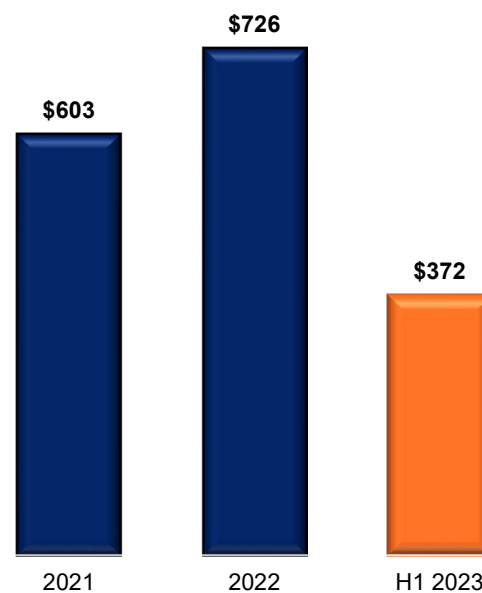


**~400k**  
International Mobile  
Subscribers

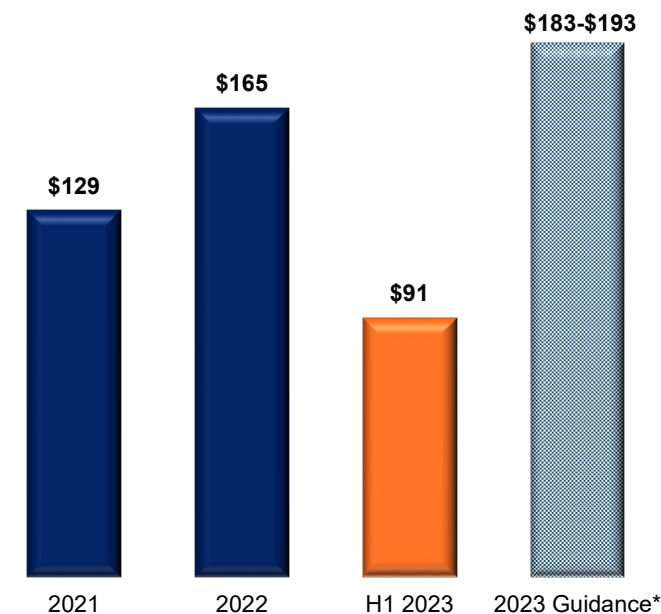
*Data presented may differ from prior reported quarter to reflect more accurate data and/or changes in calculation methodology and process.*

*HSD is defined as download speeds  $\geq$  100 Mbps.*

## Revenue



## Adjusted EBITDA<sup>1</sup>



*Figures shown in millions.*

<sup>1</sup>See Table 5 in the Earnings News Releases issued on 2.22.2023 and 7.26.2023 for reconciliations of Operating Income to Adjusted EBITDA, a non-GAAP measure.

\*2023 Adjusted EBITDA Guidance as of 7.26.2023.

# Thank You

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