

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 001-12593

ATN INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)
500 Cummings Center, Suite 2450
Beverly, Massachusetts
(Address of principal executive offices)

47-0728886
(I.R.S. Employer
Identification No.)

01915
(Zip Code)

(978) 619-1300

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$.01 per share	ATNI	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes No

As of November 9, 2021, the registrant had outstanding 15,823,785 shares of its common stock (\$.01 par value).

ATN INTERNATIONAL, INC.
FORM 10-Q

Quarter Ended September 30, 2021

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Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q (or the "Report") contains forward-looking statements relating to, among other matters, our future financial performance and results of operations, including our expectations regarding the benefits of our acquisition of Alaska Communications; the impact of federal support program revenues; the impact of the novel coronavirus pandemic on the economies of the markets we serve, and on our business and operations; expectations regarding future revenue, operating income, EBITDA and capital expenditures; the competitive environment in our key markets, demand for our services and industry trends; our expectations regarding construction progress under our FirstNet agreement and the effect such progress will have on our financial results; expectations regarding litigation; our liquidity; and management's plans and strategy for the future. These forward-looking statements are based on estimates, projections, beliefs, and assumptions and are not guarantees of future events or results. Actual future events and results could differ materially from the events and results indicated in these statements as a result of many factors, including, among others, (1) the general performance of our operations, including operating margins, revenues, capital expenditures, and the retention of and future growth of our subscriber base, including growth in our private networks business; (2) our ability to successfully integrate our newly acquired Alaska Communications business with our own and realize cost synergies and expansion plans; (3) our ability to maintain favorable roaming and other arrangements with our carrier customers; (4) our ability to efficiently and cost-effectively upgrade our networks and IT platforms to address rapid and significant technological changes in the telecommunications industry; (5) government regulation of our businesses, which may impact our FCC and other telecommunications licenses; (6) our reliance on a limited number of key suppliers and vendors for timely supply of equipment and services relating to our network infrastructure; (7) economic, political and other risks and opportunities facing our operations, including those resulting from the pandemic; (8) the loss of or an inability to recruit skilled personnel in our various jurisdictions, including key members of management; (9) our ability to find investment or acquisition or disposition opportunities that fit the strategic goals of the Company; (10) the occurrence of weather events and natural catastrophes and our ability to secure the appropriate level of insurance coverage for these assets; (11) increased competition; (12) the adequacy and expansion capabilities of our network capacity and customer service system to support our customer growth; and (13) our continued access to capital and credit markets. These and other additional factors that may cause actual future events and results to differ materially from the events and results indicated in the forward-looking statements above are set forth more fully under Item 1A "Risk Factors" in each of the Company's Annual Report on Form 10-K for the year ended December 31, 2020, filed with the SEC on March 1, 2021, and its Quarterly Report on Form 10-Q for the quarter ended June 30, 2021, filed with the SEC on August 9, 2021, and the other reports we file from time to time with the SEC. The Company undertakes no obligation and has no intention to update these forward-looking statements to reflect actual results, changes in assumptions or changes in other factors that may affect such forward-looking statements, except as required by law.

In this Report, the words "the Company," "we," "our," "ours," "us" and "ATN" refer to ATN International, Inc. and its subsidiaries. This Report contains trademarks, service marks and trade names that are the property of, or licensed by, ATN and its subsidiaries.

Reference to dollars (\$) refer to US dollars unless otherwise specifically indicated.

PART I—FINANCIAL INFORMATION
Item 1. Unaudited Condensed Consolidated Financial Statements
ATN INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In Thousands, Except Share Data)

	September 30, 2021	December 31, 2020
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 101,268	\$ 103,925
Restricted cash	1,096	1,072
Short-term investments	434	—
Accounts receivable, net of allowances for credit losses of \$14.3 million and \$12.1 million, respectively	70,196	44,152
Customer receivable	3,430	1,227
Inventory, materials and supplies	8,254	5,504
Prepayments and other current assets	65,027	49,450
Assets held for sale	—	34,735
Total current assets	<u>249,705</u>	<u>240,065</u>
Fixed Assets:		
Property, plant and equipment	1,689,780	1,252,780
Less accumulated depreciation	(773,946)	(716,318)
Net fixed assets	<u>915,834</u>	<u>536,462</u>
Telecommunication licenses, net	114,766	114,083
Goodwill	60,690	60,691
Intangible assets, net	53,529	6,995
Operating lease right-of-use assets	122,422	63,235
Customer receivable - long term	33,096	9,614
Other assets	77,342	52,566
Total assets	<u>\$ 1,627,384</u>	<u>\$ 1,083,711</u>
LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY		
Current Liabilities:		
Current portion of long-term debt	\$ 3,762	\$ 3,750
Current portion of customer receivable credit facility	3,295	—
Accounts payable and accrued liabilities	134,630	96,205
Dividends payable	2,695	2,703
Accrued taxes	9,350	7,501
Current portion of lease liabilities	14,256	12,371
Advance payments and deposits	35,022	24,681
Liabilities held for sale	—	717
Total current liabilities	<u>203,010</u>	<u>147,928</u>
Deferred income taxes	21,776	10,675
Lease liabilities, excluding current portion	96,031	51,082
Other liabilities	135,614	50,617
Customer receivable credit facility, net of current portion	22,486	—
Long-term debt, excluding current portion	345,073	69,073
Total liabilities	<u>823,990</u>	<u>329,375</u>
Commitments and contingencies (Note 14)		
Redeemable noncontrolling interests		
Preferred redeemable noncontrolling interests	49,180	—
Common redeemable noncontrolling interests	22,640	—
Total redeemable noncontrolling interests	<u>71,820</u>	<u>—</u>
ATN International, Inc. Stockholders' Equity:		
Preferred stock, \$0.01 par value per share; 10,000,000 shares authorized, none issued and outstanding	—	—
Common stock, \$0.01 par value per share; 50,000,000 shares authorized; 17,476,542 and 17,383,898 shares issued, respectively, 15,851,336 and 15,898,477 shares outstanding, respectively	172	172
Treasury stock, at cost; 1,625,206 and 1,485,421 shares, respectively	(66,004)	(59,456)
Additional paid-in capital	190,824	187,754
Retained earnings	504,966	516,901
Accumulated other comprehensive income	(666)	278
Total ATN International, Inc. stockholders' equity	<u>629,292</u>	<u>645,649</u>
Noncontrolling interests	<u>102,282</u>	<u>108,687</u>
Total equity	<u>731,574</u>	<u>754,336</u>
Total liabilities, redeemable noncontrolling interests and equity	<u>\$ 1,627,384</u>	<u>\$ 1,083,711</u>

The accompanying condensed notes are an integral part of these condensed consolidated financial statements.

ATN INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020
(Unaudited)
(In Thousands, Except Per Share Data)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
REVENUE:				
Communication services	\$ 155,298	\$ 108,721	\$ 378,897	\$ 322,865
Other	11,462	3,018	36,238	8,878
Total revenue	<u>166,760</u>	<u>111,739</u>	<u>415,135</u>	<u>331,743</u>
OPERATING EXPENSES (excluding depreciation and amortization unless otherwise indicated):				
Cost of services	70,732	45,106	168,717	137,545
Cost of construction revenue	5,855	390	27,997	390
Selling, general and administrative	53,360	35,079	131,705	103,633
Transaction-related charges	5,696	31	7,823	147
Depreciation	28,875	21,157	68,693	64,705
Amortization of intangibles from acquisitions	3,490	423	4,324	1,384
(Gain) loss on disposition of long-lived assets	(256)	(4)	605	60
Total operating expenses	<u>167,742</u>	<u>102,182</u>	<u>409,864</u>	<u>307,864</u>
Income from operations	<u>(982)</u>	<u>9,557</u>	<u>5,271</u>	<u>23,879</u>
OTHER INCOME (EXPENSE)				
Interest income	42	118	83	427
Interest expense	(3,438)	(1,361)	(5,723)	(4,091)
Other income (expense)	(385)	(2,031)	1,923	(4,341)
Other income (expense), net	<u>(3,781)</u>	<u>(3,274)</u>	<u>(3,717)</u>	<u>(8,005)</u>
INCOME (LOSS) BEFORE INCOME TAXES	<u>(4,763)</u>	<u>6,283</u>	<u>1,554</u>	<u>15,874</u>
Income tax provision (benefit)	<u>(288)</u>	<u>92</u>	<u>(1,535)</u>	<u>(1,057)</u>
NET INCOME (LOSS)	<u>(4,475)</u>	<u>6,191</u>	<u>3,089</u>	<u>16,931</u>
(Net income) loss attributable to noncontrolling interests, net of tax expense (benefit) of \$(1.2) million, \$0.2 million, \$(0.8) million, and \$0.8 million, respectively.	1,856	(3,530)	(986)	(10,538)
NET INCOME (LOSS) ATTRIBUTABLE TO ATN INTERNATIONAL, INC. STOCKHOLDERS	<u>\$ (2,619)</u>	<u>\$ 2,661</u>	<u>\$ 2,103</u>	<u>\$ 6,393</u>
NET INCOME (LOSS) PER WEIGHTED AVERAGE SHARE ATTRIBUTABLE TO ATN INTERNATIONAL, INC. STOCKHOLDERS:				
Basic	<u>\$ (0.22)</u>	<u>\$ 0.17</u>	<u>\$ 0.08</u>	<u>\$ 0.40</u>
Diluted	<u>\$ (0.22)</u>	<u>\$ 0.17</u>	<u>\$ 0.08</u>	<u>\$ 0.40</u>
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:				
Basic	<u>15,860</u>	<u>15,962</u>	<u>15,891</u>	<u>15,946</u>
Diluted	<u>15,860</u>	<u>16,011</u>	<u>15,901</u>	<u>15,990</u>
DIVIDENDS PER SHARE APPLICABLE TO COMMON STOCK	<u>\$ 0.17</u>	<u>\$ 0.17</u>	<u>\$ 0.51</u>	<u>\$ 0.51</u>

The accompanying condensed notes are an integral part of these condensed consolidated financial statements.

ATN INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020
(Unaudited)
(In Thousands)

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Net income (loss)	\$ (4,475)	\$ 6,191	\$ 3,089	\$ 16,931
Other comprehensive income (loss):				
Foreign currency translation adjustment	(604)	1,521	(1,014)	(1,113)
Unrealized gain (loss) on derivatives	10	35	70	(143)
Other comprehensive income (loss), net of tax	(594)	1,556	(944)	(1,256)
Comprehensive income (loss)	(5,069)	7,747	2,145	15,675
Less: Comprehensive income (loss) attributable to noncontrolling interests	1,856	(3,530)	(986)	(10,538)
Comprehensive income (loss) attributable to ATN International, Inc.	<u>\$ (3,213)</u>	<u>\$ 4,217</u>	<u>\$ 1,159</u>	<u>\$ 5,137</u>

The accompanying condensed notes are an integral part of these condensed consolidated financial statements.

ATN INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020
(Unaudited)
(In Thousands, Except Per Share Data)

	Total Redeemable Noncontrolling Interests			Total Equity								
	Redeemable Preferred Units	Redeemable Common Units	Total Redeemable Noncontrolling Interests	Common Stock	Treasury Stock, at cost	Additional Paid In Capital	Retained Earnings	Redeemable Common Units	Other Comprehensive Income/(Loss)	ATNI Stockholders' Equity	Non-Controlling Interests	Total Equity
Balance, June 30, 2021	\$ —	\$ —	\$ —	\$ 172	\$ (63,388)	\$ 189,006	\$ 516,208	\$ —	\$ (72)	\$ 641,926	\$ 99,260	\$ 741,186
Issuance of 48,334 preferred units	48,334	—	48,334	—	—	—	—	—	—	—	—	—
Issuance of 23,199 common units	—	22,640	22,640	—	—	—	—	—	—	—	—	—
Purchase of 58,378 shares of common stock	—	—	—	—	(2,616)	—	—	—	—	(2,616)	—	(2,616)
Stock-based compensation	—	—	—	—	—	1,435	—	—	—	1,435	99	1,534
Exercise of stock options	—	—	—	—	—	383	—	—	—	—	383	383
Noncontrolling interests in acquired entity	—	—	—	—	—	—	—	—	—	—	470	470
Dividends declared on common stock (\$0.17 per common share)	—	—	—	—	—	—	(2,694)	—	—	(2,694)	(335)	(3,029)
Accrued dividend on redeemable preferred	846	—	846	—	—	—	(846)	—	—	(846)	—	(846)
Repurchase of noncontrolling interests	—	—	—	—	—	—	—	—	—	—	(439)	(439)
Deemed dividend - redeemable common units	—	5,083	5,083	—	—	—	(5,083)	5,083	—	—	—	—
<i>Comprehensive income:</i>												
Net income (loss)	—	(5,083)	(5,083)	—	—	—	(2,619)	(5,083)	—	(7,702)	3,227	(4,475)
Other comprehensive income (loss)	—	—	—	—	—	—	—	—	(594)	(594)	—	(594)
Total comprehensive income (loss)	—	—	—	—	—	—	(2,619)	(5,083)	(594)	(8,296)	3,227	(5,069)
Balance, September 30, 2021	\$ 49,180	\$ 22,640	\$ 71,820	\$ 172	\$ (66,004)	\$ 190,824	\$ 504,966	\$ —	\$ (666)	\$ 629,292	\$ 102,282	\$ 731,574
Balance, June 30, 2020	\$ —	\$ —	\$ —	\$ 172	\$ (55,316)	\$ 189,785	\$ 540,183	\$ —	\$ (6,094)	\$ 668,730	\$ 128,913	\$ 797,643
Purchase of 80,754 shares of common stock	—	—	—	—	(4,140)	—	—	—	—	(4,140)	—	(4,140)
Stock-based compensation	—	—	—	—	—	1,793	—	—	—	1,793	94	1,887
Dividends declared on common stock (\$0.17 per common share)	—	—	—	—	—	—	(2,725)	—	—	(2,725)	(962)	(3,687)
Repurchase of noncontrolling interests	—	—	—	—	—	—	—	—	—	—	(4,852)	(4,852)
<i>Comprehensive income:</i>												
Net income	—	—	—	—	—	—	2,661	—	—	2,661	3,530	6,191
Other comprehensive income	—	—	—	—	—	—	—	—	1,556	1,556	—	1,556
Total comprehensive income	—	—	—	—	—	—	2,661	—	1,556	4,217	3,530	7,747
Balance, September 30, 2020	\$ —	\$ —	\$ —	\$ 172	\$ (59,456)	\$ 191,578	\$ 540,119	\$ —	\$ (4,538)	\$ 667,875	\$ 126,723	\$ 794,598

The accompanying condensed notes are an integral part of these condensed consolidated financial statements.

ATN INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020
(Unaudited)
(In Thousands, Except Per Share Data)

	Total Redeemable Noncontrolling Interests			Total Equity								
	Redeemable Preferred Units	Redeemable Common Units	Total Redeemable Noncontrolling Interests	Common Stock	Treasury Stock, at cost	Additional Paid In Capital	Retained Earnings	Redeemable Common Units	Other Comprehensive Income/(Loss)	ATNI Stockholders' Equity	Non-Controlling Interests	Total Equity
Balance, December 31, 2020	\$ —	\$ —	\$ —	\$ 172	\$ (59,456)	\$ 187,754	\$ 516,901	\$ —	\$ 278	\$ 645,649	\$ 108,687	\$ 754,336
Issuance of 48,334 preferred units	48,334	—	48,334	—	—	—	—	—	—	—	—	—
Issuance of 23,199 common units	—	22,640	22,640	—	—	—	—	—	—	—	—	—
Purchase of 139,784 shares of common stock	—	—	—	—	(6,548)	—	—	—	—	(6,548)	—	(6,548)
Stock-based compensation	—	—	—	—	—	4,874	—	—	—	4,874	125	4,999
Exercise of stock options	—	—	—	—	—	383	—	—	—	383	—	383
Noncontrolling interest in equity acquired	—	—	—	—	—	—	—	—	—	—	544	544
Dividends declared on common stock (\$0.51 per common share)	—	—	—	—	—	—	(8,109)	—	—	(8,109)	(2,823)	(10,932)
Accrued dividend on redeemable preferred	846	—	846	—	—	—	(846)	—	—	(846)	—	(846)
Investments made by minority shareholders in consolidated affiliates	—	—	—	—	—	—	—	—	—	—	329	329
Repurchase of noncontrolling interests	—	—	—	—	—	(2,187)	—	—	—	(2,187)	(10,649)	(12,836)
Deemed dividend - redeemable common units	—	5,083	5,083	—	—	—	(5,083)	5,083	—	—	—	—
<i>Comprehensive income:</i>												
Net income (loss)	—	(5,083)	(5,083)	—	—	—	2,103	(5,083)	—	(2,980)	6,069	3,089
Other comprehensive income (loss)	—	—	—	—	—	—	—	—	(944)	(944)	—	(944)
Total comprehensive income	—	—	—	—	—	—	2,103	(5,083)	—	(3,924)	6,069	2,145
Balance, September 30, 2021	\$ 49,180	\$ 22,640	\$ 71,820	\$ 172	\$ (66,004)	\$ 190,824	\$ 504,966	\$ —	\$ (666)	\$ 629,292	\$ 102,282	\$ 731,574
Balance, December 31, 2019	\$ —	\$ —	\$ —	\$ 172	\$ (51,129)	\$ 188,471	\$ 541,890	\$ —	\$ (3,282)	\$ 676,122	\$ 129,961	\$ 806,083
Purchase of 161,500 shares of common stock	—	—	—	—	(8,327)	—	—	—	—	(8,327)	—	(8,327)
Stock-based compensation	—	—	—	—	—	4,419	—	—	—	4,419	189	4,608
Dividends declared on common stock (\$0.51 per common share)	—	—	—	—	—	—	(8,164)	—	—	(8,164)	(6,514)	(14,678)
Repurchase of noncontrolling interests	—	—	—	—	—	(1,312)	—	—	—	(1,312)	(7,451)	(8,763)
<i>Comprehensive income:</i>												
Net income	—	—	—	—	—	—	6,393	—	—	6,393	10,538	16,931
Other comprehensive income (loss)	—	—	—	—	—	—	—	—	(1,256)	(1,256)	—	(1,256)
Total comprehensive income	—	—	—	—	—	—	6,393	—	(1,256)	5,137	10,538	15,675
Balance, September 30, 2020	\$ —	\$ —	\$ —	\$ 172	\$ (59,456)	\$ 191,578	\$ 540,119	\$ —	\$ (4,538)	\$ 667,875	\$ 126,723	\$ 794,598

The accompanying condensed notes are an integral part of these condensed consolidated financial statements.

ATN INTERNATIONAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020
(Unaudited)
(In Thousands)

	Nine Months Ended September 30,	
	2021	2020
Cash flows from operating activities:		
Net income	\$ 3,089	\$ 16,931
Adjustments to reconcile net income to net cash flows provided by operating activities:		
Depreciation	68,693	64,705
Amortization of acquisition intangibles	4,324	1,384
Provision for doubtful accounts	3,303	4,452
Amortization of debt discount and debt issuance costs	767	395
Stock-based compensation	5,116	4,608
Deferred income taxes	(5,939)	(6,078)
(Gain) loss on equity investments	(647)	3,360
Loss on disposition of long-lived assets	605	60
Unrealized (gain) loss on foreign currency	(81)	449
Changes in operating assets and liabilities, excluding the effects of acquisitions and dispositions:		
Accounts receivable	152	(12,189)
Customer receivable	(25,684)	—
Materials and supplies, prepayments, and other current assets	(4,689)	(14,849)
Prepaid income taxes	66	2,038
Accounts payable and accrued liabilities, advance payments and deposits and other current liabilities	341	7,382
Accrued taxes	(2,172)	(1,418)
Other assets	429	1,057
Other liabilities	43	(696)
Net cash provided by operating activities	<u>47,716</u>	<u>71,591</u>
Cash flows from investing activities:		
Capital expenditures	(62,222)	(48,792)
Reimbursable capital expenditures	(8,700)	(1,870)
Receipt of capital government grants	7,094	—
Divestiture of businesses, net of transferred cash of \$0.9 million	18,597	—
Acquisition of business net of \$11.9 million of cash acquired	(340,152)	—
Purchase of intangible assets, including deposits	—	(20,396)
Proceeds from strategic investments	—	11,969
Purchases of strategic investments	(6,399)	(2,768)
Purchase of short-term investments	—	(116)
Net cash used in investing activities	<u>(391,782)</u>	<u>(61,973)</u>
Cash flows from financing activities:		
Dividends paid on common stock	(8,118)	(8,166)
Distributions to noncontrolling interests	(4,823)	(6,503)
Payment of debt issuance costs	(6,568)	(1,096)
Principal repayments of term loan and credit facilities	(13,826)	(2,814)
Credit facility borrowings	295,000	—
Purchases of common stock – stock-based compensation	(1,713)	(1,733)
Purchases of common stock – share repurchase plan	(4,836)	(6,589)
Proceeds from exercise of stock options	383	—
Redeemable noncontrolling interests contribution	71,533	—
Repurchases of noncontrolling interests	(13,139)	(8,763)
Proceeds from customer receivable credit facility	27,540	—
Net cash provided by (used in) financing activities of continuing operations	<u>341,433</u>	<u>(35,664)</u>
Effect of foreign currency exchange rates on cash and cash equivalents	—	(87)
Net change in cash, cash equivalents, and restricted cash	(2,633)	(26,133)
Total cash, cash equivalents, and restricted cash, beginning of period	104,997	162,358
Total cash, cash equivalents, and restricted cash, end of period	<u>\$ 102,364</u>	<u>\$ 136,225</u>
Purchases of property, plant and equipment included in accounts payable and accrued expenses	<u>\$ 17,973</u>	<u>\$ 15,097</u>

The accompanying condensed notes are an integral part of these condensed consolidated financial statements.

ATN INTERNATIONAL, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND BUSINESS OPERATIONS

The Company strives to be a leading platform for the operation of, and investment in, connectivity services to remote and underserved markets. The Company's operating subsidiaries provide critical infrastructure-based solutions and communications services, in the United States, Bermuda, and the Caribbean. At the holding company level, the Company oversees the allocation of capital within and to its subsidiaries, affiliates, new investments, and stockholders. The Company has also developed significant operational expertise and resources that it uses to augment the capabilities of its individual operating subsidiaries. Over the past ten years, the Company has built a platform of resources and expertise to support its operating subsidiaries and to improve their quality of service with greater economies of scale and expertise than would typically be available at the operating subsidiary level.

The Company actively evaluates potential acquisitions, investment opportunities and other strategic transactions, both domestic and international, and generally looks for those that it believes have the potential for generating steady excess cash flows over extended periods of time. The Company has used the cash generated from the operations and disposition of its operating subsidiaries, to re-invest in its existing businesses, to make strategic investments in additional businesses, and to return cash to its investors. The Company also provides management, technical, financial, regulatory, and marketing services to its operating subsidiaries and typically receives a management fee calculated as a percentage of their revenues, which is eliminated in consolidation. For further information about the Company's financial segments and geographical information about its operating revenues and assets, see Note 13 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

As of September 30, 2021, the Company offers the following types of services to its customers:

- **Mobility Telecommunications Services.** The Company offers mobile telecommunications services and equipment ("Mobility") over its wireless networks to both its business and consumer subscribers. In certain markets, Mobility services also includes private network services to business customers and municipalities.
- **Fixed Telecommunications Services.** The Company provides fixed data broadband, internet and voice telecommunications services ("Fixed") to both its business and consumer subscribers in all of its markets. For some markets, Fixed services also include video services and support under certain government programs.
- **Carrier Telecommunication Services.** The Company delivers services to other telecommunications providers ("Carrier Services") such as wholesale roaming, the leasing of critical network infrastructure such as tower and transport facilities, site maintenance and international long-distance services.
- **Managed Services.** The Company provides information technology services ("Managed Services") such as network, application, infrastructure and hosting services to both its business and consumer customers.

Through September 30, 2021, the Company has identified three operating segments to manage and review its operations and to facilitate investor presentations of our results. These three operating segments are as follows:

- **International Telecom.** In the Company's international markets, the Company offers Fixed services, Mobility services, Carrier Services and Managed Services to customers in Bermuda, the Cayman Islands, Guyana and the US Virgin Islands. The Company also offers fixed video services in Bermuda, the Cayman Islands, and the US Virgin Islands.

- **US Telecom.** In the United States, the Company provides Fixed services, Carrier Services and Managed Services to business and consumer customers in Alaska and the Western US where it also provides Mobility and private network services to consumers.
- **Renewable Energy.** In India, the Company provided distributed generation solar power to commercial and industrial customers through January 27, 2021. See *Disposition of International Solar Business* for further details.

The following chart summarizes the operating activities of the Company’s principal subsidiaries, the segments in which it reports its revenue and the markets it served during the three months ended September 30, 2021:

Segment	Services	Markets	Tradenames
International Telecom	Mobility	Bermuda, Guyana, US Virgin Islands	One, GTT+, Viya
	Fixed	Bermuda, Cayman Islands, Guyana, US Virgin Islands	One, Logic, GTT+, Viya
	Carrier Services	Bermuda, Guyana, US Virgin Islands	One, GTT+, Viya
	Managed Services	Bermuda, Cayman Islands, US Virgin Islands, Guyana	Fireminds, One, Logic, GTT+, Viya
US Telecom	Mobility	United States (rural markets)	Choice, Choice NTUA Wireless, Geoverse
	Fixed	United States	Alaska Communications, Commnet, Choice, Choice NTUA Wireless, Deploycom
	Carrier Services	United States	Alaska Communications, Commnet, Essexstel
	Managed Services	United States	Alaska Communications, Choice
	Renewable Energy (1)	Solar	India

(1) See *Disposition of International Solar Business* for further details.

For further information about the Company’s financial segments and geographical information about its operating revenues and assets, see Note 13 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

Acquisition of Alaska Communications

On July 22, 2021, the Company completed the acquisition of Alaska Communications Systems Group, Inc. (“Alaska Communications”), a publicly listed company, for approximately \$339.5 million in cash, net of cash acquired, (the “Alaska Transaction”). Alaska Communications provides broadband telecommunication and managed information technology services to customers in the State of Alaska and beyond using its statewide and interstate telecommunications network. The Company completed the Alaska Transaction to enter a new market with similar characteristics to its existing operations.

In conjunction with the Alaska Transaction, the Company entered into an agreement with affiliates and investment funds managed by Freedom 3 Capital, LLC as well as other institutional investors (collectively the “Freedom 3 Investors”). The Freedom 3 Investors contributed approximately \$71.5 million in conjunction with the Alaska Transaction (the “Freedom 3 Investment”). The Freedom 3 Investment consists of redeemable common and preferred equity instruments in a subsidiary of the Company which holds the ownership of Alaska Communications. The Company will account for the Freedom 3 Investment as redeemable noncontrolling interests in its consolidated financial statements due to the redeemable nature of the equity instruments. The Company also entered into a financing transaction drawing \$220 million on a new credit facility to complete the Alaska Transaction. As a result of the Alaska Transaction, the Company owns approximately 52% of the common equity of Alaska Communications and controls its operations and management. The Company incurred \$8.1 million of transaction costs, including \$0.8 million in 2020, in conjunction with the Alaska Transaction. Beginning on July 22, 2021, the results of the Alaska Transaction are included in the Company’s US Telecom segment.

COVID-19

The Company is continuing to monitor and assess the effects of the ongoing COVID-19 pandemic on its commercial operations, the safety of its employees and their families, its sales force and customers and any potential impact on its revenue in 2021.

The preparation of the condensed consolidated financial statements requires the Company to make estimates, judgments and assumptions that may affect the reported amounts of assets, liabilities, equity, revenues and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, the Company evaluates estimates, judgments and methodologies. The Company assessed certain accounting matters and estimates that generally require consideration of forecasted financial information in context with the information and estimates reasonably available to it and the unknown future impacts COVID-19 as of September 30, 2021 and through the date of this report. The accounting matters assessed included, but were not limited to, the allowance for credit losses, the carrying value of goodwill and other long-lived assets, financial assets, valuation allowances for tax assets and revenue recognition.

The Company’s assessment did not indicate that there was a material adverse impact to its consolidated financial statements as of and for the three and nine months ended September 30, 2021. However, future assessments of the impacts of COVID-19 for the remainder of 2021, as well as other factors, including the possible reinstatement of certain COVID-19 travel-related and stay-at-home restrictions, could result in material adverse impacts to the Company’s consolidated financial statements in future reporting periods. For example, the Company may experience difficulty in procuring network or retail equipment, such as handsets for subscribers, as a result of COVID-19 restrictions. Apart from possible government issued travel restrictions, the Company currently cannot assess how COVID-19 may influence subscribers’ procurement behavior for services or how that behavior will impact revenues in the foreseeable future.

2. BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). The financial information included herein is unaudited; however, the Company believes such information and the disclosures herein are adequate to make the information presented not misleading and reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for a fair statement of the Company’s financial position and results of operations for the periods described therein. The year-end condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Results of interim periods may not be indicative of results for the full year. These condensed consolidated financial statements and related notes should be read in conjunction with the Company’s Annual Report on Form 10-K for the year ended December 31, 2020, filed with the SEC on March 1, 2021.

The condensed consolidated financial statements include the accounts of the Company, its subsidiaries in which the Company holds controlling interests and certain entities which are consolidated in accordance with the provisions of

the Financial Accounting Standards Board's ("FASB") authoritative guidance on the consolidation of variable interest entities, since it is determined that the Company is the primary beneficiary of these entities.

Presentation of Revenue

Effective January 1, 2020, the Company changed its presentation of revenue in the Condensed Consolidated Statement of Operations and in the Selected Segment Financial Information tables. This change is intended to better align the Company's financial performance with the views of management and industry competitors, and to facilitate a more constructive dialogue with the investment community.

Specifically, the previously disclosed revenue categories of wireless and wireline revenue are being represented as Mobility, Fixed and Carrier Services revenue within the Company's segment information and are included within communications services revenue within its Statements of Operations. Managed services revenue, which was previously a component of wireline revenue, along with revenue from the Company's Renewable Energy operations, is now included in other revenue. Construction revenue is also included as a component of other revenue.

Presentation of Operating Expenses

Effective January 1, 2021, the Company changed its presentation of operating expenses in the Condensed Consolidated Statement of Operations by combining the previously disclosed Termination and Access Fees with Engineering and Operations as the newly represented Cost of Services. In addition, the previously disclosed Sales, Marketing and Customer Service expenses are now combined with the previously disclosed General and Administrative expenses within the newly represented Selling, General and Administrative expenses. The change in presentation was made to better align the Company's results with industry standards. Cost of construction services continues to be broken out separately and all depreciation and amortization continues to be shown separately.

Recent Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments" ("ASU 2016-13"). ASU 2016-13 requires entities to use a new forward-looking, expected loss model to estimate credit losses. It also requires additional disclosure relating to the credit quality of trade and other receivables, including information relating to management's estimate of credit allowances. The Company adopted ASU 2016-13 using the modified retrospective approach on its January 1, 2020 effective date. Refer to Note 3 of the Condensed Consolidated Financial Statements in this Report.

On December 18, 2019, the FASB issued new guidance that simplifies the accounting for income taxes. Amendments include the removal of certain exceptions to the general principles of ASC 740, Income taxes. The Company adopted this guidance in 2021 using a prospective method. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements; however, the impact in future periods will be dependent on the extent of future events and circumstances.

In October 2021, the FASB issued ASU 2021-08, Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers, which requires entities to apply Topic 606 to recognize and measure contract assets and contract liabilities in a business combination. ASU 2021-08 is effective for fiscal years beginning after December 15, 2022, with early adoption permitted. We are currently evaluating the impact that adopting this new accounting standard would have on our consolidated financial statements.

3. REVENUE RECOGNITION AND RECEIVABLES

Contract Assets and Liabilities

The Company recognizes contract assets and liabilities on its balance sheet. Contract assets represent unbilled amounts typically resulting from consumer mobility contracts with both a multiyear service period and a promotional discount. In these contracts the revenue recognized exceeds the amount billed to the customer. The current portion of the

contract asset is recorded in prepayments and other current assets and the noncurrent portion is included in other assets on the Company's balance sheets.

Contract liabilities consist of advance payments and billings in excess of revenue recognized. Mobility and Fixed revenue for postpaid customers is generally billed one month in advance and recognized over the period that the corresponding service is rendered to customers. To the extent the service is not provided by the reporting date the amount is recognized as a contract liability. Prepaid service, including Mobility services, sold to customers is recorded as deferred revenue prior to the commencement of services. Contract liabilities are recorded in advanced payments and deposits on the Company's balance sheets.

In July 2019, the Company entered into a Network Build and Maintenance Agreement with AT&T Mobility, LLC ("AT&T") and subsequently entered into amendments in August 2020 and May 2021 (the "FirstNet Agreement"). In connection with the FirstNet Agreement, the Company is building a portion of AT&T's network for the First Responder Network Authority in or near the Company's current operating area in the Western United States (the "FirstNet Transaction"). The FirstNet Transaction includes construction and service performance obligations. The Company allocated the transaction price of the FirstNet Agreement to each performance obligation based on the relative standalone selling price of each performance obligation in the contract. The standalone selling price is the estimated price the Company would charge for the good or service in a separate transaction with similar customers in similar circumstances. The current portion receivables under this agreement are recorded in customer receivable and the long-term portion is recorded in customer receivable long-term on the Company's balance sheet.

The Company has certain Carrier Services roaming agreements that contain stand ready performance obligations and management allocates transaction value to performance obligations based on the standalone selling price. The standalone selling price is the estimated price the Company would charge for the good or service with similar customers in similar circumstances. Management determined the performance obligations were obligations to make the service continuously available and will recognize revenue evenly over the service period.

Contract assets and liabilities consisted of the following (amounts in thousands)

	September 30, 2021	December 31, 2020	\$ Change	% Change
Contract asset – current	\$ 4,032	\$ 2,478	\$ 1,554	63 %
Contract asset – noncurrent	751	910	(159)	(17)%
Contract liability – current	(19,215)	(18,544)	(671)	(4)%
Contract liability – noncurrent	(2,125)	(2,193)	68	3 %
Net contract liability	<u>\$ (16,557)</u>	<u>\$ (17,349)</u>	<u>\$ 792</u>	<u>5 %</u>

The contract asset – current is included in prepayments and other current assets and the contract asset – noncurrent is included in other assets on the Company's balance sheet. The contract liability – current is included in advance payments and deposits and the contract liability – noncurrent is included in other liabilities on the Company's balance sheet. The decrease in the Company's net contract liability was due to the timing of customer prepayments, contract billings, and the FirstNet Transaction. During the nine months ended September 30, 2021, the Company recognized revenue of \$20.5 million related to its December 31, 2020 contract liability and amortized \$1.9 million of the December 31, 2020 contract asset into revenue. The Company did not recognize any revenue in the nine months ended September 30, 2021 related to performance obligations that were satisfied or partially satisfied in previous periods.

Contract Acquisition Costs

The September 30, 2021 balance sheet includes current contract acquisition costs of \$2.2 million in prepayments and other current assets and long term contract acquisition costs of \$7.7 million in other assets. During the three and nine months ended September 30, 2021, the Company amortized \$1.4 million and \$2.6 million, respectively, of contract acquisition costs. During the three and nine months ended September 30, 2020, the Company amortized \$0.5 million and \$1.5 million, respectively, of contract acquisition costs.

Remaining Performance Obligations

Remaining performance obligations represent the transaction price allocated to unsatisfied performance obligations of certain multiyear Mobility contracts, which include a promotional discount, Managed Services contracts, and the Company's Carrier Services construction and service contracts. The transaction price allocated to unsatisfied performance obligations was \$291 million and \$299 million at September 30, 2021 and December 31, 2020, respectively. The Company expects to satisfy approximately 60% of the remaining performance obligations and recognize the transaction price as revenue within 24 months and the remainder thereafter.

The Company has certain Mobility, Fixed, and Carrier Services contracts where the transaction price is allocated to remaining performance obligations. However, the Company omits these contracts from its disclosure by applying the right to invoice, one year or less, and wholly unsatisfied performance obligation practical expedients.

Disaggregation

The Company's revenue is presented on a disaggregated basis in Note 13 based on an evaluation of disclosures outside the financial statements, information regularly reviewed by the chief operating decision makers for evaluating the financial performance of operating segments and other information that is used for performance evaluation and resource allocations. This includes revenue from Communication Services and Other revenue. Communication Services revenue is further disaggregated into business and consumer Mobility, business and consumer Fixed, Carrier Services, and Other services. Other revenue is further disaggregated into Renewable Energy, Managed Services and Construction revenue. This disaggregation of revenue depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

Receivables

The Company adopted ASU 2016-13 on January 1, 2020. The standard requires that certain financial assets be measured at amortized cost reflecting an allowance for estimated credit losses expected to occur over the life of the assets. The estimate of credit losses is based on all relevant information including historical information, current conditions, and reasonable and supportable forecasts that affect the collectability of the amounts. The Company adopted ASU 2016-13 using the modified retrospective approach, however, there was no impact of adoption on retained earnings.

The standard impacted the Company's calculation of credit losses from trade receivables. Historically, the Company recorded credit losses subsequent to the initial revenue transaction. After adoption of ASU 2016-13, the Company will record an estimate of future credit losses in conjunction with the revenue transaction based on the information available including historical experience and management's expectations of future conditions. Those estimates will be updated as additional information becomes available. The Company's allowance for uncollectible accounts receivable is based on management's assessment of the collectability of assets pooled together with similar risk characteristics. There was no significant impact to the Company's operating results due to the adoption of this standard.

At September 30, 2021, the Company had gross accounts receivable of \$121.0 million and an allowance for credit losses of \$14.3 million. The receivable under the FirstNet Agreement totaled \$36.5 million of which \$3.4 million was current and \$33.1 million was long-term. At December 31, 2020, the Company had gross accounts receivable of \$67.1 million and an allowance for credit losses of \$12.1 million. The receivable under the FirstNet Agreement totaled \$10.8 million of which \$1.2 million was current and \$9.6 million was long-term. The Company monitors receivables through the use of historical operating data adjusted for expectation of future performance as appropriate. Activity in the allowance for credit losses is below:

	Nine months ended September 30, 2021	Nine months ended September 30, 2020
Balance at beginning of period	\$ 12,121	\$ 12,724
Current period provision for expected losses	3,303	4,452
Write-offs charged against the allowance	(1,422)	(5,434)
Recoveries collected	320	466
Balance at end of period	<u>\$ 14,322</u>	<u>\$ 12,208</u>

4. LEASES

The Company has operating and financing leases for towers, land, corporate offices, retail facilities, and data transport capacity. The lease terms are generally between 3 and 10 years, some of which include additional renewal options.

Supplemental lease information

The components of lease expense were as follows (in thousands):

	Three months ended September 30, 2021	Three months ended September 30, 2020	Nine months ended September 30, 2021	Nine months ended September 30, 2020
Operating lease cost:				
Operating lease cost	\$ 5,921	\$ 4,152	\$ 14,395	\$ 12,228
Short-term lease cost	661	769	1,798	2,040
Variable lease cost	633	692	2,713	3,034
Total operating lease cost	<u>\$ 7,215</u>	<u>\$ 5,613</u>	<u>\$ 18,906</u>	<u>\$ 17,302</u>
Finance lease cost:				
Amortization of right-of-use asset	\$ 618	\$ 534	\$ 1,807	\$ 1,628
Variable costs	194	198	586	655
Total finance lease cost	<u>\$ 812</u>	<u>\$ 732</u>	<u>\$ 2,393</u>	<u>\$ 2,283</u>

During the nine month periods ended September 30, 2021 and 2020, the Company paid \$12.7 million and \$9.1 million, respectively, for operating lease liabilities. During the nine months ended September 30, 2021 and 2020, the Company recorded \$9.4 million and \$5.7 million, respectively, of operating lease liabilities arising from ROU assets.

At September 30, 2021, finance leases with a cost of \$29.5 million and accumulated amortization of \$11.4 million were included in property, plant and equipment. During the nine months ended September 30, 2021, the Company paid \$1.2 million for finance lease liabilities and recorded \$2.3 million of additional finance lease liabilities. At September 30, 2021, finance leases had a lease liability of \$5.1 million, of which \$0.6 million was current. At December 31, 2020, finance leases with a cost of \$25.4 million and accumulated amortization of \$9.5 million were included in property, plant and equipment.

The weighted average remaining lease terms and discount rates as of September 30, 2021 and December 31, 2020 are noted in the table below:

	September 30, 2021	December 31, 2020
Weighted-average remaining lease term		
Operating leases	11.5 years	5.9 years
Financing leases	10.5 years	10.9 years
Weighted-average discount rate		
Operating leases	5.4%	5.0%
Financing leases	7.1%	3.3%

Maturities of lease liabilities as of September 30, 2021 were as follows (in thousands):

	Operating Leases	Financing Leases
2021 (excluding the nine months ended September 30, 2021)	\$ 4,227	\$ 263
2022	20,976	945
2023	17,686	954
2024	16,402	845
2025	13,422	721
Thereafter	73,831	3,630
Total lease payments	146,544	7,358
Less imputed interest	(41,332)	(2,283)
Total	\$ 105,212	\$ 5,075

Maturities of lease liabilities as of December 31, 2020 were as follows (in thousands):

	Operating Leases	Financing Leases
2021	\$ 14,877	\$ 334
2022	14,202	333
2023	11,799	333
2024	10,633	211
2025	7,816	—
Thereafter	13,094	—
Total lease payments	72,421	1,211
Less imputed interest	(10,097)	(82)
Total	\$ 62,324	\$ 1,129

As of September 30, 2021, the Company did not have any material operating or finance leases that have not yet commenced.

5. USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. The most significant estimates relate to the allowance for credit losses, useful lives of the Company's fixed and finite-lived intangible assets, allocation of purchase price to assets acquired and liabilities assumed in business combinations, fair value of indefinite-lived intangible assets, goodwill,

assessing the impairment of assets, revenue, and income taxes. Actual results could differ significantly from those estimates. See Note 1 to the Unaudited Condensed Consolidated Financial Statements included in this Report for a discussion of the impact of COVID-19 on the use of these estimates.

6. ACQUISITIONS AND DISPOSITIONS

US Telecom

Acquisition of Alaska Communications

On July 22, 2021 (“Closing Date”), the Company completed the acquisition of Alaska Communications pursuant to the terms of the Merger Agreement whereby Alaska Communications became a consolidated subsidiary of the Company. At completion of the Merger, each Alaska Communications common share was converted into the right to receive \$3.40 per share in cash representing a total value of \$353.3 million of cash and consideration payable, (“Merger Consideration”). The consideration transferred consists of \$339.5 million of cash, net of \$11.9 million of cash and restricted cash acquired and \$1.9 million of accrued consideration. The cash consideration was used to purchase \$186.8 million of Alaska Communications equity and repay \$164.6 million of existing Alaska Communications debt.

The Company funded the acquisition with cash on hand, debt, and a contribution from the Freedom 3 Investors. The Company borrowed, through multiple financing transactions a net of \$283 million. On the Closing Date, the lenders advanced to Merger Sub (a) the full \$210 million aggregate amount of the Alaska Term Loan (as defined below) in a single borrowing and (b) \$10 million of the Alaska Revolving Facility (as defined below). The Company incurred \$6.6 million of debt issuance and debt discount costs. Also, to fund the Merger Consideration in part, the Company drew a net \$63.0 million under its revolving credit facility under the 2019 CoBank Credit Facility (as defined below). Lastly, the Freedom 3 Investors contributed \$71.5 million in conjunction with the Merger. The Company has accounted for the Freedom 3 Investment as redeemable noncontrolling interests in its consolidated financial statements. The redeemable noncontrolling interests consists of \$22.6 million of redeemable common units and \$48.3 million of redeemable preferred units. The common units contain a put option allowing the holder to sell the common units to a subsidiary of the Company at the then fair market value. The put option begins at the earlier of a future initial public offering of the Alaska Communications operations or July 2028. The fair value of the common units remained at \$22.6 million at September 30, 2021, unchanged from the value at July 22, 2021. The redeemable preferred equity carries a 9% preferred dividend which compounds quarterly. The preferred units contain a put option allowing the holder to sell the preferred units to a subsidiary of the Company at the unpaid issue price plus unpaid dividends. The put option begins at the earlier of a future initial public offering of the Alaska Communications operations or July 2028. Lastly, the Company issued warrants in the Alaska Communications operations allowing the holders to purchase an additional 3% of the common units at a fixed price. The value of the warrants was \$0.6 million at September 30, 2021, unchanged from July 22, 2021. The unpaid preferred dividend was \$0.8 million at September 30, 2021.

As a result of the Alaska Transaction, the Company owns 52% of the common equity of Alaska Communications and controls its operations and management.

The Company has completed its preliminary assessment of the fair value of assets acquired and liabilities assumed of Alaska Communications. The consideration transferred consists of \$339.5 million of cash, net of \$11.9 million of cash and restricted cash acquired and \$1.9 million of accrued consideration. The cash consideration was used to purchase \$186.8 million of Alaska Communications equity and repay \$164.6 million of existing Alaska Communications debt. The accrued consideration represents amounts payable related to stock compensation allocated to purchase consideration and payable within one year of the Closing Date. The Company funded the cash portion of the transaction price with the proceeds from the Alaska Credit Facility (as defined below), the 2019 CoBank Credit Facility, and the Freedom 3 Investment. The consideration transferred is allocated to the acquired net assets of Alaska Communications.

The table below represents a preliminary allocation of the total consideration transferred to the acquired assets and assumed liabilities based on management's preliminary estimate of their acquisition date fair values (amounts in thousands):

Consideration Transferred	\$ 353,280
Noncontrolling interests	470
Total value to allocate	<u>353,750</u>
Purchase price allocation:	
Cash and cash equivalents	10,553
Restricted cash	1,326
Short-term investments	434
Accounts receivable	29,482
Inventory, materials and supplies	1,374
Prepayments and other current assets	8,038
Fixed assets	388,491
Telecommunication licenses	683
Intangible assets	50,220
Operating lease right-of-use assets	60,402
Other assets	8,796
Accounts payable and accrued liabilities	(39,188)
Accrued taxes	(3,766)
Advance payments and deposits	(13,919)
Current portion of lease liabilities	(2,425)
Deferred income taxes	(17,040)
Lease liabilities, excluding current portion	(44,234)
Other liabilities	(85,477)
Net assets acquired	<u>\$ 353,750</u>

The acquired fixed assets are comprised of telecommunication equipment located in the Alaska and the Western United States. The fixed assets were valued using the income and cost approaches. Cash flows were discounted between 6% and 14% based on the risk associated with the cash flows to determine fair value under the income approach. The fixed assets have useful lives ranging from 2 to 18 years. The intangible assets consist of \$40.7 million of customer relationships and \$9.5 million of trade names. The intangibles were valued using an income approach based on data specific to Alaska Communications as well as market participant assumptions where appropriate. The customer relationships were valued using the excess earnings method and the trade names were valued using the relief from royalty method. The useful lives of the customer relationships and trade names are 6 and 16 years, respectively. The acquired receivables consist of trade receivables incurred in the ordinary course of business. The Company expects to collect the full amount of the receivables. Other liabilities includes \$74.6 million of deferred revenue from long term customer contracts. The fair value of the deferred revenue was determined based on the estimated costs to fulfill the contracts plus a normal profit margin.

The Company's statement of operations for the three and nine months ended September 30, 2021 includes \$46.8 million of revenue and \$3.8 million of losses before taxes attributable to the Alaska Transaction, excluding transaction fees. The Company incurred \$8.1 million of transaction related charges pertaining to legal, accounting, consulting services, and employee related costs associated with the transaction, of which \$5.7 million and \$7.3 million were incurred during the three and nine months ended September 30, 2021, respectively.

The following table reflects unaudited pro forma operating results of the Company for the three months ended September 30, 2021 and 2020 and the nine months ended September 30, 2021 and 2020 assuming that the Alaska Transaction occurred on January 1, 2020. The unaudited pro forma amounts adjust Alaska Communications' results to

reflect the depreciation and amortization that would have been recorded assuming the fair value adjustments to fixed assets and intangible assets had been applied from January 1, 2020. Additionally, all transaction costs associated with the Alaska Transaction were recorded on January 1, 2020 in the unaudited pro forma results. Lastly, the unaudited pro forma results were adjusted to reflect changes to the acquired entities' financial structure related to the transaction. Specifically, the pre-Close debt, and associated interest, of \$164.6 million was removed and \$220.0 million of transaction debt, and associated interest, was included in the unaudited pro forma results. In addition, the pro forma results included the allocation of income and accrual of preferred dividends to the redeemable noncontrolling interest.

	Three months ended				Nine months ended			
	September 30, 2021		September 30, 2020		September 30, 2021		September 30, 2020	
	As Reported	Proforma	As Reported	Proforma	As Reported	Proforma	As Reported	Proforma
Revenue	\$ 166,760	\$ 180,148	\$ 111,739	\$ 171,981	\$ 415,135	\$ 550,290	\$ 331,743	\$ 509,163
Net Income attributable to ATN International, Inc. Stockholders	\$ (2,619)	\$ 5,715	\$ 2,661	\$ 1,011	\$ 2,103	\$ 7,135	\$ 6,393	\$ (11,922)
Earnings Per Share								
Basic	\$ (0.22)	\$ 0.28	\$ 0.17	\$ (0.01)	\$ 0.08	\$ 0.22	\$ 0.40	\$ (0.96)
Diluted	\$ (0.22)	\$ 0.28	\$ 0.17	\$ (0.01)	\$ 0.08	\$ 0.22	\$ 0.40	\$ (0.96)

The unaudited pro forma adjustments increased net income attributable to ATN International, Inc. Stockholders by \$8.3 million and \$5.0 million for the three and nine months ended September 30, 2021, respectively. The increase was due to an increase from the net income of the Alaska Communications operations excluding transaction costs less increased acquisition related depreciation and amortization expenses. The unaudited pro forma adjustments decreased net income attributable to ATN International, Inc. Stockholders by \$1.6 million and \$18.3 million for the three and nine months ended September 30, 2020, respectively. The decrease was due to an increase from the net income of the Alaska Communications operations offset by increased acquisition related depreciation and amortization expenses. Additionally, the results for the nine months ended September 30, 2020 includes \$25.1 million of transaction related costs incurred by the Company and Alaska Communications related to the transaction.

The unaudited pro forma data is presented for illustrative purposes only and is not necessarily indicative of the operating results that would have occurred if the acquisitions had been consummated on these dates or of future operating results of the combined company following this transaction.

Renewable Energy

Disposition of International Solar Business

In January 2021, the Company completed the sale of 67% of the outstanding equity in its business that owns and operates distributed generation solar power projects operated under the Vibrant name in India (the "Vibrant Transaction"). The post-sale results of the Company's ownership interest in Vibrant are recorded through the equity method of accounting within the Corporate and Other operating segment. As such, the Company's consolidated financial statements do not include revenue and operating expenses from Vibrant, but instead, "other income (expense)" within the Corporate and Other operating segment includes the Company's share of Vibrant's profits or losses. The Company will continue to present the historical results of its Renewable Energy segment for comparative purposes.

The table below identifies the assets and liabilities transferred (in thousands):

Consideration Received	\$ 35,218
Assets and liabilities disposed	
Current assets	4,899
Property, plant and equipment	45,891
Other assets	439
Current liabilities	(759)
Net assets disposed	<u>\$ 50,470</u>
Consideration less net assets disposed	<u>(15,252)</u>
Foreign currency losses reclassified from accumulated other comprehensive income	6,258
Loss on sale	21,510
Transaction costs	1,283
Loss on sale including transaction costs	<u>\$ (22,793)</u>

The Company reported a loss on sale of \$21.5 million during the year ended December 31, 2020 due to the Vibrant Transaction and the assets and liabilities subject to the Vibrant Transaction were reported as held for sale at December 31, 2020. The Company recorded transaction costs of \$1.3 million on the Vibrant Transaction, of which \$0.7 million was recorded during the year ended December 31, 2020 and \$0.6 million was recorded during the nine months ended September 30, 2021. The consideration received includes \$19.5 million of cash and \$3.9 million of receivables related to the amounts held in escrow and earn out consideration. The Company has recorded \$11.8 million pursuant to an equity method investment with respect to its remaining 33% ownership interest in Vibrant. The Company is finalizing working capital adjustments and the purchase price escrow will be held in escrow for a period of 12 months after the closing to secure the Company's indemnification obligations. During the nine months ended September 30, 2021, the Company recorded additional losses of \$0.6 million related to the ongoing working capital assessment. The Company has 24 months after the close of the transaction to satisfy the conditions necessary to receive the earn-out consideration.

The Vibrant Transaction does not qualify as discontinued operations because the disposition was not a strategic shift which will have a major effect on the Company's operations, and as a result, the historical results and financial position of the operations are presented within continuing operations.

7. FAIR VALUE MEASUREMENTS AND INVESTMENTS

In accordance with the provisions of fair value accounting, a fair value measurement assumes that a transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability, and defines fair value based upon an exit price model.

The fair value measurement guidance establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset and liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis. Level 1 assets and liabilities include money market funds, debt and equity securities and derivative contracts that are traded in an active exchange market.

- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes corporate obligations and non-exchange traded derivative contracts.

- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments and intangible assets that have been impaired whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Assets and liabilities of the Company measured at fair value on a recurring basis as of September 30, 2021 and December 31, 2020 are summarized as follows (in thousands):

Description	September 30, 2021			Total
	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
Certificates of deposit	\$ —	\$ 380	\$ —	\$ 380
Money market funds	3,158	—	—	3,158
Short term investments	434	—	—	434
Other investments	—	—	1,953	1,953
Alaska Communications redeemable common units	—	—	(22,640)	(22,640)
Warrants on Alaska Communications redeemable common units	—	—	(559)	(559)
Interest rate swap	—	(1,487)	—	(1,487)
Total assets and liabilities measured at fair value	\$ 3,592	\$ (1,107)	\$ (21,246)	\$ (18,761)

Description	December 31, 2020			Total
	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
Certificates of deposit	\$ —	\$ 380	\$ —	\$ 380
Money market funds	2,785	—	—	2,785
Other investments	—	—	13,357	13,357
Interest rate swap	—	(157)	—	(157)
Total assets and liabilities measured at fair value	\$ 2,785	\$ 223	\$ 13,357	\$ 16,365

During the nine months ended September 30, 2021, other investments measured using Level 3 inputs decreased \$11.4 million. The decrease was the result of transferring \$11.0 million from Level 3 due to the conversion of a convertible debt instrument. At December 31, 2020, the Company accounted for a convertible debt instrument at fair value. During the nine months ended September 30, 2021, that instrument was converted to equity and the Company began accounting for the investment under the cost method of accounting. Refer to *Other Investments* below. Also, during the nine months ended September 30, 2021, the fair value of the remaining Level 3 investments decreased \$0.4 million due to \$0.8 million of cash distributions and \$0.4 million of income recognized in the other income line of the Company's statement of operations. The Level 3 liabilities also increased during the nine months ended September 30, 2021 due to the issuance of \$22.6 million of Alaska Communications redeemable common units and warrants on those common units. Refer to *Alaska Communications* below.

Certificate of Deposit

As of September 30, 2021 and December 31, 2020 this asset class consisted of a time deposit at a financial institution denominated in US dollars. The asset class is classified within Level 2 of the fair value hierarchy because the fair value was based on observable market data.

Money Market Funds

As of September 30, 2021 and December 31, 2020, this asset class consisted of a money market portfolio that comprises Federal government and US Treasury securities. The asset class is classified within Level 1 of the fair value hierarchy because its underlying investments are valued using quoted market prices in active markets for identical assets.

Other Investments

In 2019, the Company made a \$14.4 million investment in a renewable energy partnership as a tax equity investor. In 2020, the Company received an investment tax credit of \$12.0 million from its investment and will receive future cash distributions from the partnership's operations. The Company elected the deferral method to account for the credit and elected the fair value option to account for the equity investment. The Company's investment had a fair value of \$2.0 million at September 30, 2021, and \$2.3 million at December 31, 2020. The asset is classified within Level 3 of the fair value hierarchy. The Company used the income approach to fair value the investment and the inputs consisted of a discount rate and future cash flows calculated based on the investment attributes.

Also in 2019, the Company made an investment in an early-stage venture through the acquisition of a convertible debt instrument. The instrument converted into equity during the first quarter of 2021. Upon conversion the Company accounted for the investment under the cost method of accounting as the investment does not have a readily determinable fair value. Prior to conversion, the Company accounted for the investment under the fair value option using Level 3 inputs. During the nine months ended September 30, 2021, the Company recorded a gain of \$2.5 million on the conversion and invested an additional \$3.0 million of cash, increasing its book value from \$11.0 million at December 31, 2020 to \$16.5 million at September 30, 2021.

The Company also holds investments in equity securities consisting of noncontrolling investments in privately held companies. These investments, over which the Company does not have the ability to exercise significant influence, are without readily determinable fair values. The investments are measured at cost, less any impairment, adjusted for observable price changes of similar investments of the same issuer. Fair value is not estimated for these investments if there are no identified events or changes in circumstances that may have an effect on the fair value of the investment. The carrying value of the investments was \$1.3 million at September 30, 2021, unchanged from December 31, 2020. These investments are included with other assets on the consolidated balance sheets.

Equity Method Investments

In the first quarter of 2020, the Company increased its ownership in one investment of a privately held company to approximately 24% of the outstanding voting equity through an additional \$2.8 million investment. With this investment the Company obtained the ability to exercise significant influence over the investee and began accounting for the investment under the equity method of accounting including the recording of its share of the investee's earnings or losses. The carrying value of the investment was \$15.3 million and \$17.9 million at September 30, 2021 and December 31, 2020, respectively. The value decreased \$2.6 million from the December 31, 2020 balance due to \$1.6 million of the Company's share of investee losses, and currency losses of \$1.0 million. The investment is included with other assets on the consolidated balance sheets.

In the first quarter of 2021, the Company began to account for its former India solar operations under the equity method of accounting. Subsequent to the close of the Vibrant Transaction in January 2021, the value of the investment increased from \$11.8 million to \$14.2 million at September 30, 2021. The increase of \$2.4 million was due to currency losses of \$0.2 million, an additional investment of \$3.4 million into its operations, operating losses of \$0.5 million, and a distribution of \$0.3 million to a minority investment partner.

Alaska Communications

The Company records redeemable common units and warrants to purchase the redeemable common units at fair value. The common units contain a put option allowing the holder to sell the common units to a subsidiary of the Company at the then fair market value. The put option begins at the earlier of a future initial public offering of the Alaska Communications operations or July 2028. The Company records the common units at fair value which is calculated using Level 3 inputs. The fair value of the common units remained at \$22.6 million at September 30, 2021 unchanged from the value at July 22, 2021. The Company also issued warrants in the Alaska Communications operations allowing the holders to purchase an additional 3% of the common units at a fixed price. The value of the

warrants was \$0.6 million at September 30, 2021, unchanged from July 22, 2021. The common units and warrants were valued using Level 3 inputs.

Other Fair Value Disclosures

The carrying amounts of cash and cash equivalents, accounts receivable, and accounts payable and accrued expenses approximate their fair values because of the relatively short-term maturities of these financial instruments. The fair value of the interest rate swap is measured using Level 2 inputs.

The fair value of long-term debt and the customer receivable credit facility is estimated using Level 2 inputs. At September 30, 2021, the fair value of long-term debt and the customer receivable credit facility, including the current portion, was \$382.0 million and its book value was \$374.6 million. At December 31, 2020, the fair value of long-term debt, including the current portion, was \$73.3 million and its book value was \$72.8 million.

8. LONG-TERM DEBT

On April 10, 2019, the Company entered into a credit facility, with CoBank, ACB and a syndicate of other lenders (the "2019 CoBank Credit Facility"). The 2019 CoBank Credit Facility provides for a \$200 million revolving credit facility that includes (i) up to \$75 million for standby or trade letters of credit and (ii) up to \$10 million under a swingline sub-facility. Approximately \$16.0 million of performance letters of credit have been issued and remain outstanding and undrawn as of September 30, 2021. The 2019 CoBank Credit Facility matures on April 10, 2024.

Amounts borrowed under the 2019 CoBank Credit Facility bear interest at a rate equal to, at the Company's option, either (i) the London Interbank Offered Rate ("LIBOR") plus an applicable margin ranging between 1.25% to 2.25% or (ii) a base rate plus an applicable margin ranging from 0.25% to 1.25%. Swingline loans bear interest at the base rate plus the applicable margin for base rate loans. The base rate is equal to the higher of (i) 1.00% plus the higher of (x) LIBOR for an interest period of one month and (y) LIBOR for an interest period of one week; (ii) the Federal Funds Effective Rate (as defined in the 2019 CoBank Credit Facility) plus 0.50% per annum; and (iii) the Prime Rate (as defined in the 2019 CoBank Credit Facility). The applicable margin is determined based on the Total Net Leverage Ratio (as defined in the 2019 CoBank Credit Facility). Under the terms of the 2019 CoBank Credit Facility, the Company must also pay a fee ranging from 0.150% to 0.375% of the average daily unused portion of the 2019 CoBank Credit Facility over each calendar quarter.

The 2019 CoBank Credit Facility contains customary representations, warranties and covenants, including a financial covenant that imposes a maximum ratio of indebtedness to EBITDA as well as covenants limiting additional indebtedness, liens, guaranties, mergers and consolidations, substantial asset sales, investments and loans, sale and leasebacks, transactions with affiliates and fundamental changes. The Company's investments in "unrestricted" subsidiaries and certain dividend payments to its stockholders are not limited unless the Total Net Leverage Ratio is equal to or greater than 1.75 to 1.0. The Total Net Leverage Ratio is measured each fiscal quarter and is required to be less than or equal to 2.75 to 1.0. In the event of a Qualifying Acquisition (as defined in the 2019 CoBank Credit Facility), the Total Net Leverage Ratio increases to 3.25 to 1.0 for the subsequent three fiscal quarters.

The 2019 CoBank Credit Facility also provides for the incurrence by the Company of incremental term loan facilities, when combined with increases to revolving loan commitments, in an aggregate amount not to exceed \$200 million (the "Accordion"). Amounts borrowed under the Accordion are also subject to proforma compliance with a net leverage ratio financial covenant.

As of September 30, 2021, the Company was in compliance with all of the financial covenants, had \$65.0 million outstanding in borrowings and, net of the \$16.0 million of outstanding performance letters of credit, had \$119.0 million of availability under the 2019 CoBank Credit Facility.

Alaska Credit Facility

On July 22, 2021, Alaska Communications entered into a Credit Agreement (the “Alaska Credit Facility”) with Fifth Third Bank, National Association, as Administrative Agent, and a syndicate of lenders to provide a \$35.0 million revolving facility (the “Alaska Revolving Facility”) and a \$210.0 million initial term loan facility (the “Alaska Term Loan”). In connection with the Alaska Transaction, Alaska Communications drew \$220 million from the new Alaska Credit Facility in the amounts of \$210.0 million under the Alaska Term Loan and \$10.0 million under the Alaska Revolving Facility and that amount remained outstanding as of September 30, 2021. Both facilities mature on July 22, 2026.

The Alaska Credit Facility also provides for incremental term loans up to an aggregate principal amount of the greater of \$70.0 million and Alaska Communications’ trailing twelve month Consolidated EBITDA (as defined in the Alaska Credit Facility).

The key terms and conditions of the Alaska Credit Facility include the following:

- Amounts outstanding bear an interest rate of LIBOR, or a LIBOR replacement rate as applicable, plus a margin ranging from 3.00% to 4.00% based on Alaska Communications’ Consolidated Total Net Leverage Ratio (as defined in the Credit Agreement) or an alternate base rate may be selected at a margin that is 1% lower than the counterpart LIBOR margin;
- Principal repayments are due quarterly commencing in the fourth quarter of 2023 in quarterly amounts as follows: from the fourth quarter of 2023 through the third quarter of 2024, \$1,312,500; and from the fourth quarter of 2024 through the third quarter of 2026, \$2,625,000. The remaining unpaid balance is due on the final maturity date;
- Alaska Communications is required to maintain financial ratios subsequent to the closing of the Alaska Transaction, as defined in the Alaska Credit Facility, including (a) a maximum Consolidated Net Total Leverage Ratio of 4.00:1.00, stepping down to 3.75:1.00 beginning with the second quarter of 2024; and (b) a minimum Consolidated Fixed Charge Coverage Ratio of not less than 1.25:1.00; and
- The Alaska Credit Facility is non-recourse to the Company and is secured by substantially all of the personal property and certain material real property owned by Alaska Communications.

Alaska Communication entered into an amortizing interest rate swap that has been designated as a cash flow hedge that has an interest rate of 1.6735% and expires on June 30, 2022. As of September 30, 2021, the swap had an unamortized notional amount of \$124.9 million.

FirstNet Receivables Credit Facility

On March 26, 2020, Commnet Finance, a wholly owned subsidiary of Commnet Wireless, entered into a receivables credit facility with the Company, Commnet Wireless, and CoBank, ACB (the “Receivables Credit Facility”).

The Receivables Credit Facility provides for a senior secured delayed draw term loan in an aggregate principal amount of up to \$75.0 million and the proceeds may be used to acquire certain receivables from Commnet Wireless. The receivables to be financed and sold under the Receivables Credit Facility, which provide the loan security, relate to the obligations of AT&T under the FirstNet Agreement. The delayed draw period will expire on December 31, 2021.

The maturity date for each loan will be set by CoBank and will match the weighted average maturity of the certain receivables financed.

Interest on the loans accrues at a rate based on (i) LIBOR plus 2.50%, (ii) a base rate plus 1.50% or (iii) a fixed annual interest rate to be quoted by CoBank. If the Company selects a variable interest rate option, the Company is required to enter an interest rate swap fixing the interest rate.

The Receivables Credit Facility contains customary events of termination, representations and warranties, affirmative and negative covenants and events of default customary for facilities of this type.

As of September 30, 2021, the Company had \$26.5 million outstanding, of which \$3.3 million was current, and \$48.5 million of availability under the Receivables Credit Facility. The Company capitalized \$0.9 million of fees associated with the Receivables Credit Facility which are being amortized over the life of the debt and \$0.7 million were unamortized at September 30, 2021.

Viya Debt

The Company, and certain of its subsidiaries, have entered into a \$60.0 million loan agreement (the “Viya Debt”) with Rural Telephone Finance Cooperative (“RTFC”). The Viya Debt agreement contains customary representations, warranties and affirmative and negative covenants (including limitations on additional debt, guaranties, sale of assets and liens) and a financial covenant that limits the maximum ratio of indebtedness to annual operating cash flow to 3.5 to 1.0 (the “Net Leverage Ratio”). This covenant is tested on an annual basis at the end of each fiscal year. Interest is paid quarterly at a fixed rate of 4.0% per annum and principal repayment is not required until maturity on July 1, 2026. Prepayment of the Viya Debt may be subject to a fee under certain circumstances. The debt is secured by certain assets of the Company’s Viya subsidiaries and is guaranteed by the Company. With RTFC’s consent, the Company funded the restoration of Viya’s network, following Hurricanes Irma and Maria in 2017, through an intercompany loan arrangement with a \$75.0 million limit. The Company was not in compliance with the Net Leverage Ratio covenant of the Viya Debt agreement for the year ending December 31, 2020 and received a waiver from the RTFC on February 25, 2021.

The Company paid a fee of \$0.9 million in 2016 to lock the interest rate at 4% per annum over the term of the Viya Debt. The fee was recorded as a reduction to the Viya Debt carrying amount and is being amortized over the life of the loan.

As of September 30, 2021, \$60.0 million of the Viya Debt remained outstanding and \$0.5 million of the rate lock fee was unamortized.

One Communications Debt

The Company has an outstanding loan from HSBC Bank Bermuda Limited (the “One Communications Debt”) which is scheduled to mature on May 22, 2022 and bears interest at the one-month LIBOR plus a margin ranging between 2.5% to 2.75% per annum paid quarterly.

The One Communications Debt contains customary representations, warranties and affirmative and negative covenants (including limitations on additional debt, guaranties, sale of assets and liens) and financial covenants, tested annually as of and for the twelve months ended December 31st, that limit the ratio of tangible net worth to long term debt and total net debt to EBITDA and require a minimum debt service coverage ratio (as defined in the One Communications Debt agreement). The Company was in compliance with its covenants as of December 31, 2020.

As a condition of the One Communications Debt, the Company was required to enter into a hedging arrangement with a notional amount equal to at least 30% of the outstanding loan balance and a term corresponding to the term of the One Communications Debt. As such, the Company entered into an amortizing interest rate swap that has been designated as a cash flow hedge, which had an original notional amount of \$11.0 million, has an interest rate of 1.874%, and expires in March 2022. As of September 30, 2021, the swap had an unamortized notional amount of \$6.5 million.

The Company capitalized \$0.3 million of fees associated with the One Communications Debt which are being amortized over the life of the debt and are recorded as a reduction to the debt carrying amount.

As of September 30, 2021, \$10.6 million of the One Communications Debt was outstanding.

9. GOVERNMENT SUPPORT AND SPECTRUM PROGRAMS

Universal Service Fund and Connect America Fund Phase II Programs

The Company recognizes revenue from several government funded programs including the Universal Service Fund (“USF”), a subsidy program managed by the Federal Communications Commission (“FCC”), and the Alaska Universal Service Fund (“AUSF”), a similar program managed by the Regulatory Commission of Alaska (the “RCA”). USF funds are disbursed to telecommunication providers through four programs: the High Cost Program; the Low Income Program (“Lifeline Program”); the Schools and Libraries Program (“E-Rate Program”); and the Rural Health Care Support Program.

The Company also recognizes revenue from the Connect America Fund Phase II program (“CAF II”) which offers subsidies to carriers to expand broadband coverage in designated areas. Under CAF II, the Company’s US Telecom segment will receive an aggregate of \$27.7 million annually through December 2025 and an aggregate of \$8.0 million annually from January 2026 through July 2028.

Both the USF and CAFII programs are subject to certain operational and reporting compliance requirements. The Company believes it is in compliance with these requirements as of September 30, 2021.

The Company recorded the amounts below as communication services revenue for the reported periods:

	Three months ended September 30, 2021			Three months ended September 30, 2020		
	US Telecom	International Telecom	Total	US Telecom	International Telecom	Total
High cost support	\$ 840	\$ 2,761	\$ 3,601	\$ 311	\$ 4,090	\$ 4,401
CAF II	5,710	—	5,710	1,899	—	1,899
Other Programs	4,449	—	4,449	2,197	—	2,197
Total	\$ 10,999	\$ 2,761	\$ 13,760	\$ 4,407	\$ 4,090	\$ 8,497
	Nine months ended September 30, 2021			Nine months ended September 30, 2020		
	US Telecom	International Telecom	Total	US Telecom	International Telecom	Total
High cost support	\$ 1,462	\$ 11,146	\$ 12,608	\$ 933	\$ 12,270	\$ 13,203
CAF II	9,508	—	9,508	5,696	—	5,696
Other Programs	8,368	—	8,368	6,576	—	6,576
Total	\$ 19,338	\$ 11,146	\$ 30,484	\$ 13,205	\$ 12,270	\$ 25,475

In 2018, the FCC initiated a proceeding to replace the High Cost Program support received by Viya in the US Virgin Islands with a new Connect USVI Fund. On November 16, 2020, the FCC announced that Viya was not the recipient of the Connect USVI Fund award and authorized funding to be issued to the new awardee in June 2021. Pursuant to the terms of the program and effective in July 2021, Viya’s annual USF support was reduced from \$16.4 million to \$10.9 million. In July 2022, this support will be reduced again to \$5.5 million for the annual period through June 2023. Thereafter, Viya will not receive High Cost Program support.

RDOF (“Rural Digital Opportunities Fund”)

Pending the FCC’s conclusion of the award process, the Company expects to receive approximately \$20.1 million over 10 years to provide broadband and voice coverage to over 10,000 households in the United States (not including Alaska) under the 2020 Rural Digital Opportunity Fund Phase I Auction (“RDOF”).

Construction Grants

The Company has also been awarded construction grants to build network connectivity for eligible communities. The funding of these grants, used to reimburse the Company for its construction costs, is distributed upon completion of a project. As of December 31, 2020, the Company had been awarded approximately \$16.8 million of such grants. The Company was awarded \$6.5 million of additional grants in the nine months ended September 30, 2021. Of this \$23.3 million of awards, the Company has completed its construction obligations on \$14.0 million of these projects and \$9.3 million of such construction obligations remain with completion deadlines beginning in July 2022. Once these projects are constructed, the Company is obligated to provide service to the participants. The Company expects to meet all requirements associated with these grants.

CARES Act

As of December 31, 2020, the Company had received \$16.3 million of funding under the Coronavirus Aid, Relief, and Economic Security Act (“CARES Act”) to construct network infrastructure within the Company’s US Telecom segment. During the nine months ended September 30, 2021, the Company received an additional \$2.4 million of funding for the same purpose. The construction was completed as of September 30, 2021 and \$18.4 million of the funding was recorded as a reduction to property, plant and equipment with a subsequent reduction to depreciation expense. The remaining \$0.3 million was recorded as a reduction to operating expense in the nine months ended September 30, 2021.

CBRS Auction

During the third quarter of 2020, the Company participated in the FCC’s Citizens Broadband Radio Service (CBRS) auction for Priority Access Licenses (PALs) in the 3.5 GHz spectrum band. These PALs are licensed on a county-by-county basis and are awarded for a 10-year renewable term. The Company was a winning bidder for PALs located strategically throughout the United States at a total cost of approximately \$20.4 million. In connection with the awarded licenses, the Company will have to achieve certain CBRS spectrum build out obligations. The Company currently expects to comply with all applicable requirements related to these licenses.

10. RETIREMENT PLANS

Multi-employer Defined Benefit Plan

Pension benefits for substantially all of the Company's Alaska-based employees are provided through the Alaska Electrical Pension Fund ("AEPF"). The Company pays a contractual hourly amount based on employee classification or base compensation to the AEPF. As a multi-employer defined benefit plan, the accumulated benefits and plan assets are not determined for, or allocated separately to, the individual employer. This plan was not in endangered or critical status during the plan year.

Defined Benefit Plan

The Company has noncontributory defined benefit pension and noncontributory defined medical, dental, vision, and life benefit plans for eligible employees in its International Telecom segment who meet certain eligibility criteria. As part of the Alaska Transaction, the Company acquired a defined benefit pension plan and a post-retirement medical plan covering certain employees. The pension plan had a projected benefit obligation of \$15.4 million and plan assets of \$12.1 million on July 22, 2021. The post-retirement medical plan is unfunded and had a projected benefit obligation of \$0.4 million on July 22, 2021.

The Company recorded the net periodic benefit cost identified below (in thousands):

	Three months ended			
	September 30, 2021		September 30, 2020	
	Pension benefits	Postretirement benefits	Pension benefits	Postretirement benefits
Operating expense				
Service cost	\$ 54	\$ 35	\$ (164)	\$ 32
Non-operating expense				
Interest cost	645	41	603	45
Expected return on plan assets	(833)	—	(414)	—
Actuarial (gain)/ loss	—	—	(7)	(15)
Net periodic pension expense (benefit)	\$ (134)	\$ 76	\$ 18	\$ 62
	Nine months ended			
	September 30, 2021		September 30, 2020	
	Pension benefits	Postretirement benefits	Pension benefits	Postretirement benefits
Operating expense				
Service cost	\$ 162	\$ 105	\$ 682	\$ 96
Non-operating expense				
Interest cost	1,789	123	2,361	135
Expected return on plan assets	(2,207)	—	(2,730)	—
Actuarial (gain)/ loss	—	—	(21)	(45)
Net periodic pension expense (benefit)	\$ (256)	\$ 228	\$ 292	\$ 186

In the first quarter of 2020, the Company began the process of winding up one of its pension plans. At December 31, 2020 this plan had assets of \$15.6 million and a projected benefit obligation of \$15.6 million.

The Company was not required to make contributions to its pension plans during the nine months ended September 30, 2021 and 2020. However, the Company periodically evaluates whether to make discretionary contributions. The Company funds its postretirement benefit plans as claims are made and did not make contributions to

its pension plans during the nine months ended September 30, 2021. During the nine months ended September 30, 2020 the Company contributed \$0.7 million to its pension benefit plans.

11. INCOME TAXES

The Company's effective tax rate for the three months ended September 30, 2021 and 2020 was 6.0% and 1.5%, respectively.

The effective tax rate for the three months ended September 30, 2021 was primarily impacted by the following items: (i) the mix of income generated among the jurisdictions in which the Company operates, (ii) certain transactional charges incurred in connection with the Company's recent acquisition that had no tax benefit, and (iii) a discrete expense of \$0.5 million for interest on unrecognized tax positions.

The effective tax rate for the three months ended September 30, 2020 was primarily impacted by the following items: (i) the remeasurement of a forecasted domestic loss at a higher tax rate due to carryback provisions as provided by the CARES Act, (ii) the mix of income generated among the jurisdictions in which the Company operates along with the exclusion of losses in India where the Company cannot benefit from those losses as required by ASC 740-270-30-36(a) and, (iii) discrete items including a \$0.4 million expense for interest on unrecognized tax positions, a \$0.2 million expense to record a valuation allowance against an investment write-off which cannot be currently benefitted for tax, and a \$0.6 million benefit (net) related to the utilization of losses at a higher tax rate as allowed by the CARES Act.

The Company's effective tax rate for the nine months ended September 30, 2021 and 2020 was (98.8%) and (6.7%), respectively.

The effective tax rate for the nine months ended September 30, 2021 was primarily impacted by the following items: (i) the mix of income generated among the jurisdictions in which the Company operates, (ii) certain transactional charges incurred in connection with its recent acquisition that had no tax benefit, and (iii) discrete items including a \$3.4 million benefit from the reversal of an unrecognized tax position due to statute expiration and a \$1.5 million expense for interest on unrecognized tax positions.

The effective tax rate for the nine months ended September 30, 2020 was primarily impacted by the following items: (i) the remeasurement of a forecasted domestic loss at a higher tax rate due to carryback provisions as provided by the CARES Act, (ii) the mix of income generated among the jurisdictions in which the Company operates along with the exclusion of losses in India where the Company cannot benefit from those losses as required by ASC 740-270-30-36(a) and, (iii) discrete items including a \$2.9 million benefit from the reversal of an unrecognized tax position due to statute expiration, a \$1.4 million expense for interest on unrecognized tax positions, a \$0.6 million expense to record a valuation allowance against investment write-downs which cannot be benefitted for tax purposes, and a \$1.0 million benefit (net) related to the utilization of losses at a higher rate as allowed by the CARES Act.

The Company's effective tax rate is based upon estimated income before provision for income taxes for the year, composition of the income in different countries, and adjustments, if any, in the applicable quarterly periods for potential tax consequences, benefits and/or resolutions of tax contingencies. The Company's consolidated tax rate will continue to be impacted by any transactional or one-time items in the future and the mix of income in any given year generated among the jurisdictions in which the Company operates. While the Company believes it has adequately provided for all tax positions, amounts asserted by taxing authorities could materially differ from the Company's accrued positions as a result of uncertain and complex applications of tax law and regulations. Additionally, the recognition and measurement of certain tax benefits include estimates and judgment by management. Accordingly, the Company could record additional provisions or benefits for US federal, state, and foreign tax matters in future periods as new information becomes available.

12. EARNINGS PER SHARE AND REDEEMABLE NONCONTROLLING INTERESTS**Earnings Per Share**

The following table reconciles the numerator and denominator in the computations of basic and diluted earnings per share (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Numerator:				
Net Income	\$ (4,475)	\$ 6,191	\$ 3,089	\$ 16,931
Net (income) loss attributable to noncontrolling interests	1,856	(3,530)	(986)	(10,538)
Net income (loss) attributable to ATN International, Inc. stockholders- Basic	(2,619)	2,661	2,103	6,393
Less: Accrued preferred dividend	846	—	846	—
Net income (loss) attributable to ATN International, Inc. stockholders- Diluted	<u>(3,465)</u>	<u>2,661</u>	<u>1,257</u>	<u>6,393</u>
Denominator:				
Weighted-average shares outstanding- Basic	15,860	15,962	15,891	15,946
Effective of dilutive securities:				
Stock options, restricted stock units and performance stock units	—	49	10	44
Weighted-average shares outstanding- Diluted	<u>15,860</u>	<u>16,011</u>	<u>15,901</u>	<u>15,990</u>

For each of the three and nine months ended September 30, 2021 and 2020, the calculations of basic and diluted weighted average shares of common stock outstanding do not include 5,000 shares relating to stock options as the effects of those options were anti-dilutive.

Redeemable Noncontrolling Interests

In connection with the Alaska Transaction, the Company has accounted for the Freedom 3 Investment as redeemable noncontrolling interests in its consolidated financial statements. The redeemable noncontrolling interests consists of \$22.6 million of redeemable common units and \$48.3 million of redeemable preferred units. The common units contain a put option allowing the holder to sell the common units to a subsidiary of the Company at the then fair market value. The put option begins at the earlier of a future initial public offering of the Alaska Communications operations or July 2028. The fair value of the common units remained at \$22.6 million at September 30, 2021, unchanged from the value at July 22, 2021. The redeemable preferred equity carries a 9% preferred dividend which compounds quarterly. The preferred units contain a put option allowing the holder to sell the preferred units to a subsidiary of the Company at the unpaid issue price plus unpaid dividends. The put option begins at the earlier of a future initial public offering of the Alaska Communications operations or July 2028. Lastly, the Company issued warrants in the Alaska Communications operations allowing the holders to purchase an additional 3% of the common units at a fixed price. The value of the warrants was \$0.6 million at September 30, 2021, unchanged from July 22, 2021. The unpaid preferred dividend was \$0.8 million at September 30, 2021.

For the three months ended September 30, 2021, the Company allocated losses of \$5.1 million to the redeemable common units representing their proportionate share of operating losses. Additionally, the fair value of the redeemable common units increased by \$5.1 million during the three months ended September 30, 2021.

The following table provides a rollforward of the activity related to the Company's redeemable noncontrolling interests for the three and nine months ended September 30, 2021:

	Redeemable Preferred Units	Redeemable Common Units	Total Redeemable Noncontrolling Interests
Beginning balance	\$ —	\$ —	\$ —
Issuance of 48,334 preferred units	48,334	—	48,334
Issuance of 23,199 common units	—	22,640	22,640
Accrued preferred dividend	846	—	846
Allocated net loss	—	(5,083)	(5,083)
Change in fair value	—	5,083	5,083
Balance, September 30, 2021	<u>\$ 49,180</u>	<u>\$ 22,640</u>	<u>\$ 71,820</u>

13. SEGMENT REPORTING

The Company has the following three reportable and operating segments: i) International Telecom, ii) US Telecom, and iii) Renewable Energy.

The following tables provide information for each operating segment (in thousands):

For the Three Months Ended September 30, 2021					
	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 1,422	\$ 231	\$ —	\$ —	\$ 1,653
Mobility - Consumer	22,423	1,909	—	—	24,332
Total Mobility	23,845	2,140	—	—	25,985
Fixed - Business	16,549	21,681	—	—	38,230
Fixed - Consumer	40,870	15,484	—	—	56,354
Total Fixed	57,419	37,165	—	—	94,584
Carrier Services	2,557	31,939	—	—	34,496
Other	233	—	—	—	233
Total Communication Services Revenue	84,054	71,244	—	—	155,298
Other					
Managed Services	1,252	3,793	—	—	5,045
Construction	—	6,417	—	—	6,417
Total Other Revenue	1,252	10,210	—	—	11,462
Total Revenue	85,306	81,454	—	—	166,760
Depreciation	13,308	14,327	—	1,240	28,875
Amortization of intangibles from acquisitions	418	3,062	—	—	3,480
Non-cash stock-based compensation	36	101	—	1,468	1,605
Operating income (loss)	13,213	(9,830)	(55)	(4,310)	(982)

For the Three Months Ended September 30, 2020

	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 1,108	\$ 136	\$ —	\$ —	\$ 1,244
Mobility - Consumer	20,298	2,296	—	—	22,594
Total Mobility	21,406	2,432	—	—	23,838
Fixed - Business	16,516	1,954	—	—	18,470
Fixed - Consumer	40,848	3,465	—	—	44,313
Total Fixed	57,364	5,419	—	—	62,783
Carrier Services	1,851	19,852	—	—	21,703
Other	397	—	—	—	397
Total Communication Services Revenue	81,018	27,703	—	—	108,721
Other					
Renewable Energy	—	—	1,177	—	1,177
Managed Services	1,447	—	—	—	1,447
Construction	—	394	—	—	394
Total Other Revenue	1,447	394	1,177	—	3,018
Total Revenue	82,465	28,097	1,177	—	111,739
Depreciation	13,248	5,729	491	1,689	21,157
Amortization of intangibles from acquisitions	423	—	—	—	423
Non-cash stock-based compensation	29	—	66	1,792	1,887
Operating income (loss)	16,024	2,218	(98)	(8,587)	9,557

For the Nine Months Ended September 30, 2021

	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 3,917	\$ 1,149	\$ —	\$ —	\$ 5,066
Mobility - Consumer	64,503	6,258	—	—	70,761
Total Mobility	68,420	7,407	—	—	75,827
Fixed - Business	50,037	26,409	—	—	76,446
Fixed - Consumer	125,255	23,004	—	—	148,259
Total Fixed	175,292	49,413	—	—	224,705
Carrier Services	6,963	70,713	—	—	77,676
Other	689	—	—	—	689
Total Communication Services Revenue	251,364	127,533	—	—	378,897
Other					
Renewable Energy	—	—	418	—	418
Managed Services	3,978	3,793	—	—	7,771
Construction	—	28,049	—	—	28,049
Total Other Revenue	3,978	31,842	418	—	36,238
Total Revenue	255,342	159,375	418	—	415,135
Depreciation	40,080	24,598	188	3,827	68,693
Amortization of intangibles from acquisitions	1,262	3,062	—	—	4,324
Non-cash stock-based compensation	83	100	22	4,911	5,116
Operating income (loss)	40,999	(10,920)	(1,488)	(23,319)	5,271

For the Nine Months Ended September 30, 2020

	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 3,136	\$ 140	\$ —	\$ —	\$ 3,276
Mobility - Consumer	57,468	7,063	—	—	64,531
Total Mobility	60,604	7,203	—	—	67,807
Fixed - Business	51,115	6,676	—	—	57,791
Fixed - Consumer	121,305	8,505	—	—	129,810
Total Fixed	172,420	15,181	—	—	187,601
Carrier Services	5,392	60,779	—	—	66,171
Other	1,286	—	—	—	1,286
Total Communication Services Revenue	239,702	83,163	—	—	322,865
Other					
Renewable Energy	—	—	3,373	—	3,373
Managed Services	5,111	—	—	—	5,111
Construction	—	394	—	—	394
Total Other Revenue	5,111	394	3,373	—	8,878
Total Revenue	244,813	83,557	3,373	—	331,743
Depreciation	40,736	17,331	1,590	5,048	64,705
Amortization of intangibles from acquisitions	1,384	—	—	—	1,384
Non-cash stock-based compensation	20	—	197	4,391	4,608
Operating income (loss)	44,119	6,241	(1,175)	(25,306)	23,879

(1) Corporate and Other items refer to corporate overhead costs and consolidating adjustments

Selected balance sheet data for each of the Company's segments as of September 30, 2021 and December 31, 2020 consists of the following (in thousands):

	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
September 30, 2021					
Cash, Cash equivalents, and Investments	\$ 52,106	\$ 38,577	\$ 2,476	\$ 8,543	\$ 101,702
Total current assets	116,271	116,852	6,322	10,260	249,705
Fixed assets, net	448,062	457,154	—	10,618	915,834
Goodwill	25,421	35,269	—	—	60,690
Total assets	650,023	870,281	20,500	86,580	1,627,384
Total current liabilities	84,092	93,612	356	24,950	203,010
Total debt	70,142	239,474	—	65,000	374,616
December 31, 2020					
Cash, Cash equivalents, and Investments	\$ 45,848	\$ 26,921	\$ 4,311	\$ 26,845	\$ 103,925
Total current assets	107,315	65,806	39,057	27,887	240,065
Fixed assets, net	449,888	73,717	—	12,857	536,462
Goodwill	25,421	35,270	—	—	60,691
Total assets	642,834	265,797	39,045	136,035	1,083,711
Total current liabilities	80,875	43,200	1,038	22,815	147,928
Total debt	72,823	—	—	—	72,823

	Capital Expenditures				
Nine months ended September 30,	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
2021	\$ 32,485	\$ 36,157	\$ —	\$ 2,280	\$ 70,922
2020	28,439	17,254	2,116	2,853	50,662

(1) Corporate and other items refer to corporate overhead costs and consolidating adjustments

14. COMMITMENTS AND CONTINGENCIES

Regulatory and Litigation Matters

The Company and its subsidiaries are subject to certain regulatory and legal proceedings and other claims arising in the ordinary course of business, some of which involve claims for damages and taxes that are substantial in amount. The Company believes that, except for the items discussed below, for which the Company is currently unable to predict the final outcome, the disposition of proceedings currently pending will not have a material adverse effect on the Company's financial position or results of operations.

In 1990, the Company's Guyana subsidiary, GTT, was awarded a license to provide domestic and international voice and data services in Guyana on an exclusive basis until December 2030. Since 2001, the Government of Guyana has stated its intention to introduce additional competition into Guyana's telecommunications sector. In connection therewith, the Company and GTT met on several occasions with officials of the Government of Guyana to discuss potential modifications of GTT's exclusivity and other rights under the existing agreement and license. On October 5, 2020, the Prime Minister of Guyana formally implemented telecommunications legislation previously passed by the Guyana Parliament in 2016 that introduces material changes to many features of Guyana's existing telecommunications regulatory regime with the intention of creating a more competitive market. At that time, the Company was issued a new

license to provide domestic and international voice as well as data services and mobile services in Guyana. Two of the Company's competitors were issued service licenses as well. While the Company has requested details of its competitors' licenses, such information has not been made public by the Guyana Telecommunications Agency, and the Company is not yet able to ascertain whether the licenses issued to its competitors permit any competitors to provide services that have been subject to GTT's exclusive rights contained in its 1990 license.

On October 23, 2020, the Government of Guyana also brought into effect new telecommunications regulations called for by the telecommunications legislation. The regulations include new requirements for the market as a whole, which impose costly additional regulatory fees and impact the Company's operations, administrative reporting and services. There can be no assurance that these regulations will be effectively implemented, or that they will be administered in a fair and transparent manner.

Historically, GTT has been subject to other long-standing litigation proceedings and disputes in Guyana that have not yet been resolved. The Company believes that none of these additional proceedings would, in the event of an adverse outcome, have a material impact on the Company's consolidated financial position, results of operations or liquidity.

In a letter dated September 8, 2006, the National Frequency Management Unit ("NFMU") agreed that total spectrum fees in Guyana should not increase for the years 2006 and 2007. However, that letter implied that spectrum fees in 2008 and onward may be increased beyond the amount GTT agreed to with the Government of Guyana. GTT has objected to the NFMU's proposed action and reiterated its position that an increase in fees prior to development of an acceptable methodology would violate the Government's prior agreement. In 2011, GTT paid the NFMU \$2.6 million representing payments in full for 2008, 2009 and 2010. However, by letter dated November 23, 2011, the NFMU stated that it did not concur with GTT's inference that the amount was payment in full for the specified years as it was NFMU's continued opinion that the final calculation for spectrum fees was not agreed upon and was still an outstanding issue. By further letter dated November 24, 2011, the NFMU further rejected a proposal that was previously submitted jointly by GTT and another communications provider that outlined a recommended methodology for the calculation of these fees. The NFMU stated that it would prepare its own recommendation for consideration by the Minister of Telecommunications, who would decide the matter. GTT has paid undisputed spectrum fees according to the methodology used for its 2011 payments, and has reserved amounts payable according to this methodology. There have been limited further discussions on this subject and GTT has not been given the opportunity to review recommendations made by the NFMU to the Minister on spectrum fee methodology, if any.

On May 8, 2009, a GTT competitor, Digicel, filed a lawsuit in Guyana challenging the legality of GTT's exclusive license rights under Guyana's constitution and GTT intervened in the suit in order to oppose Digicel's claims. The case remains pending. The Company believes that any legal challenge to GTT's exclusive license rights granted in 1990 is without merit and the Company continues to defend vigorously against such legal challenge.

GTT has filed several lawsuits in the High Court of Guyana asserting that, despite its denials, Digicel is engaged in international bypass in violation of GTT's exclusive license rights, the interconnection agreement between the parties, and the laws of Guyana. Digicel filed counterclaims alleging that GTT has violated the terms of the interconnection agreement and Guyana laws. These suits, filed in 2010 and 2012, have been consolidated with Digicel's constitutional challenge described above. Prior to the declaration of COVID-19 related travel and business restrictions in Guyana, the consolidated cases were scheduled to proceed to trial in 2020. GTT expects to resume the litigation following the lifting of COVID-19 related restrictions and intends to prosecute these matters vigorously; however, the Company cannot accurately predict at this time when the consolidated suit will go to trial.

GTT is also involved in several legal claims regarding its tax filings with the Guyana Revenue Authority dating back to 1991 regarding the deductibility of intercompany advisory fees as well as other tax assessments. The Company maintains that any liability GTT might be found to have with respect to the disputed tax assessments, totaling \$44.1 million, would be offset in part by the amounts necessary to ensure that GTT's return on investment was no less than 15% per annum for the relevant periods.

On May 20, 2021, the Company was served with a notice of application for enforcement of a foreign judgment with respect to a matter brought by the Trinidad & Tobago Electric Commission (“TTEC”) in the High Court of Justice in the Republic of Trinidad and Tobago in August 2013 against the Company and other defendants, alleging breach of contract due to the Company’s failure to pay TTEC in connection with amounts alleged to be owed as reimbursement for cable repair costs. In May 2015, the Company failed to appear in the matter and a default judgment was entered against the Company in the amount of approximately \$2.8 million. In July 2021, the Company appeared in the High Court of Justice in the Republic of Trinidad and Tobago to oppose the enforcement of the foreign judgment and intends to vigorously defend the matter.

In February 2020, the Company’s Alaska Communications subsidiary received a draft audit report from USAC in connection with USAC’s inquiry into Alaska Communications’ funding requests under the Rural Health Care Support Program for certain customers for the time period of July 2012 through June 2017. The draft audit report alleges violations of the FCC’s rules for establishing rural rates and urban rates, the provisioning and billing of ineligible services and products, and violations of the FCC’s competitive bidding rules. Alaska Communications has provided USAC with extensive comments in response to its draft audit report seeking correction of numerous factual and legal errors that it believed it had identified. As a result of these conversations and comments being submitted by Alaska Communications, USAC’s auditors may revise their findings, including the amounts they recommend USAC seek to recover. USAC’s auditors are expected to issue a final audit report incorporating Alaska Communications’ responses that will be sent to USAC’s Rural Health Care Division to review and determine if corrective action would be appropriate. In the event that the Company disagrees with USAC’s final audit report, the Company can appeal that decision to USAC’s Rural Health Care Division and/or the FCC. At this time, the Company cannot predict the contents or timing of the final USAC audit report, the outcome of the audit or the impact on the Company’s business, financial condition, results of operations, or liquidity.

Alaska Communications also received a Letter of Inquiry on March 18, 2018, and subsequent follow up information requests, from the FCC Enforcement Bureau requesting historical information regarding Alaska Communications’ participation in the FCC’s Rural Health Care Support Program. As of the date of this Form 10-Q, the FCC’s Enforcement Bureau has not asserted any claims or alleged any rule violations. The Company will continue to work constructively with the FCC’s Enforcement Bureau to provide it the information it is seeking. At this time, the Company cannot predict the outcome of the FCC Enforcement Bureau’s inquiry or the impact it may have on its business, financial condition, results of operations or liquidity.

With respect to all of the foregoing matters, the Company believes that some adverse outcome is probable and has accordingly accrued \$14.5 million as of September 30, 2021 for these and other potential liabilities arising in various claims, legal actions and regulatory proceedings arising in the ordinary course of business. The Company also faces contingencies that are reasonably possible to occur that cannot currently be estimated. It is the Company’s policy to expense costs associated with loss contingencies, including any related legal fees, as they are incurred.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The discussion and analysis of our financial condition and results of operations that follows is based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of our financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and the related disclosure of contingent assets and liabilities at the date of our financial statements. Actual results may differ significantly from these estimates under different assumptions or conditions. This discussion should be read in conjunction with our condensed consolidated financial statements herein and the accompanying notes thereto, and our Annual Report on Form 10-K for the year ended December 31, 2020 filed with the SEC on March 1, 2021, (the "2020 Annual Report on Form 10-K"), and in particular, the information set forth therein under Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Overview

We strive to be a leading platform for the operation of, and investment in, connectivity services to remote and underserved markets. Our operating subsidiaries provide critical infrastructure-based solutions and communications services, in the United States, Bermuda, and the Caribbean. At the holding company level, we oversee the allocation of capital within and to our subsidiaries, affiliates, new investments, and stockholders. We have also developed significant operational expertise and resources that we use to augment the capabilities of our individual operating subsidiaries. Over the past ten years, we have built a platform of resources and expertise to support our operating subsidiaries and to improve their quality of service with greater economies of scale and expertise than would typically be available at the operating subsidiary level.

We actively evaluate potential acquisitions, investment opportunities and other strategic transactions, both domestic and international, and generally look for those that we believe have the potential for generating steady excess cash flows over extended periods of time. We have used the cash generated from our operations and dispositions of our operating subsidiaries to re-invest in our existing businesses, to make strategic investments in additional businesses, and to return cash to our investors. We also provide management, technical, financial, regulatory, and marketing services to our operating subsidiaries and typically receive a management fee calculated as a percentage of their revenues, which is eliminated in consolidation. For further information about the Company's financial segments and geographical information about our operating revenues and assets, see Note 13 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

As of September 30, 2021, we offer the following types of services to our customers:

- **Mobility Telecommunications Services.** We offer mobile telecommunications services and equipment ("Mobility") over our wireless networks to both our business and consumer subscribers. In certain markets, Mobility services also includes private network services to business customers and municipalities.
- **Fixed Telecommunications Services.** We provide fixed data broadband, internet and voice telecommunications services ("Fixed") to both our business and consumer subscribers in all of our markets. For some markets, Fixed services also include video services and support under certain government programs.
- **Carrier Telecommunication Services.** We deliver services to other telecommunications providers ("Carrier Services") such as wholesale roaming, the leasing of critical network infrastructure such as tower and transport facilities, site maintenance and international long-distance services.
- **Managed Services.** We provide information technology services ("Managed Services") such as network, application, infrastructure and hosting services to both our business and consumer customers.

Through September 30, 2021, we have identified three operating segments to manage and review our operations and to facilitate investor presentations of our results. These three operating segments are as follows:

- **International Telecom.** In our international markets, we offer Fixed services, Mobility services, Carrier Services and Managed Services to customers in Bermuda, the Cayman Islands, Guyana and the US Virgin Islands. We also offer fixed video services in Bermuda, the Cayman Islands, and the US Virgin Islands.
- **US Telecom.** In the United States, we provide Fixed services, Carrier Services and Managed Services to business and consumer customers in Alaska and the Western US where we also provide Mobility and private network services to consumers.
- **Renewable Energy.** In India, we provided distributed generation solar power to commercial and industrial customers through January 27, 2021. See *Disposition of International Solar Business* for further details.

The following chart summarizes the operating activities of our principal subsidiaries, the segments in which we report our revenue and the markets we served as of September 30, 2021:

Segment	Services	Markets	Tradenames
International Telecom	Mobility	Bermuda, Guyana, US Virgin Islands	One, GTT+, Viya
	Fixed	Bermuda, Cayman Islands, Guyana, US Virgin Islands	One, Logic, GTT+, Viya
	Carrier Services	Bermuda, Guyana, US Virgin Islands	One, GTT+, Viya
	Managed Services	Bermuda, Cayman Islands, US Virgin Islands, Guyana	Fireminds, One, Logic, GTT+, Viya
US Telecom	Mobility	United States (rural markets)	Choice, Choice NTUA Wireless, Geoverse
	Fixed	United States	Alaska Communications, Commnet, Choice, Choice NTUA Wireless, Deploy
	Carrier Services	United States	Alaska Communications, Commnet, Essextel
	Managed Services	United States	Alaska Communications, Choice
Renewable Energy (1)	Solar	India	Vibrant Energy

(1) See *Disposition of International Solar Business* for further details.

For further information about our financial segments and geographical information about our operating revenues and assets see Notes 1 and 13 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

Acquisition of Alaska Communications

On July 22, 2021, we completed the acquisition of Alaska Communications Systems Group, Inc. (“Alaska Communications”), a publicly listed company, for approximately \$339.5 million in cash, net of cash acquired, (the “Alaska Transaction”). Alaska Communications provides broadband telecommunication and managed information technology services to customers in the State of Alaska and beyond using its statewide and interstate telecommunications network.

In conjunction with the Alaska Transaction, we entered into an agreement with affiliates and investment funds managed by Freedom 3 Capital, LLC as well as other institutional investors (collectively the “Freedom 3 Investors”). The

Freedom 3 Investors contributed \$71.5 million in conjunction with the Alaska Transaction (the “Freedom 3 Investment”). The Freedom 3 Investment consists of common and preferred equity instruments in a subsidiary of the Company which holds the ownership of Alaska Communications. We accounted for the Freedom 3 Investment as redeemable noncontrolling interests in our consolidated financial statements and we also entered into a financing transaction drawing \$220 million on a new credit facility to complete the Alaska Transaction. As a result of the Alaska Transaction, we own approximately 52% of the common equity of Alaska Communications and control its operations and management. Beginning on July 22, 2021, the results of the Alaska Transaction are included in our US Telecom segment.

See *Liquidity and Capital Resources* for a discussion regarding the credit agreement used to help finance the Alaska Transaction.

COVID-19

We are continuing to monitor and assess the effects of the ongoing COVID-19 pandemic on our commercial operations, the safety of our employees and their families, our sales force and customers and any potential impact on our revenue in 2021.

The preparation of the condensed consolidated financial statements requires us to make estimates, judgments and assumptions that may affect the reported amounts of assets, liabilities, equity, revenues and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate estimates, judgments and methodologies. We assessed certain accounting matters and estimates that generally require consideration of forecasted financial information in context with the information and estimates reasonably available to us and the unknown future impacts COVID-19 as of September 30, 2021 and through the date of this report. The accounting matters assessed included, but were not limited to, the allowance for credit losses, the carrying value of goodwill and other long-lived assets, financial assets, valuation allowances for tax assets and revenue recognition.

Our assessment did not indicate that there was a material adverse impact to our consolidated financial statements as of and for the three and nine months ended September 30, 2021. However, future assessments of the impacts of COVID-19 for the remainder of 2021, as well as other factors, including the possible reinstatement of certain COVID-19 travel-related and stay-at-home restrictions, could result in material adverse impacts to our consolidated financial statements in future reporting periods. For example, we may experience difficulty in procuring network or retail equipment, such as handsets for subscribers, as a result of COVID-19 restrictions. Apart from possible government issued travel restrictions, we currently cannot assess how COVID-19 may influence subscribers’ procurement behavior for services or how that behavior will impact revenues in the foreseeable future.

Disposition of International Solar Business

In January 2021, we completed the sale of 67% of the outstanding equity in our business that owns and operates distributed generation solar power projects operated under the Vibrant name in India (the “Vibrant Transaction”). The post-sale results of our ownership interest in Vibrant, representing 33% of Vibrant’s profits and losses, will be recorded through the equity method of accounting within the Corporate and Other operating segment. We will continue to present the historical results of our Renewable Energy segment for comparative purposes.

The operations of Vibrant did not qualify as discontinued operations because the disposition did not represent a strategic shift that had a major effect on our operations and financial results.

FirstNet Agreement

In July 2019, we entered into a Network Build and Maintenance Agreement with AT&T Mobility, LLC (“AT&T”) that we amended in August 2020 and May 2021 (the “FirstNet Agreement”). In connection with the FirstNet Agreement, we are building a portion of AT&T’s network for the First Responder Network Authority (“FirstNet”) in or near our current operating area in the Western United States. Pursuant to the FirstNet Agreement and subject to certain limitations contained therein, all cell sites must be completed and accepted within a specified period of time. We expect to recognize construction revenue of approximately \$80 million to \$85 million through 2022 that will be mainly offset

by construction costs as sites are completed. Revenues from construction are expected to have minimal impact on operating income. The network build portion of the FirstNet Agreement has continued during the COVID-19 pandemic but the overall timing of the build schedule has been delayed. Subject to ongoing delays caused by COVID-19 related restrictions, we currently expect construction revenues to continue into 2022.

Following acceptance of a cell site, AT&T will own the cell site and we will assign to AT&T any third-party tower lease applicable to such cell site. If the cell site is located on a communications tower we own, AT&T will pay us pursuant to a separate lease agreement for an initial term of eight years. In addition to building the network, we will provide ongoing equipment and site maintenance and high capacity transport to and from these cell sites for an initial term ending in 2029.

AT&T will continue to use our wholesale domestic mobility network for roaming services at a fixed rate per site during the construction period until such time as the cell site is transferred to AT&T. Thereafter, revenue from the maintenance, leasing and transport services provided to AT&T is expected to generally offset revenue from wholesale mobility roaming services. We are currently receiving revenue from the FirstNet Transaction and expect overall operating income contributions from the FirstNet Transaction to have a relatively steady impact going forward.

See *Liquidity and Capital Resources* below for a discussion regarding our March 26, 2020 credit agreement providing the ability to finance the assets built under the FirstNet Agreement.

Universal Service Fund and Connect America Fund Phase II Programs

We recognize revenue from several government funded programs including the Universal Service Fund (“USF”), a subsidy program managed by the Federal Communications Commission (“FCC”), and the Alaska Universal Service Fund (“AUSF”), a similar program managed by the Regulatory Commission of Alaska (the “RCA”). USF funds are disbursed to telecommunication providers through four programs: the High Cost Program; the Low Income Program (“Lifeline Program”); the Schools and Libraries Program (“E-Rate Program”); and the Rural Health Care Support Program.

We also recognize revenue from the Connect America Fund Phase II program (“CAF II”) which offers subsidies to carriers to expand broadband coverage in designated areas. Under CAF II, our US Telecom segment will receive an aggregate of \$27.7 million annually through December 2025 and an aggregate of \$8.0 million annually from January 2026 through July 2028.

Both the USF and CAFII programs are subject to certain operational and reporting compliance requirements. We believe we are in compliance with these requirements as of September 30, 2021.

In 2018, the FCC initiated a proceeding to replace the High Cost Program support received by Viya in the US Virgin Islands with a new Connect USVI Fund. On November 16, 2020, the FCC announced that Viya was not the recipient of the Connect USVI Fund award and authorized funding to be issued to the new awardee in June 2021. Pursuant to the terms of the program and effective in July 2021, Viya’s annual USF support was reduced from \$16.4 million to \$10.9 million. In July 2022, this support will be reduced again to \$5.5 million for the annual period through June 2023. Thereafter, Viya will not receive High Cost Program support.

RDOF (“Rural Digital Opportunities Fund”)

Pending the FCC’s conclusion of the award process, we expect to receive approximately \$20.1 million over 10 years to provide broadband and voice coverage to over 10,000 households in the United States (not including Alaska) under the 2020 Rural Digital Opportunity Fund Phase I Auction (“RDOF”).

Construction Grants

We have also been awarded construction grants to build network connectivity for eligible communities. The funding of these grants, used to reimburse us for our construction costs, is distributed upon completion of a project. As of December 31, 2020, we have been awarded approximately \$16.8 million of such grants. We were awarded \$6.5 million of

additional grants in the nine months ended September 30, 2021. Of this \$23.3 million of awards, we have completed our construction obligations on \$14.0 million of these projects and \$9.3 million of such construction obligations remain with completion deadlines beginning in July 2022. Once these projects are constructed, we are obligated to provide service to the participants. We expect to meet all requirements associated with these grants.

CARES Act

As of December 31, 2020, we have received \$16.3 million of funding under the Coronavirus Aid, Relief, and Economic Security Act (“CARES Act”) to construct network infrastructure within our US Telecom segment. During the nine months ended September 30, 2021, we received an additional \$2.4 million of funding for the same purpose. The construction was completed as of September 30, 2021 and \$18.4 million of the funding was recorded as a reduction to property, plant and equipment with a subsequent reduction to depreciation expense. The remaining \$0.3 million was recorded as a reduction to operating expense in the nine months ended September 30, 2021.

CBRS Auction

During the third quarter of 2020, we participated in the FCC’s Citizens Broadband Radio Service (CBRS) auction for Priority Access Licenses (PALs) in the 3.5 GHz spectrum band. These PALs are licensed on a county-by-county basis and are awarded for a 10-year renewable term. We were a winning bidder for PALs located strategically throughout the United States at a total cost of approximately \$20.4 million. In connection with the awarded licenses, we will have to achieve certain CBRS spectrum build out obligations. We currently expect to comply with all applicable requirements related to these licenses.

Selected Segment Financial Information

The following represents selected segment information for the three months ended September 30, 2021 and 2020 (in thousands):

	For the Three Months Ended September 30, 2021				
	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 1,422	\$ 231	\$ —	\$ —	\$ 1,653
Mobility - Consumer	22,423	1,909	—	—	24,332
Total Mobility	23,845	2,140	—	—	25,985
Fixed - Business	16,549	21,681	—	—	38,230
Fixed - Consumer	40,870	15,484	—	—	56,354
Total Fixed	57,419	37,165	—	—	94,584
Carrier Services	2,557	31,939	—	—	34,496
Other	233	—	—	—	233
Total Communication Services Revenue	84,054	71,244	—	—	155,298
Other					
Managed Services	1,252	3,793	—	—	5,045
Construction	—	6,417	—	—	6,417
Total Other Revenue	1,252	10,210	—	—	11,462
Total Revenue	85,306	81,454	—	—	166,760
Operating income (loss)	13,213	(9,830)	(55)	(4,310)	(982)

For the Three Months Ended September 30, 2020

	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 1,108	\$ 136	\$ —	\$ —	\$ 1,244
Mobility - Consumer	20,298	2,296	—	—	22,594
Total Mobility	21,406	2,432	—	—	23,838
Fixed - Business	16,516	1,954	—	—	18,470
Fixed - Consumer	40,848	3,465	—	—	44,313
Total Fixed	57,364	5,419	—	—	62,783
Carrier Services	1,851	19,852	—	—	21,703
Other	397	—	—	—	397
Total Communication Services Revenue	81,018	27,703	—	—	108,721
Other					
Renewable Energy	—	—	1,177	—	1,177
Managed Services	1,447	—	—	—	1,447
Construction	—	394	—	—	394
Total Other Revenue	1,447	394	1,177	—	3,018
Total Revenue	82,465	28,097	1,177	—	111,739
Operating income (loss)	16,024	2,218	(98)	(8,587)	9,557

(1) Corporate and Other items refer to corporate overhead costs and consolidating adjustments

A year-to-date comparison of our segment results is as follows:

International Telecom. Revenue within our International Telecom segment increased \$2.8 million, or 3.4%, to \$85.3 million from \$82.5 million for the three months ended September 30, 2021 and 2020, respectively, as a result of an increase in subscribers for both our Fixed and Mobility services as well as an increase in the average revenue per user (“ARPU”) within many of our international markets. These increases, however, were partially offset by a \$1.4 million reduction in federal support revenues in the US Virgin Islands. In addition, certain international markets recognized an increase in Carrier Services revenue as a result of increased tourism as certain COVID-19 related travel and stay-at-home restrictions were lifted.

Operating expenses within our International Telecom segment increased by \$5.6 million, or 8.4%, to \$72.1 million from \$66.5 million for the three months ended September 30, 2021 and 2020, respectively. The increase was primarily the result of an increase in direct costs incurred in connection with the increase in this segment’s revenue, and certain costs being incurred during the three months ended September 30, 2021 that were not incurred during the three months ended September 30, 2020 due to the impact of COVID-19 restrictions. The three month period ended September 30, 2021 also includes additional legal and regulatory costs in Guyana when compared to the prior year period.

As a result, our International Telecom segment’s operating income decreased \$2.8 million, or 17.5% to \$13.2 million from \$16.0 million for the three months ended September 30, 2021 and 2020, respectively.

US Telecom. Revenue within our US Telecom segment increased by \$53.4 million to \$81.5 million from \$28.1 million for the three months ended September 30, 2021 and 2020, respectively, primarily as a result of \$46.8 million

associated with the Alaska Transaction and a \$6.1 million increase in construction revenue from the FirstNet Transaction.

Operating expenses within our US Telecom segment increased \$65.4 million to \$91.3 million from \$25.9 million for the three months ended September 30, 2021 and 2020, respectively, as a result of the Alaska Transaction, construction costs and other expenses being incurred in connection with the FirstNet Transaction, costs associated with the CARES Act-funded build-out of rural broadband operations, costs to further fund our private network business and certain costs being incurred during the three months ended September 30, 2021 that were not incurred during the three months ended September 30, 2020 as a result of the impact of COVID-19 restrictions.

As a result of the above, our US Telecom segment's operating income decreased \$12.0 million to a loss of \$9.8 million from income of \$2.2 million for the three months ended September 30, 2021 and 2020, respectively.

Renewable Energy. We provided distributed generation solar power to commercial and industrial customers under the Vibrant name in India through the completion of the Vibrant Transaction on January 27, 2021. Thereafter, we did not generate revenue within our Renewable Energy segment and instead revenue from our Renewable Energy operations is now included in other revenue. For the three months ended September 30, 2020, our renewable energy operations generated \$1.2 million of revenue.

The following represents a year over year discussion and analysis of our results of operations for the three months ended September 30, 2021 and 2020 (in thousands):

	Three Months Ended September 30,		Amount of	Percent
	2021	2020	Increase (Decrease)	Increase (Decrease)
REVENUE:				
Communication services	\$ 155,298	\$ 108,721	\$ 46,577	42.8 %
Other	11,462	3,018	8,444	279.8
Total revenue	166,760	111,739	55,021	49.2
OPERATING EXPENSES (excluding depreciation and amortization unless otherwise indicated):				
Cost of services	70,732	45,106	25,626	56.8
Cost of construction revenue	5,855	390	5,465	1,401.3
Selling, general and administrative	53,360	35,079	18,281	52.1
Transaction-related charges	5,696	31	5,665	18,274.2
Depreciation	28,875	21,157	7,718	36.5
Amortization of intangibles from acquisitions	3,480	423	3,057	722.7
Loss on disposition of long-lived assets	(256)	(4)	(252)	6,300.0
Total operating expenses	167,742	102,182	65,560	64.2
Income from operations	(982)	9,557	(10,539)	(110.3)
OTHER INCOME (EXPENSE):				
Interest income	42	118	(76)	(64.4)
Interest expense	(3,438)	(1,361)	(2,077)	152.6
Other income (expense)	(385)	(2,031)	1,646	(81.0)
Other income (expense), net	(3,781)	(3,274)	(507)	15.5
INCOME (LOSS) BEFORE INCOME TAXES				
Income tax provision (benefit)	(4,763)	6,283	(11,046)	(175.8)
	(288)	92	(380)	(413.0)
NET INCOME (LOSS)				
(Net income) loss attributable to noncontrolling interests, net of tax:	(4,475)	6,191	(10,666)	(172.3)
	1,856	(3,530)	5,386	(152.6)
NET INCOME (LOSS) ATTRIBUTABLE TO ATN INTERNATIONAL, INC. STOCKHOLDERS				
	\$ (2,619)	\$ 2,661	\$ (5,280)	(198.4)%

Communications services revenue

Mobility revenue. Our Mobility revenue consists of retail revenue generated within both our International Telecom and US Telecom segments by providing retail mobile voice and data services over our wireless networks as well as through the sale of related equipment, such as handsets and other accessories, to our retail subscribers. Mobility revenue increased by \$2.2 million, or 9.2%, to \$26.0 million for the three months ended September 30, 2021 from \$23.8 million for the three months ended September 30, 2020. Of this increase, \$0.4 million related to an increase in revenue from business customers while the remaining increase of \$1.8 million pertained to an increase in revenue from consumers. The increase in Mobility revenue, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, Mobility revenue increased by \$2.4 million, or 11.2%, to \$23.8 million for the three months ended September 30, 2021 from \$21.4 million for the three months ended September 30, 2020. Of this increase, \$0.3 million related to an increase in revenue from business customers while the remaining increase of \$2.1 million pertained to an increase in revenue from consumers. Such increases were the result of improved retail and marketing strategies which resulted in an increase in subscribers, ARPU and in equipment sales.
- *US Telecom.* Mobility revenue within our US Telecom segment decreased by \$0.3 million, or 12.5%, to \$2.1 million from \$2.4 million for the three months ended September 30, 2021 and 2020 as a result of a decrease in retail subscribers and revenue generated by our early stage private network business. Of this decrease, \$0.4

million related to a decrease in revenue from consumers within our retail operations due to a decrease in subscribers. However, such decrease was partially offset by an increase in revenue from our business customers within our private networks business of \$0.1 million.

We expect that Mobility revenue within both our US Telecom and International Telecom segments may increase as a result of an increase in subscribers if certain COVID-19 travel related restrictions continue to be lifted. However, such growth in both segments may be partially offset if COVID-19 related travel restrictions are reinstated so as to result in significant business interruptions and retail store closures.

Apart from possible government issued travel restrictions, we currently cannot assess how the impact of COVID-19 may influence our subscribers' procurement behavior for our services or how that behavior will affect our Mobility revenues in the foreseeable future.

Fixed revenue. Fixed revenue is primarily generated by broadband, voice, and video service revenues provided to retail and business customers over our wireline networks. Fixed revenue within our US Telecom segment also includes revenue from the Connect America Fund Phase II program awards in the Western US and Alaska, as well as revenue from the Alaska Universal Service Fund. Within our International Telecom segment, Fixed revenue also includes funding under the FCC's High Cost Program in the US Virgin Islands. Fixed revenue increased by \$31.8 million, or 50.6%, to \$94.6 million from \$62.8 million for the three months ended September 30, 2021 and 2020, respectively. Of this increase, \$19.8 million relates to revenue from business customers while the remaining increase of \$12.0 million pertain to consumers. The increase in Fixed revenue, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, Fixed revenue remained consistent at \$57.4 million, for the three months ended September 30, 2021 and 2020, respectively. Revenue from both business and consumer customers also remained consistent. We experienced an increase in Fixed revenues within this segment as a result of stronger demand for broadband services in order to enable remote working and improved connectivity for our subscribers during the COVID-19 pandemic. However, this increase was partially offset by a \$1.4 million decrease in revenue from the FCC's High Cost Program.
- *US Telecom.* Fixed revenue within our US Telecom segment increased by \$31.8 million, to \$37.2 million from \$5.4 million for the three months ended September 30, 2021 and 2020, respectively, primarily related to the Alaska Transaction which generated \$31.0 million of revenue during 2021. Of this increase, \$19.7 million related to revenue from business customers while the remaining \$12.1 pertained to consumer customers.

Fixed revenue within our International Telecom segment will decrease as a result of the loss of USF funding in the US Virgin Islands, but such decrease may be partially offset as a result of an increase in subscribers in order to further enable remote working and in connection with certain new contracts with oil and gas providers in Guyana. However, the demand for our video services may decline due to subscribers using alternative methods to receive video content. Any growth may be offset if COVID-19 travel related restrictions continue in some of our markets.

Within our US Telecom segment, Fixed revenue will increase as a result of the impact of a full quarter of results from our Alaska operations.

Apart from possible government issued travel restrictions, we currently cannot assess how the impact of reinstated COVID-19 restrictions may influence our subscribers' procurement behavior for our services or how that behavior will affect our Fixed revenues in the foreseeable future.

Carrier Services revenue. Carrier Services revenue is generated by both our International Telecom and US Telecom segments. Within our International Telecom segment, Carrier Services revenue includes international long-distance services, roaming revenues generated by other carriers' customers roaming into our retail markets, transport services and access services provided to other telecommunications carriers. Within our US Telecom segment, Carrier Services revenue includes services provided under the FirstNet Transaction, wholesale roaming revenues, the provision of network switching services, tower lease revenue and other services provided to carriers. Carrier Services revenue

increased by \$12.8 million, or 59.0%, to \$34.5 million from \$21.7 million for the three months ended September 30, 2021 and 2020, respectively. The increase, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, Carrier Services revenue increased by \$0.7 million, or 36.8%, to \$2.6 million from \$1.9 million for the three months ended September 30, 2021 and 2020, respectively, as a result of increased roaming revenues due to increased tourism within the US Virgin Islands.
- *US Telecom.* Carrier Services revenue within our US Telecom segment increased by \$12.0 million, or 60.3%, to \$31.9 million from \$19.9 million, for the three months ended September 30, 2021 and 2020, respectively, as a result of the Alaska Transaction.

Within our International Telecom segment, Carrier Services revenue may continue to increase if tourism continues to return to pre-pandemic levels. Apart from possible government issued travel restrictions, we currently cannot assess how the impact of COVID-19 may influence our subscribers' procurement behavior for our services or how that behavior will affect our revenues in the foreseeable future. Also within our International Telecom segment, we expect that Carrier Services revenue from our international long-distance business in Guyana will continue to decrease as consumers seek to use alternative technology services to place long-distance calls. In addition, such revenue may decline as the result of the implementation, by the Government of Guyana, of recently-passed legislation which terminates our right to be the exclusive provider of domestic Fixed and international long-distance service in Guyana. While the loss of our exclusive rights may cause an immediate reduction in our Carrier Services revenue, the complete impact of the new legislation to our operations will not be fully known until the Government of Guyana makes the terms and conditions of licenses issued to two of our competitors available to us. Over the longer term, such declines in Carrier Services revenue may be offset by increased Fixed revenue from broadband services to consumers and enterprises in Guyana, increased Mobility communications revenue from an increase in regulated local calling rates in Guyana or possible economic growth within that country. See Note 14 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

Within our US Telecom segment, we expect Carrier Services revenue to increase as a result of the impact of a full quarter of results from our Alaska operations. These increases, however, may be offset by a decrease during the construction phase of the FirstNet Transaction and from the impact of continued reduced contractual wholesale roaming rates and imposed revenue caps. We believe that maintaining roaming and other Carrier Services favorable to our carrier customers allows us to preserve revenue for a longer period of time while creating the potential for long-lived shared infrastructure solutions for carriers in areas they may consider to be non-strategic.

The most significant competitive factor we face within our US Telecom segment is the extent to which our carrier customers in our wholesale Mobility business choose to roam on our networks and lease our tower space and transport services or elect to build or acquire their own infrastructure in a market, reducing or eliminating their need for our services in those markets. We also face competition from other providers of such shared infrastructure solutions. In the past, we have entered into buildout projects with existing carrier customers to help these customers accelerate the buildout of a given area in exchange for the carrier's agreement to lease us spectrum in that area and enter into a contract with specific pricing and terms. Historically, these arrangements have differed from our FirstNet Transaction and have typically included a purchase right in favor of the carrier to purchase that portion of the network for a predetermined price, depending on when the right to purchase is exercised.

Other communications services revenue. Other communications services revenue includes miscellaneous services that the operations within our International Telecom segment provide to retail subscribers. Other communications services revenue decreased to \$0.2 million from \$0.4 million for the three months ended September 30, 2021 and 2020, respectively.

Other revenue

Renewable energy revenue. Through the completion of the Vibrant Transaction on January 27, 2021, we distributed generation solar power to commercial and industrial customers under the Vibrant name in India. Accordingly, we did not generate revenue within our Renewable Energy segment during the three months ended

September 30, 2021. For the three months ended September 30, 2020, our renewable energy operations generated \$1.2 million of revenue.

Managed Services revenue. Managed Services revenue is generated within both our International and US Telecom segments and includes network, application, infrastructure, and hosting services.

Managed Services revenue increased by \$3.6 million to \$5.0 million from \$1.4 million for the three months ended September 30, 2021 and 2020, respectively, primarily as a result of the Alaska Transaction which generated \$3.8 million of Managed Services revenue during 2021. Partially offsetting this increase was a decrease in other operations due to the impact of COVID-19 which resulted in a decrease in equipment sales and consulting services in our other operating subsidiaries.

We expect that Managed Services revenue will increase as a result of a full quarter of results from our Alaska operations.

Construction revenue. Construction revenue represents revenue generated within our US Telecom segment for the construction of network cell sites related to the FirstNet Agreement. During the three months ended September 30, 2021, we recognized \$6.4 million of construction revenue. As of September 30, 2021, 50% of the cell sites related to the FirstNet Agreement were completed and we expect that an additional 15% of the sites will be completed by the end of 2021. We expect the remaining sites to be completed during 2022.

Operating expenses

Cost of services. Cost of services are charges that we incur for voice and data transport circuits (in particular, the circuits between our Mobility sites) and our switches, internet capacity, video programming costs, access fees we pay to terminate our calls, telecommunication spectrum fees and direct costs associated within our Managed Services and technology business. Cost of services also include expenses associated with developing, operating, upgrading and supporting our telecommunications networks, including the salaries and benefits paid to employees directly involved in the development and operation of those businesses, as well as bad debt reserves and the cost of handsets and customer resale equipment incurred by our retail businesses.

Cost of services increased by \$25.6 million, or 56.8%, to \$70.7 million from \$45.1 million for the three months ended September 30, 2021 and 2020, respectively. The net increase in cost of services, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, cost of services increased by \$2.3 million, or 7.3%, to \$34.0 million from \$31.7 million, for the three months ended September 30, 2021 and 2020, respectively. This increase was primarily related to the increase in the demand for our products as well as expenses, such as facility and utility costs, incurred during the three months ended September 30, 2021 that were reduced during the three months ended September 30, 2020 as a result of the impact of COVID-19 restrictions.
- *US Telecom.* Cost of services within our US Telecom segment increased by \$23.3 million to \$36.6 million from \$13.3 million for the three months ended September 30, 2021 and 2020, respectively, primarily as a result of the Alaska Transaction. In addition, further development of our private network business, an increase in data transport costs associated with the FirstNet Transaction and costs associated with our recent funding award under the CARES Act also resulted in an increase in these costs within the segment. These increases were partially offset by decreases in our wholesale long-distance voice services business.

We expect that cost of services may increase within both our International and US Telecom segments due to an expected increase in roaming and other termination costs if COVID-19 related travel restrictions continue to be lifted. Within the US Telecom segment, we expect an increase in cost of services due to the impact of a full quarter of results for our operations in Alaska, expenses associated with our recent funding award under the CARES Act and anticipated expenses in connection with our performance under the construction phase of our FirstNet Transaction which is expected to be completed during 2022.

Cost of construction revenue. Cost of construction revenue includes the expenses incurred in connection with the construction of and the delivery to AT&T of cell sites in accordance with our FirstNet Agreement. Cost of construction revenue increased to \$5.9 million from \$0.4 million for the three months ended September 30, 2021 and 2020, respectively. As of September 30, 2021, 50% of the cell sites related to the FirstNet Agreement were completed, and we expect that an additional 15% of sites will be completed by the end of 2021. We expect the remaining sites to be completed during 2022.

Selling, general and administrative expenses. Selling, general and administrative expenses include salaries and benefits we pay to sales personnel, customer service expenses and the costs associated with the development and implementation of our promotional and marketing campaigns. Selling, general and administrative expenses also include salaries, benefits and related costs for general corporate functions including executive management, finance and administration, legal and regulatory, facilities, information technology and human resources as well as internal costs associated with our performance of due-diligence and integration related costs associated with acquisition activities.

Selling, general and administrative expenses increased by \$18.3 million, or 52.1%, to \$53.4 million from \$35.1 million for the three months ended September 30, 2021 and 2020, respectively. The net increase in selling, general and administrative expenses, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, our selling, general and administrative expenses increased by \$3.2 million, or 15.2%, to \$24.3 million from \$21.1 million for the three months ended September 30, 2021 and 2020, respectively. This increase was incurred within certain international markets primarily as a result of an increase in legal and regulatory related fees, increased information technology costs for cyber security matters and expenses incurred during the three months ended September 30, 2021 that were reduced during the three months ended September 30, 2020 as a result of the impact of COVID-19.
- *US Telecom.* Selling, general and administrative expenses increased within our US Telecom segment by \$16.1 million to \$22.6 million from \$6.5 million, for the three months ended September 30, 2021 and 2020, respectively, primarily as a result of the Alaska Transaction and increased spending within our early stage private network and our US Mobility businesses.
- *Renewable Energy.* We incurred \$0.1 million and \$0.8 million of selling, general and administrative expenses within our Renewable Energy segment during the three months ended September 30, 2021 and 2020, respectively. This decrease is the result of the Vibrant Transaction.
- *Corporate Overhead.* Selling, general and administrative expenses within our corporate overhead decreased by \$0.3 million, or 4.5%, to \$6.4 million from \$6.7 million for the three months ended September 30, 2021 and 2020, respectively, primarily related to a decrease in non-cash equity compensation expense from the timing of the underlying annual grants and a decrease in legal expenses partially offset by increased integration costs associated with the completion of the Alaska Transaction.

Within both our International and US Telecom segments, we expect that selling, general and administrative expenses may increase if COVID-19 related travel restrictions continue to be lifted. Within the US Telecom segment, we expect an increase in selling, general and administrative costs due to the impact of a full quarter of results for our operations in Alaska. We also expect an increase in these costs as a result of expected costs associated with our recent funding award under the CARES Act and the impact of our performance during the construction phase of the FirstNet Transaction which is expected to be completed during 2022. Our Corporate Overhead segment may also experience an increase in these expenses to support our expanding operations.

Transaction-related charges. Transaction-related charges include the external costs, such as legal, tax, accounting and consulting fees directly associated with acquisition and disposition-related activities, which are expensed as incurred. Transaction-related charges do not include internal costs, such as employee salary and travel-related expenses, incurred in connection with acquisitions or dispositions or any integration-related costs.

We incurred \$5.7 million and a nominal amount of transaction-related charges during the three months ended September 30, 2021 and 2020, respectively. The transaction-related charges incurred during 2021 were primarily related to the Alaska Transaction.

Depreciation and amortization expenses. Depreciation and amortization expenses represent the depreciation and amortization charges we record on our property and equipment and on certain intangible assets associated with our acquisitions.

Depreciation and amortization expenses increased by \$10.8 million, or 50.0%, to \$32.4 million from \$21.6 million for the three months ended September 30, 2021 and 2020, respectively. The net increase in depreciation and amortization expenses, within our segments, consisted primarily of the following:

- *International Telecom.* Depreciation and amortization expenses remained consistent within our International Telecom segment at \$13.7 million for the three months ended September 30, 2021 and 2020, respectively, as a result of the impact of certain assets becoming fully depreciated in recent periods partially offset by recent upgrades and expansions to this segment's network assets.
- *US Telecom.* Depreciation and amortization expenses increased within our US Telecom segment by \$11.6 million to \$17.4 million from \$5.8 million, for the three months ended September 30, 2021 and 2020, respectively. This increase was primarily a result of the impact of the Alaska Transaction, which included a significant amount of intangible assets and related amortization expense being recorded, partially offset by certain assets becoming fully depreciated in recent periods.
- *Renewable Energy.* We incurred no depreciation expense and \$0.5 million of depreciation expense within our Renewable Energy segment during the three months ended September 30, 2021 and 2020, respectively. This decrease is the result of the Vibrant Transaction.
- *Corporate Overhead.* Depreciation and amortization expenses decreased within our corporate overhead by \$0.5 million, or 29.4%, to \$1.2 million from \$1.7 million, for the three months ended September 30, 2021 and 2020, respectively, primarily as a result of certain assets becoming fully depreciated in recent periods.

We expect depreciation and amortization expense to increase within all of our segments as we acquire tangible assets to expand or upgrade our telecommunications networks. Our US segment will also incur additional depreciation and amortization expenses in future periods due to the impact of a full quarter of results for our operations in Alaska.

Gain (Loss) on disposition of long-lived assets. During the three months ended September 30, 2021, we recorded a gain on the disposition of long-lived assets of \$0.3 million.

During the three months ended September 30, 2020, we recorded a loss on the disposition of long-lived assets of \$0.1 million on the disposition of long-lived assets primarily within the US Telecom segment.

Interest income. Interest income represents interest earned on our cash, cash equivalents, restricted cash and short-term investment balances.

Interest income decreased to a nominal amount from \$0.1 million for the three months ended September 30, 2021 and 2020, respectively, as a result of a reduction in the balances of our cash, cash equivalents and short-term investments as well as our return on those balances.

Interest expense. We incur interest expense on the 2019 CoBank Credit Facility, the Alaska Credit Facility, the Viya Debt, the One Communications Debt and the Receivables Credit Facility (each as defined below). Interest expense also includes commitment fees, letter of credit fees and the amortization of debt issuance costs.

Interest expense increased to \$3.4 million from \$1.4 million for the three months ended September 30, 2021 and 2020, respectively, as additional interest expense was incurred for new borrowings under the Alaska Credit Facility and the Receivables Credit Facility.

We expect that interest expense will increase in future periods as a result of borrowings under both the Receivables Credit Facility and the 2019 CoBank Credit Facility as well as the impact of a full quarter of results for our Alaska operations.

Other income (expense). Other income (expense) represents miscellaneous non-operational income earned and expenses incurred.

For the three months ended September 30, 2021, other income (expense) was an expense of (\$0.4) million which was primarily related to losses from our noncontrolling investments and on foreign currency transactions. These losses were partially offset by miscellaneous income generated during the quarter.

For the three months ended September 30, 2020, other income (expense) was expense of (\$2.0) million primarily related to losses from noncontrolling equity investments.

Income taxes. Our effective tax rate for the three months ended September 30, 2021 and 2020 was 6.0% and 1.5%, respectively.

The effective tax rate for the three months ended September 30, 2021 was primarily impacted by the following items: (i) the mix of income generated among the jurisdictions in which we operate, (ii) certain transactional charges incurred in connection with our recent acquisition that had no tax benefit, and (iii) a discrete expense of \$0.5 million for interest on unrecognized tax positions.

The effective tax rate for the three months ended September 30, 2020 was primarily impacted by the following items: (i) the remeasurement of a forecasted domestic loss at a higher tax rate due to carryback provisions as provided by the CARES Act, (ii) the mix of income generated among the jurisdictions in which we operate along with the exclusion of losses in India where the Company cannot benefit from those losses as required by ASC 740-270-30-36(a) and, (iii) discrete items including a \$0.4 million expense for interest on unrecognized tax positions, a \$0.2 million expense to record a valuation allowance against an investment write-off which cannot be currently benefitted for tax, and a \$0.6 million benefit (net) related to the utilization of losses at a higher tax rate as allowed by the CARES Act.

Our effective tax rate is based upon estimated income before provision for income taxes for the year, composition of the income in different countries, and adjustments, if any, in the applicable quarterly periods for potential tax consequences, benefits and/or resolutions of tax contingencies. Our consolidated tax rate will continue to be impacted by any transactional or one-time items in the future and the mix of income in any given year generated among the jurisdictions in which we operate. While we believe we have adequately provided for all tax positions, amounts asserted by taxing authorities could materially differ from our accrued positions as a result of uncertain and complex application of tax law and regulations. Additionally, the recognition and measurement of certain tax benefits include estimates and judgments by management. Accordingly, we could record additional provisions or benefits for US federal, state, and foreign tax matters in future periods as new information becomes available.

(Net income) loss attributable to noncontrolling interests, net of tax. Net income attributable to noncontrolling interests, net of tax reflected an allocation of losses of \$1.9 million and income of \$3.5 million generated by our less than wholly owned subsidiaries for the three months ended September 30, 2021 and 2020, respectively, a decrease of \$5.4 million. Changes in net income attributable to noncontrolling interests, net of tax, within our segments, consisted of the following:

- *International Telecom.* Net income attributable to noncontrolling interests, net of tax decreased by \$0.5 million, or 17.9%, to \$2.3 million from \$2.8 million for the three months ended September 30, 2021 and 2020, respectively, primarily as a result of the impact of an increase in our ownership in certain less than wholly

owned profitable subsidiaries partially offset by an increase in profitability in other less than wholly owned subsidiaries.

- *US Telecom*. Net income attributable to noncontrolling interests, net of tax decreased by \$5.0 million to an allocation of losses of \$4.2 million from an allocation of income of \$0.8 million for the three months ended September 30, 2021 and 2020, respectively, as a result of the Alaska Transaction.

(Net income) loss attributable to ATN International, Inc. stockholders. Net income attributable to ATN International, Inc. stockholders was a loss of \$2.6 million and income of \$2.7 million for the three months ended September 30, 2021 and 2020, respectively.

On a per diluted share basis, net income (loss) was a loss of (\$0.22) and income of \$0.17 per diluted share for the three months ended September 30, 2021 and 2020, respectively.

Selected Segment Financial Information

The following represents selected segment information for the nine months ended September 30, 2021 and 2020 (in thousands):

For the Nine Months Ended September 30, 2021					
	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 3,917	\$ 1,149	\$ —	\$ —	\$ 5,066
Mobility - Consumer	64,503	6,258	—	—	70,761
Total Mobility	68,420	7,407	—	—	75,827
Fixed - Business	50,037	26,409	—	—	76,446
Fixed - Consumer	125,255	23,004	—	—	148,259
Total Fixed	175,292	49,413	—	—	224,705
Carrier Services	6,963	70,713	—	—	77,676
Other	689	—	—	—	689
Total Communication Services Revenue	251,364	127,533	—	—	378,897
Other					
Renewable Energy	—	—	418	—	418
Managed Services	3,978	3,793	—	—	7,771
Construction	—	28,049	—	—	28,049
Total Other Revenue	3,978	31,842	418	—	36,238
Total Revenue	255,342	159,375	418	—	415,135
Operating income (loss)	40,999	(10,920)	(1,488)	(23,319)	5,271

For the Nine Months Ended September 30, 2020

	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
Revenue					
Communication Services					
Mobility - Business	\$ 3,136	\$ 140	\$ —	\$ —	\$ 3,276
Mobility - Consumer	57,468	7,063	—	—	64,531
Total Mobility	60,604	7,203	—	—	67,807
Fixed - Business	51,115	6,676	—	—	57,791
Fixed - Consumer	121,305	8,505	—	—	129,810
Total Fixed	172,420	15,181	—	—	187,601
Carrier Services	5,392	60,779	—	—	66,171
Other	1,286	—	—	—	1,286
Total Communication Services Revenue	239,702	83,163	—	—	322,865
Other					
Renewable Energy	—	—	3,373	—	3,373
Managed Services	5,111	—	—	—	5,111
Construction	—	394	—	—	394
Total Other Revenue	5,111	394	3,373	—	8,878
Total Revenue	244,813	83,557	3,373	—	331,743
Operating income (loss)	44,119	6,241	(1,175)	(25,306)	23,879

(1) Corporate and Other items refer to corporate overhead costs and consolidating adjustments

A year-to-date comparison of our segment results is as follows:

International Telecom. Revenues within our International Telecom segment increased \$10.5 million, or 4.3%, to \$255.3 million from \$244.8 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of an increase in Fixed and Mobility subscribers and ARPU within many of our international markets. These increases however, were partially offset by a \$1.4 million reduction in federal support revenues in the US Virgin Islands. In addition, certain international markets recognized an increase in Carrier Services revenue as a result of increased tourism as certain COVID-19 related travel and stay-at-home restrictions were lifted during the latter half of the nine months ended September 30, 2021.

Operating expenses within our International Telecom segment increased by \$13.6 million, or 6.8%, to \$214.3 million from \$200.7 million for the nine months ended September 30, 2021 and 2020, respectively. The increase was primarily the result of an increase in direct costs incurred in connection with the increase in this segment's revenue, increased legal and regulatory costs in Guyana and certain costs being incurred during the nine months ended September 30, 2021 that were not incurred during the nine months ended September 30, 2020 as a result of the impact of COVID-19 restrictions.

As a result, our International Telecom segment's operating income decreased \$3.1 million, or 7.0%, to \$41.0 million from \$44.1 million.

US Telecom. Revenue within our US Telecom segment increased by \$75.8 million to \$159.4 million from \$83.6 million for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of \$46.8 million associated with the Alaska Transaction and an increase in construction revenue from the FirstNet Transaction of \$27.7 million, partially offset by reductions in Carrier Services revenue.

Operating expenses within our US Telecom segment increased by \$92.9 million to \$170.3 million from \$77.4 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of construction costs and other expenses being incurred in connection with the FirstNet Transaction, costs associated with the CARES Act-funded build-out of rural broadband operations, costs to further fund our private network business and certain costs being incurred during the nine months ended September 30, 2021 that were not incurred during the nine months ended September 30, 2020 as a result of the impact of COVID-19 restrictions. The nine month period ended September 30, 2021 also includes additional legal and regulatory costs.

As a result of the above, our US Telecom segment's operating income decreased \$17.1 million to a loss of \$10.9 million from income of \$6.2 million for the nine months ended September 30, 2021 and 2020, respectively.

Renewable Energy. Through the completion of the Vibrant Transaction on January 27, 2021, we distributed generation solar power to commercial and industrial customers under the Vibrant name in India. Accordingly, we did not generate revenue or incur operating expenses within our Renewable Energy segment subsequent to that date. For the nine months ended September 30, 2020, we generated revenue, incurred operating expenses and reported an operating loss of \$3.4 million, \$4.6 million and \$1.2 million, respectively.

The following represents a year over year discussion and analysis of our results of operations for the nine months ended September 30, 2021 and 2020 (in thousands):

	Nine Months Ended September 30,		Amount of Increase (Decrease)	Percent Increase (Decrease)
	2021	2020		
REVENUE:				
Communication services	\$ 378,897	\$ 322,865	\$ 56,032	17.4 %
Other	36,238	8,878	27,360	308.2
Total revenue	415,135	331,743	83,392	25.1
OPERATING EXPENSES (excluding depreciation and amortization unless otherwise indicated):				
Cost of services	168,717	137,545	31,172	22.7
Cost of construction revenue	27,997	390	27,607	7,078.7
Selling, general and administrative	131,705	103,633	28,072	27.1
Transaction-related charges	7,823	147	7,676	5,221.8
Depreciation	68,693	64,705	3,988	6.2
Amortization of intangibles from acquisitions	4,324	1,384	2,940	212.4
Loss on disposition of long-lived assets	605	60	545	908.3
Total operating expenses	409,864	307,864	102,000	33.1
Income from operations	5,271	23,879	(18,608)	(77.9)
OTHER INCOME (EXPENSE):				
Interest income	83	427	(344)	(80.6)
Interest expense	(5,723)	(4,091)	(1,632)	39.9
Other income (expense)	1,923	(4,341)	6,264	(144.3)
Other income (expense), net	(3,717)	(8,005)	4,288	(53.6)
INCOME BEFORE INCOME TAXES				
	1,554	15,874	(14,320)	(90.2)
Income tax provision	(1,535)	(1,057)	(478)	45.2
NET INCOME				
	3,089	16,931	(13,842)	(81.8)
(Net income) attributable to noncontrolling interests, net of tax:	(986)	(10,538)	9,552	(90.6)
NET INCOME ATTRIBUTABLE TO ATN INTERNATIONAL, INC.				
STOCKHOLDERS	<u>\$ 2,103</u>	<u>\$ 6,393</u>	<u>\$ (4,290)</u>	<u>(67.1)%</u>

Communications services revenue

Mobility revenue. Mobility revenue increased by \$8.0 million, or 11.8%, to \$75.8 million for the nine months ended September 30, 2021 from \$67.8 million for the nine months ended September 30, 2020. The increase in Mobility revenue, within our segments, consisted of the following:

- International Telecom.** Within our International Telecom segment, Mobility revenue increased by \$7.8 million, or 12.9%, to \$68.4 million for the nine months ended September 30, 2021 from \$60.6 million for the nine months ended September 30, 2020 as a result of an increase in subscribers and ARPU due to the impact that COVID-19 related travel and stay-at-home restrictions had during the nine months ended September 30, 2020. Of this increase, \$0.8 million related to an increase in revenue from business customers while the remaining \$7.0 million increase pertained to an increase in revenue from consumers.
- US Telecom.** Mobility revenue within our US Telecom segment increased by \$0.2 million, or 2.8%, to \$7.4 million from \$7.2 million for the nine months ended September 30, 2021 and 2020 as a result of an increase in retail subscribers and revenue generated by our early stage private network business. These increases were offset by a decrease in ARPU. Of this increase, \$1.0 million related to an increase in revenue from business customers while revenue from consumers declined \$0.8 million.

Fixed revenue. Fixed revenue increased by \$37.1 million, or 19.8%, to \$224.7 million from \$187.6 million for the nine months ended September 30, 2021 and 2020, respectively. The increase in Fixed revenue, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, Fixed revenue increased by \$2.9 million, or 1.7%, to \$175.3 million from \$172.4 million, for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of an increase in Fixed broadband services in order to enable remote working during the COVID-19 pandemic. This increase was partially offset by a decrease in revenue from certain enterprise customers, such as hotels, which were impacted by the effects of COVID-19 related travel and stay-at-home restrictions and a \$1.4 million decrease in revenue from the FCC's High Cost Program. Of this increase, \$4.0 million related to an increase in revenue from consumers while the remaining revenue from business customers declined by \$1.1 million.
- *US Telecom.* Fixed revenue within our US Telecom segment increased by \$34.2 million, to \$49.4 million from \$15.2 million for the nine months ended September 30, 2021 and 2020, respectively. This increase was related to the Alaska Transaction which generated \$31.0 million of revenue during 2021 and an increase in usage for both enterprise and residential subscribers to support remote working and better connectivity during the COVID-19 pandemic partially offset by a reduction in ARPU. Of this increase, \$19.7 million related to an increase in revenue from business customers while the remaining \$14.5 million pertains to an increase in consumer revenue.

Carrier Services revenue. Carrier Services revenue decreased by \$11.5 million, or 17.4%, to \$77.7 million from \$66.2 million for the nine months ended September 30, 2021 and 2020, respectively. The decrease, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, Carrier Services revenue increased by \$1.6 million, or 29.6%, to \$7.0 million from \$5.4 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of increased roaming revenues due to increased tourism within most of our International Telecom markets.
- *US Telecom.* Carrier Services revenue within our US Telecom segment increased by \$9.9 million, or 16.3%, to \$70.7 million from \$60.8 million, for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of the Alaska Transaction which generated \$12.0 million of Carrier Services revenue during 2021 partially offset by the 2020 restructuring of certain carrier contracts.

Other communications services revenue. Other communications services revenue includes miscellaneous services that the operations within our International Telecom segment provide to retail subscribers. Other communications services revenue decreased to \$0.7 million from \$1.3 million for the nine months ended September 30, 2021 and 2020, respectively.

Other revenue

Renewable energy revenue. Renewable energy revenue decreased by \$3.0 million to \$0.4 million from \$3.4 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of the impact of the Vibrant Transaction.

Managed Services revenue. Managed Services revenue increased by \$2.7 million, or 52.9%, to \$7.8 million from \$5.1 million for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of the impact of COVID-19 which resulted in a decrease in equipment sales and consulting services.

Construction revenue. During the nine months ended September 30, 2021, we recognized \$28.0 million of construction revenue. As of September 30, 2021, 50% of the cell sites related to the FirstNet Agreement were complete and we expect that an additional 15% of the sites will be completed by the end of 2021. We expect the remaining sites to be completed during 2022.

Operating expenses

Cost of services. Cost of services increased by \$31.2 million, or 22.7%, to \$168.7 million from \$137.5 million for the nine months ended September 30, 2021 and 2020, respectively. The net increase in cost of services, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, cost of services increased by \$5.6 million, or 5.8%, to \$101.7 million from \$96.1 million, for the nine months ended September 30, 2021 and 2020, respectively. This increase was primarily related to the increase in the demand for our products as well as expenses, such as facility and utility costs, incurred during the nine months ended September 30, 2021 that were reduced during the nine months ended September 30, 2020 as a result of the impact of COVID-19.
- *US Telecom.* Cost of services within our US Telecom segment increased by \$26.4 million, or 64.5%, to \$67.3 million from \$40.9 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of an increase in data transport costs in connection with the FirstNet Transaction partially offset by decreases in our wholesale long-distance voice services businesses.

Cost of construction revenue. Cost of construction revenue includes the expenses incurred in connection with the construction of and the delivery to AT&T of cell sites in accordance with our FirstNet Agreement and was \$28.0 million during the nine months ended September 30, 2021. As of September 30, 2021, 50% of the cell sites related to the FirstNet Agreement were completed, and we expect that an additional 15% of sites will be completed by the end of 2021. We expect the remaining sites to be completed during 2022.

Selling, general and administrative expenses. Selling, general and administrative expenses increased by \$28.1 million, or 27.1%, to \$131.7 million from \$103.6 million for the nine months ended September 30, 2021 and 2020, respectively. The net increase in selling, general and administrative expenses, within our segments, consisted of the following:

- *International Telecom.* Within our International Telecom segment, our selling, general and administrative expenses increased by \$9.0 million, or 14.4%, to \$71.4 million from \$62.4 million for the nine months ended September 30, 2021 and 2020, respectively. This increase was incurred within certain international markets primarily as a result of an increase in legal and regulatory related fees as well as expenses incurred during the nine months ended September 30, 2021 that were reduced during the nine months ended September 30, 2020 as a result of the impact of COVID-19.
- *US Telecom.* Selling, general and administrative expenses increased within our US Telecom segment by \$19.7 million to \$38.5 million from \$18.8 million, for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of the Alaska Transaction and increased spending within our early stage private network business and within our Mobility retail operations.
- *Renewable Energy.* Selling, general and administrative expenses within our Renewable Energy segment decreased \$2.2 million to \$0.5 million from \$2.7 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of the Vibrant Transaction.
- *Corporate Overhead.* Selling, general and administrative expenses within our corporate overhead increased by \$1.7 million, or 8.6%, to \$21.4 million from \$19.7 million, for the nine months ended September 30, 2021 and 2020, respectively, primarily related to increased non-cash equity compensation expense from the timing of the underlying annual grants, an increase in legal expenses and integration costs associated with the completion of the Alaska Transaction that were incurred during 2021.

Transaction-related charges. We incurred \$7.8 million and \$0.1 million of transaction-related charges during the nine months ended September 30, 2021 and 2020, respectively. The transaction-related charges incurred during 2021 were primarily related to the Alaska Transaction.

Depreciation and amortization expenses. Depreciation and amortization expenses increased by \$6.9 million, or 10.4%, to \$73.0 million from \$66.1 million for the nine months ended September 30, 2021 and 2020, respectively. The net increase in depreciation and amortization expenses, within our segments, consisted primarily of the following:

- *International Telecom.* Depreciation and amortization expenses decreased within our International Telecom segment by \$0.8 million, or 1.9%, to \$41.3 million from \$42.1 million, for the nine months ended September 30, 2021 and 2020, respectively. This decrease was a result of certain assets becoming fully depreciated in recent periods partially offset by recent upgrades and expansions to this segment's network assets.
- *US Telecom.* Depreciation and amortization expenses increased within our US Telecom segment by \$10.3 million, or 59.2%, to \$27.7 million from \$17.4 million, for the nine months ended September 30, 2021 and 2020, respectively. This increase was primarily a result of the impact of the Alaska Transaction, which included a significant amount of intangible assets, partially offset by capital expenditures within our US Mobility and early-stage private network business.
- *Renewable Energy.* Depreciation and amortization expenses within our Renewable Energy segment decreased by \$1.4 million to \$0.2 million from \$1.6 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of the Vibrant Transaction.
- *Corporate Overhead.* Depreciation and amortization expenses decreased within our corporate overhead by \$1.2 million, or 24.0%, to \$3.8 million from \$5.0 million, for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of certain assets becoming fully depreciated in recent periods.

Gain (loss) on disposition of long-lived assets. During the nine months ended September 30, 2021, we recorded a loss on the disposition of long-lived assets of \$0.6 million, primarily related to the Vibrant Transaction, partially offset by gains within the US Telecom segment.

During the nine months ended September 30, 2020, we recorded a loss on the disposition of long-lived assets of \$0.1 million primarily as a result of the disposal of miscellaneous assets within our US mobility and renewable energy operations.

Interest income. Interest income decreased to a nominal amount from \$0.4 million for the nine months ended September 30, 2021 and 2020, respectively, as a result of a reduction in the balances of our cash, cash equivalents and short-term investments as well as our return on those balances.

Interest expense. Interest expense increased to \$5.7 million from \$4.1 million for the nine months ended September 30, 2021 and 2020, respectively, as additional interest expense incurred for new borrowings under the Alaska Credit Facility and the Receivables Credit Facility.

Other income (expense). Other income (expense) represents miscellaneous non-operational income earned and expenses incurred.

For the nine months ended September 30, 2021, other income (expense) was income of \$1.9 million which was primarily related to gains from our noncontrolling investments partially offset by a net loss on foreign currency transactions.

For the nine months ended September 30, 2020, other expenses was an expense of \$4.3 million which was primarily related to \$3.4 million of losses related to noncontrolling investments and \$1.2 million related to net losses on foreign currency transactions.

Income taxes. Our effective tax rate for the nine months ended September 30, 2021 and 2020 was (98.8%) and (6.7%) respectively.

The effective tax rate for the nine months ended September 30, 2021 was primarily impacted by the following items: (i) the mix of income generated among the jurisdictions in which we operate, (ii) certain transactional charges incurred in connection with our recent acquisition that had no tax benefit, and (iii) discrete items including a \$3.4 million benefit from the reversal of an unrecognized tax position due to statute expiration and a \$1.5 million expense for interest on unrecognized tax positions.

The effective tax rate for the nine months ended September 30, 2020 was primarily impacted by the following items: (i) the remeasurement of a forecasted domestic loss at a higher tax rate due to carryback provisions as provided by the CARES Act, (ii) the mix of income generated among the jurisdictions in which we operate along with the exclusion of losses in India where the Company cannot benefit from those losses as required by ASC 740-270-30-36(a) and, (iii) discrete items including a \$2.9 million benefit from the reversal of an unrecognized tax position due to statute expiration, a \$1.4 million expense for interest on unrecognized tax positions, a \$0.6 million expense to record a valuation allowance against investment write-downs which cannot be benefitted for tax purposes, and a \$1.0 million benefit (net) related to the utilization of losses at a higher rate as allowed by the CARES Act.

Our effective tax rate is based upon estimated income before provision for income taxes for the year, composition of the income in different countries, and adjustments, if any, in the applicable quarterly periods for potential tax consequences, benefits and/or resolutions of tax contingencies. Our consolidated tax rate will continue to be impacted by any transactional or one-time items in the future and the mix of income in any given year generated among the jurisdictions in which we operate. While we believe we have adequately provided for all tax positions, amounts asserted by taxing authorities could materially differ from our accrued positions as a result of uncertain and complex application of tax law and regulations. Additionally, the recognition and measurement of certain tax benefits include estimates and judgment by management. Accordingly, we could record additional provisions or benefits for US federal, state, and foreign tax matters in future periods as new information becomes available.

Net income attributable to noncontrolling interests, net of tax. Net income attributable to noncontrolling interests, net of tax reflected an allocation of \$1.0 million and \$10.5 million of income generated by our less than wholly owned subsidiaries for the nine months ended September 30, 2021 and 2020, respectively, a decrease of \$9.5 million. Changes in net income attributable to noncontrolling interests, net of tax, within our segments, consisted of the following:

- *International Telecom.* Net income attributable to noncontrolling interests, net of tax decreased by \$1.9 million, or 24.4%, to \$5.9 million from \$7.8 million for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of an increase in our ownership in certain less than wholly owned profitable subsidiaries as well as a decrease in profitability in other less than wholly owned subsidiaries.
- *US Telecom.* Net income attributable to noncontrolling interests, net of tax decreased by \$1.2 million to \$4.1 million from \$2.9 million for the nine months ended September 30, 2021 and 2020, respectively, primarily as a result of the impact of the Alaska Transaction and decreased profitability at certain less than wholly owned subsidiaries within our US Mobility operations.

Net income attributable to ATN International, Inc. stockholders. Net income attributable to ATN International, Inc. stockholders was \$2.1 million and \$6.4 million for the nine months ended September 30, 2021 and 2020, respectively.

On a per diluted share basis, net income was \$0.08 and \$0.40 per diluted share for the nine months ended September 30, 2021 and 2020, respectively.

Regulatory and Tax Issues

We are involved in a number of regulatory and tax proceedings. A material and adverse outcome in one or more of these proceedings could have a material adverse impact on our financial condition and future operations. For a discussion of ongoing proceedings, see Note 14 to the Consolidated Financial Statements in this Report.

Tax Reform

The Tax Cuts and Jobs Act of 2017 (the “Tax Act”), which was signed into law on December 22, 2017, has resulted in significant changes to the US corporate income tax system and the US Virgin Islands mirror code which replaces “United States” with “US Virgin Islands” throughout the Internal Revenue Code. The Tax Act transitions international taxation from a worldwide system to a modified territorial system and includes two base erosion prevention measures on non-US earnings, which has the effect of subjecting certain earnings of our foreign subsidiaries to US taxation as global intangible low taxed income (“GILTI”), eliminates the deduction of certain payments made to related foreign corporations, and imposes a minimum tax if greater than regular tax under the base-erosion and anti-abuse tax (“BEAT”). These changes became effective beginning in 2018 but did not have an impact on us in the initial or following years. Based on our forecasted income for 2021, we are not currently projecting a GILTI inclusion. We do not expect we will be subject to BEAT and therefore have not included any tax impacts of BEAT in our consolidated financial statements for the quarter ended September 30, 2021.

CARES Act

On March 27, 2020, the CARES Act was enacted in response to the COVID-19 pandemic. The CARES Act, among other things, permits NOL carryovers and carrybacks to offset 100% of taxable income for taxable years beginning before 2021. In addition, the CARES Act allows NOLs incurred in 2018, 2019, and 2020 to be carried back to each of the five preceding taxable years to generate a refund of previously paid income taxes. Certain provisions of the CARES Act impact our income tax provision computations.

Liquidity and Capital Resources

Historically, we have met our operational liquidity needs through a combination of cash-on-hand and internally generated funds and have funded capital expenditures and acquisitions with a combination of internally generated funds, cash-on-hand, proceeds from dispositions, borrowings under our credit facilities and seller financings. We believe our current cash, cash equivalents, short term investments and availability under our current credit facility will be sufficient to meet our cash needs for at least the next twelve months for working capital needs and capital expenditures.

Total liquidity. As of September 30, 2021, we had approximately \$102.8 million in cash, cash equivalents, restricted cash and short term investments. Of this amount, \$45.5 million was held by our foreign subsidiaries and is indefinitely invested outside the United States. In addition, we had approximately \$374.6 million of debt, net of unamortized deferred financing costs, as of September 30, 2021. How and when we deploy our balance sheet capacity will figure prominently in our longer-term growth prospects and stockholder returns.

Uses of Cash

Acquisitions and investments. We have historically funded our acquisitions with a combination of cash-on-hand, borrowings under our credit facilities as well as equity investor and seller financings.

Alaska Transaction. On July 22, 2021, Alaska Communications entered into a new debt financing in connection with the Alaska Transaction. See *Acquisition of Alaska Communications System Group, Inc.*

We continue to explore opportunities to expand our telecommunications business or acquire new businesses and telecommunications licenses in the United States, the Caribbean and elsewhere. Such acquisitions may require external financing. While there can be no assurance as to whether, when or on what terms we will be able to acquire any such businesses or licenses or make such investments, such acquisitions may be accomplished through the issuance of shares of our capital stock, payment of cash or incurrence of additional debt. From time to time, we may raise capital ahead of any definitive use of proceeds to allow us to move more quickly and opportunistically if an attractive investment materializes.

Cash used in investing activities. Cash used in investing activities was \$391.8 million and \$62.0 million for the nine months ended September 30, 2021 and 2020, respectively. The net increase in cash used for investing activities of \$329.8 million was primarily related to \$339.5 million used in the Alaska Transaction and increases in capital expenditures and strategic investments of \$20.3 million and \$15.5 million, respectively. Partially offsetting these

increases was cash received from the Vibrant Transaction and government grants of \$18.6 million and \$7.1 million, respectively. In addition, the nine months ended September 30, 2020 included \$20.4 million for the acquisition of telecommunications licenses.

Cash used in financing activities. Cash provided by financing activities was \$341.4 million during the nine months ended September 30, 2021. In connection with the Alaska Transaction, we received \$283.0 million in borrowings, \$71.5 million in mezzanine financing from the minority shareholder and paid \$6.6 million in debt issuance costs. We also borrowed \$27.5 million and repaid \$1.0 million in association with the construction phase of the FirstNet Transaction.

Excluding the impact of the Alaska and FirstNet Transactions, we incurred a \$2.6 million net increase in cash (used in) provided by financing activities between the nine months ended September 30, 2021 and 2020. This net increase was primarily related to additional borrowings under our credit facility of \$12.0 million, a \$1.7 million reduction in cash used for distributions to noncontrolling shareholders of our less than wholly-owned subsidiaries, a \$1.8 million reduction in cash used for the repurchase of our common stock, a \$1.1 million reduction in cash used for other debt issuance costs and \$0.4 million received in 2021 for stock option exercises. Partially offsetting these net cash increases were \$10.0 million of repayments of borrowings under our credit facility and an increase in cash used for the repurchase of noncontrolling interests of \$4.4 million.

Working Capital. Historically, we have internally funded our working capital needs. Pursuant to the FirstNet Agreement, AT&T has the option to repay construction costs, with interest, over an eight-year period. To fund the working capital needs created by AT&T's option to extend its payment terms, we completed the Receivables Credit Facility, as discussed below, on March 26, 2020.

Capital expenditures. Historically, a significant use of our cash has been for capital expenditures to expand and upgrade our telecommunications networks and to expand our previously owned renewable energy operations.

For the nine months ended September 30, 2021 and 2020, we spent approximately \$70.9 million and \$50.7 million, respectively, on capital expenditures. The following notes our capital expenditures, by operating segment, for these periods (in thousands):

	Capital Expenditures				
Nine months ended September 30,	International Telecom	US Telecom	Renewable Energy	Corporate and Other (1)	Consolidated
2021	\$ 32,485	\$ 36,157	\$ —	\$ 2,280	\$ 70,922
2020	28,439	17,254	2,116	2,853	50,662

(1) Corporate and other items refer to corporate overhead costs and consolidating adjustments

We are continuing to invest in our telecommunication networks along with our operating and business support systems in many of our markets. Such investments include the upgrade and expansion of both our Mobility and Fixed telecommunications networks as well as our service delivery platforms. For 2021, we expect International Telecom capital expenditures to be approximately \$45 million to \$55 million. In the US Telecom segment, we expect capital expenditures to be approximately \$55 million to \$65 million, excluding Alaska Communications Systems for 2021.

We expect to fund our current capital expenditures primarily from our current cash balances, cash generated from operations and our existing credit facilities including the Receivables Credit Facility.

Income taxes. We have historically used cash-on-hand to make payments for income taxes. Our policy is to allocate capital where we believe we will get the best returns and to date has been to indefinitely reinvest the undistributed earnings of our foreign subsidiaries. As we continue to reinvest our remaining foreign earnings, no additional provision for income taxes has been made on accumulated earnings of foreign subsidiaries.

Dividends. We use cash-on-hand to make dividend payments to our stockholders when declared by our Board of Directors. For the three months ended September 30, 2021, our Board of Directors declared \$2.7 million of dividends

to our stockholders which includes a \$0.17 per share dividend declared on September 16, 2021 and paid on October 8, 2021. We have declared quarterly dividends for the last 91 fiscal quarters.

Stock Repurchase Plan. On September 19, 2016, our Board of Directors authorized the repurchase of up to \$50.0 million of our common stock from time to time on the open market or in privately negotiated transactions (the “2016 Repurchase Plan”). We repurchased \$2.6 million and \$4.8 million of our common stock under the 2016 Repurchase Plan during the three months and nine months ended September 30, 2021, respectively. We repurchased \$4.1 million and \$6.6 million of our common stock under the 2016 Repurchase Plan during the three months and nine months ended September 30, 2020, respectively. As of September 30, 2021, we had \$26.1 million authorized and available for share repurchases under the 2016 Repurchase Plan.

Sources of Cash

Cash provided by operations. Cash provided by operating activities was \$47.7 million for the nine months ended September 30, 2021 as compared to \$71.6 million for the nine months ended September 30, 2020. The decrease of \$23.9 million was primarily related to a decrease in operating income and an increase in working capital primarily as a part of the FirstNet construction project.

Credit facility. On April 10, 2019, we entered into a credit facility, with CoBank, ACB and a syndicate of other lenders (the “2019 CoBank Credit Facility”). The 2019 CoBank Credit Facility provides for a \$200 million revolving credit facility that includes (i) up to \$75 million for standby or trade letters of credit and (ii) up to \$10 million under a swingline sub-facility. Approximately \$16.0 million of performance letters of credit have been issued and remain outstanding and undrawn as of September 30, 2021. The 2019 CoBank Credit Facility matures on April 10, 2024.

Amounts borrowed under the 2019 CoBank Credit Facility bear interest at a rate equal to, at our option, either (i) the London Interbank Offered Rate (“LIBOR”) plus an applicable margin ranging between 1.25% to 2.25% or (ii) a base rate plus an applicable margin ranging from 0.25% to 1.25%. Swingline loans bear interest at the base rate plus the applicable margin for base rate loans. The base rate is equal to the higher of (i) 1.00% plus the higher of (x) LIBOR for an interest period of one month and (y) LIBOR for an interest period of one week; (ii) the Federal Funds Effective Rate (as defined in the 2019 CoBank Credit Facility) plus 0.50% per annum; and (iii) the Prime Rate (as defined in the 2019 CoBank Credit Facility). The applicable margin is determined based on the Total Net Leverage Ratio (as defined in the 2019 CoBank Credit Facility). Under the terms of the 2019 CoBank Credit Facility, we must also pay a fee ranging from 0.150% to 0.375% of the average daily unused portion of the 2019 CoBank Credit Facility over each calendar quarter.

The 2019 CoBank Credit Facility contains customary representations, warranties and covenants, including a financial covenant that imposes a maximum ratio of indebtedness to EBITDA as well as covenants limiting additional indebtedness, liens, guaranties, mergers and consolidations, substantial asset sales, investments and loans, sale and leasebacks, transactions with affiliates and fundamental changes. Our investments in “unrestricted” subsidiaries and certain dividend payments to our stockholders are not limited unless the Total Net Leverage Ratio is equal to or greater than 1.75 to 1.0. The Total Net Leverage Ratio is measured each fiscal quarter and is required to be less than or equal to 2.75 to 1.0. In the event of a Qualifying Acquisition (as defined in the 2019 CoBank Credit Facility), the Total Net Leverage Ratio increases to 3.25 to 1.0 for the subsequent three fiscal quarters.

The 2019 CoBank Credit Facility also provides for the incurrence by us of incremental term loan facilities, when combined with increases to revolving loan commitments, in an aggregate amount not to exceed \$200 million (the “Accordion”). Amounts borrowed under the Accordion are also subject to proforma compliance with a net leverage ratio financial covenant.

As of September 30, 2021, we were in compliance with all of the financial covenants, had \$65.0 million outstanding in borrowings and, net of the \$16.0 million of outstanding performance letters of credit, had \$119.0 million of availability under the 2019 CoBank Credit Facility.

Alaska Credit Facility

On July 22, 2021, Alaska Communications entered into a Credit Agreement (the “Alaska Credit Facility”) with Fifth Third Bank, National Association, as Administrative Agent, and a syndicate of lenders to provide a \$35.0 million revolving facility (the “Alaska Revolving Facility”) and a \$210.0 million initial term loan facility (the “Alaska Term Loan”). In connection with the Alaska Transaction, Alaska Communications drew \$220 million from the new Alaska Credit Facility in the amounts of \$210.0 million under the Alaska Term Loan and \$10.0 million under the Alaska Revolving Facility. Those amounts remained outstanding as of September 30, 2021. Both facilities mature on July 22, 2026.

The Alaska Credit Facility also provides for incremental term loans up to an aggregate principal amount of the greater of \$70.0 million and Alaska Communications’ trailing twelve month Consolidated EBITDA (as defined in the Alaska Credit Facility).

The key terms and conditions of the Alaska Credit Facility include the following:

- Amounts outstanding bear an interest rate of LIBOR, or a LIBOR replacement rate as applicable, plus a margin ranging from 3.00% to 4.00% based on Alaska Communications’ Consolidated Total Net Leverage Ratio (as defined in the Credit Agreement) or an alternate base rate may be selected at a margin that is 1% lower than the counterpart LIBOR margin;
- Principal repayments are due quarterly commencing in the fourth quarter of 2023 in quarterly amounts as follows: from the fourth quarter of 2023 through the third quarter of 2024, \$1,312,500; and from the fourth quarter of 2024 through the third quarter of 2026, \$2,625,000. The remaining unpaid balance is due on the final maturity date;
- Alaska Communications is required to maintain financial ratios subsequent to the closing of the Alaska Transaction, as defined in the Alaska Credit Facility, including (a) a maximum Consolidated Net Total Leverage Ratio of 4.00:1.00, stepping down to 3.75:1.00 beginning with the second quarter of 2024; and (b) a minimum Consolidated Fixed Charge Coverage Ratio of not less than 1.25:1.00; and
- The Alaska Credit Facility is non-recourse to the Company and is secured by substantially all of the personal property and certain material real property owned by Alaska Communications.

Alaska Communication entered into an amortizing interest rate swap that has been designated as a cash flow hedge that has an interest rate of 1.6735% and expires on June 30, 2022. As of September 30, 2021, the swap had an unamortized notional amount of \$124.9 million.

FirstNet Receivables Credit Facility

On March 26, 2020, Commnet Finance, a wholly owned subsidiary of Commnet Wireless, entered into a receivables credit facility with the Company, Commnet Wireless, and CoBank, ACB (the “Receivables Credit Facility”).

The Receivables Credit Facility provides for a senior secured delayed draw term loan in an aggregate principal amount of up to \$75.0 million and the proceeds may be used to acquire certain receivables from Commnet Wireless. The receivables to be financed and sold under the Receivables Credit Facility, which provide the loan security, relate to the obligations of AT&T under the FirstNet Agreement. The delayed draw period will expire on December 31, 2021.

The maturity date for each loan will be set by CoBank and will match the weighted average maturity of the certain receivables financed.

Interest on the loans accrues at a rate based on (i) LIBOR plus 2.50%, (ii) a base rate plus 1.50% or (iii) a fixed annual interest rate to be quoted by CoBank. If we select a variable interest rate option, we are required to enter an interest rate swap fixing the interest rate.

The Receivables Credit Facility contains customary events of termination, representations and warranties, affirmative and negative covenants and events of default customary for facilities of this type.

As of September 30, 2021, we had \$26.5 million outstanding, of which \$3.3 million was current, and \$48.5 million of availability under the Receivables Credit Facility. We capitalized \$0.9 million of fees associated with the Receivables Credit Facility which are being amortized over the life of the debt and \$0.7 million were unamortized at September 30, 2021.

Viya Debt

We, and certain of our subsidiaries, have entered into a \$60.0 million loan agreement (the “Viya Debt”) with Rural Telephone Finance Cooperative (“RTFC”). The Viya Debt agreement contains customary representations, warranties and affirmative and negative covenants (including limitations on additional debt, guaranties, sale of assets and liens) and a financial covenant that limits the maximum ratio of indebtedness to annual operating cash flow to 3.5 to 1.0 (the “Net Leverage Ratio”). This covenant is tested on an annual basis at the end of each fiscal year. Interest is paid quarterly at a fixed rate of 4.0% per annum and principal repayment is not required until maturity on July 1, 2026. Prepayment of the Viya Debt may be subject to a fee under certain circumstances. The debt is secured by certain assets of our Viya subsidiaries and is guaranteed by us. With RTFC’s consent, we funded the restoration of Viya’s network, following Hurricanes Irma and Maria in 2017, through an intercompany loan arrangement with a \$75.0 million limit. We were not in compliance with the Net Leverage Ratio covenant of the Viya Debt agreement for the year ending December 31, 2020 and received a waiver from the RTFC on February 25, 2021.

We paid a fee of \$0.9 million in 2016 to lock the interest rate at 4% per annum over the term of the Viya Debt. The fee was recorded as a reduction to the Viya Debt carrying amount and is being amortized over the life of the loan.

As of September 30, 2021, \$60.0 million of the Viya Debt remained outstanding and \$0.5 million of the rate lock fee was unamortized.

One Communications Debt

We have an outstanding loan from HSBC Bank Bermuda Limited (the “One Communications Debt”) which is scheduled to mature on May 22, 2022 and bears interest at the one-month LIBOR plus a margin ranging between 2.5% to 2.75% per annum paid quarterly.

The One Communications Debt contains customary representations, warranties and affirmative and negative covenants (including limitations on additional debt, guaranties, sale of assets and liens) and financial covenants, tested annually as of and for the twelve months ended December 31st, that limit the ratio of tangible net worth to long term debt and total net debt to EBITDA and require a minimum debt service coverage ratio (as defined in the One Communications Debt agreement). We were in compliance with our covenants as of December 31, 2020.

As a condition of the One Communications Debt, we were required to enter into a hedging arrangement with a notional amount equal to at least 30% of the outstanding loan balance and a term corresponding to the term of the One Communications Debt. As such, we entered into an amortizing interest rate swap that has been designated as a cash flow hedge, which had an original notional amount of \$11.0 million, has an interest rate of 1.874%, and expires in March 2022. As of September 30, 2021, the swap had an unamortized notional amount of \$6.5 million.

We capitalized \$0.3 million of fees associated with the One Communications Debt which are being amortized over the life of the debt and are recorded as a reduction to the debt carrying amount.

As of September 30, 2021, \$11.6 million of the One Communications Debt was outstanding.

Factors Affecting Sources of Liquidity

Internally generated funds. The key factors affecting our internally generated funds are demand for our services, competition, regulatory developments, economic conditions in the markets where we operate our businesses and industry trends within the telecommunications and renewable energy industries.

Restrictions under Credit Facility. Our 2019 CoBank Credit Facility contains customary representations, warranties and covenants, including covenants limiting additional indebtedness, liens, guaranties, mergers and consolidations, substantial asset sales, investments and loans, sale and leasebacks, transactions with affiliates and fundamental changes.

In addition, the 2019 CoBank Credit Facility contains a financial covenant that imposes a maximum ratio of indebtedness to EBITDA. As of September 30, 2021, we were in compliance with all of the financial covenants of the 2019 CoBank Credit Facility.

Capital markets. Our ability to raise funds in the capital markets depends on, among other things, general economic conditions, the conditions of the telecommunications and renewable energy industries, our financial performance, the state of the capital markets and our compliance with SEC requirements for the offering of securities. On May 12, 2020, we filed a “universal” shelf registration statement with the SEC, which automatically became effective upon filing. This filing registered potential future offerings of our securities.

Foreign Currency

We translate the assets and liabilities of our foreign subsidiaries from their respective functional currencies, primarily the Indian Rupee and the Guyana Dollar, to US Dollars at the appropriate rates as of the balance sheet date. Changes in the carrying value of these assets and liabilities attributable to fluctuations in rates are recognized in foreign currency translation adjustment, a component of accumulated other comprehensive income on our balance sheet. Income statement accounts are translated using the monthly average exchange rates during the year. Monetary assets and liabilities denominated in a currency that is different from a reporting entity’s functional currency must first be remeasured from the applicable currency to the legal entity’s functional currency. The effect of this remeasurement process is reported in other income within our income statement. During the three months ended September 30, 2021 and 2020, we recorded \$0.3 million and a nominal amount, respectively, in losses on foreign currency transactions. During the nine months ended September 30, 2021 and 2020, we recorded \$0.7 million and \$1.2 million, respectively, in losses on foreign currency transactions. We will continue to assess the impact of our exposure to the Guyana Dollar.

Inflation

We do not believe that inflation has had a significant impact on our consolidated operations in any of the periods presented in this Report.

Recent Accounting Pronouncements

See Note 2 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Translation and Remeasurement. We translate the assets and liabilities of our foreign subsidiaries from their respective functional currencies, primarily the Indian Rupee and the Guyana Dollar, to US Dollars at the appropriate rates as of the balance sheet date. Changes in the carrying value of these assets and liabilities attributable to fluctuations in rates are recognized in foreign currency translation adjustment, a component of accumulated other comprehensive income on our balance sheet. Income statement accounts are translated using the monthly average exchange rates during the year.

Monetary assets and liabilities denominated in a currency that is different from a reporting entity's functional currency must first be remeasured from the applicable currency to the legal entity's functional currency. The effect of this remeasurement process is reported in other income on our income statement.

Employee Benefit Plans. We sponsor pension and other postretirement benefit plans for employees of certain subsidiaries. Net periodic pension expense is recognized in our income statement. We recognize a pension or other postretirement plan's funded status as either an asset or liability in our consolidated balance sheet. Actuarial gains and losses are reported as a component of other comprehensive income and amortized through other income in subsequent periods.

As of September 30, 2021, we had \$164.0 million of variable rate debt outstanding, which is subject to fluctuations in interest rates. Our interest expense may be affected by changes in interest rates. We believe that a 10% increase in the interest rates on our variable rate debt would have an immaterial impact on our Financial Statements. We may have additional exposure to fluctuations in interest rates if we again borrow amounts under our revolver loan within our 2019 CoBank Credit Facility.

Item 4. CONTROLS AND PROCEDURES

Management's Evaluation of Disclosure Controls and Procedures. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2021. Disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), means controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of September 30, 2021, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

Changes in internal control over financial reporting. There were no changes in our internal control over financial reporting that occurred during the three months ended September 30, 2021 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

Item 1. Legal Proceedings

See Note 14 to the Unaudited Condensed Consolidated Financial Statements included in this Report.

Item 1A. Risk Factors

In addition to the other information set forth in this Report, you should carefully consider the factors discussed under Part I, Item 1A "Risk Factors" of our 2020 Annual Report on Form 10-K. The risks described herein and in our 2020 Annual Report on Form 10-K, as amended, are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

The continued impact of COVID-19 may have a material adverse impact on our business, financial condition and results of operations.

In March 2020, the World Health Organization declared a novel strain of coronavirus, now referred to as COVID-19, as a pandemic, as the virus spread globally to multiple countries, including the United States and other countries in which we have substantial operations. The pandemic has resulted in and will likely continue to result in significant disruptions to global business activities and capital markets around the world.

We are continuing to monitor and assess the effects of the COVID-19 pandemic on our commercial operations, including any potential impact on our revenue in 2021. However, the ultimate extent to which this pandemic impacts our business will depend upon the duration of the outbreak, travel restrictions and actions to contain the outbreak or mitigate its impact, the spread of new more highly transmissible variants of the virus as well as the willingness of individuals to receive approved vaccines to combat the spread of COVID-19 and the overall impact of the pandemic on the economies in which we operate. For example, the local economies of many of our Caribbean markets are tourism-dependent and the ongoing decline in global travel activity resulting from COVID-19 may continue to impact our revenue and cash flows for certain services in these markets as our retail and enterprise customers are impacted, and we may continue to experience a decline in roaming revenue due to lack of travel to and from these markets.

Additionally, governmental actions in our jurisdictions intended to contain the COVID-19 outbreak have placed restrictions on travel and movement, resulting in significant business interruptions to both our business and that of our customers, delays in receipt of governmental approvals and permits, the acceleration of “population flight” from island markets, and supply chain delays in the procurement process causing delays in our scheduled build plans, including with respect to planned fiber optic installations and maintenance in our Caribbean markets and our ongoing construction pursuant to our FirstNet Agreement with AT&T. Any prolonged interruption could negatively impact our customers’ ability to pay for our services on a timely basis or at all and our ability to expand, as well as the ability of our field technicians to service our (or with respect to FirstNet, our customer’s) telecommunications network. For more information about the risks to our business with respect to failure to perform under our FirstNet Agreement, see “Operational Risks -- We may not be able to timely and effectively meet our obligations to AT&T related to its partnership with the First Responder Network Authority.” in our 2020 Annual Report on Form 10-K.

Further, on September 9, 2021, President Biden directed the Department of Labor’s Occupational Safety and Health Administration (“OSHA”) to issue an Emergency Temporary Standard (“OSHA ETS”) requiring that all employers with at least 100 employees ensure that their employees are fully vaccinated for COVID-19 by January 4, 2022 or obtain a negative COVID-19 test at least once a week. The OSHA ETS was issued on November 4, 2021. President Biden also issued an Executive Order (“Executive Order”) requiring certain COVID-19 precautions for government contractors and their subcontractors, including mandatory employee vaccination (subject to medical and religious exemptions). Our Alaska Communications subsidiary is a federal government contractor subject to the Executive Order. Although it is not currently possible to predict with any certainty the exact impact on us and our subsidiaries, including Alaska Communications, of the OSHA ETS or the Executive Order, any requirement to mandate COVID-19 vaccination for our workforce or the workforces of any of our subsidiaries or require unvaccinated employees to be tested weekly could result in employee attrition and difficulty securing future labor needs and may have an adverse effect on future profit margins. In addition, any requirement to impose obligations on our suppliers under the Executive Order covering government contractors and their subcontractors could impact the price and continuity of supply of raw materials and our results of operations and financial condition could be adversely affected.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Purchases of Equity Securities by the Issuer

On September 19, 2016, our Board of Directors authorized the repurchase of up to \$50.0 million of our common stock from time to time on the open market or in privately negotiated transactions (the “2016 Repurchase Plan”). We have \$26.1 million available to be repurchased under that plan as of September 30, 2021.

The following table reflects the repurchases by us of our common stock during the quarter ended September 30, 2021:

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares that May be Purchased Under the Plans or Programs
July 1, 2021 — July 31, 2021	30,633	\$ 45.29	30,633	\$ 27,332,029
August 1, 2021 — August 31, 2021	27,528	44.30	27,528	26,112,574
September 1, 2021 — September 30, 2021	217	45.04	217	26,102,800

Item 5. Other Information

None

Item 6. Exhibits:

10.1	Amended and Restated Limited Liability Company Agreement of ALSK Holdings, dated as of July 21, 2021 by and among ALSK Holdings, the Company, F3C IV, certain affiliates of F3C IV, and certain other institutional investors (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on July 22, 2021).
10.2	Credit Agreement, dated as of July 22, 2021, by and among the Borrower, Parent and certain of the Parent's direct and indirect subsidiaries, as guarantors, Fifth Third Bank, National Association, as Administrative Agent, and the lenders party thereto. (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on July 22, 2021).
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification of Chief Executive Officer pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Certification of Chief Financial Officer pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data file (formatted as Inline XBRL and embedded within Exhibit 101).

* Filed herewith.

** The certifications furnished in Exhibit 32.1 and Exhibit 32.2 hereto are deemed to accompany this Report and will not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, except to the extent that the Company specifically incorporates them by reference.

Portions of this exhibit (indicated by asterisks) have been omitted in accordance with the rules of the Securities and Exchange Commission.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ATN International, Inc.

Date: November 9, 2021

/s/ Michael T. Prior
Michael T. Prior
President and Chief Executive Officer

Date: November 9, 2021

/s/ Justin D. Benincasa
Justin D. Benincasa
Chief Financial Officer

**CERTIFICATIONS PURSUANT TO
RULE 13a-14(a) OR RULE 15d-14(a),
AS ADOPTED PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Michael T. Prior, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATN International, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

ATN International, Inc.

Date: November 9, 2021

/s/ Michael T. Prior

Michael T. Prior
President and Chief Executive Officer

**CERTIFICATIONS PURSUANT TO
RULE 13a-14(a) OR RULE 15d-14(a),
AS ADOPTED PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Justin D. Benincasa, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATN International, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

ATN International, Inc.

Date: November 9, 2021

By: /s/ Justin D. Benincasa
Justin D. Benincasa
Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report on Form 10-Q of ATN International, Inc. (the "Company") for the period ended September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael T. Prior, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

ATN International, Inc.

Date: November 9, 2021

By: /s/ Michael T. Prior
Michael T. Prior
President and Chief Executive Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report on Form 10-Q of ATN International, Inc. (the "Company") for the period ended September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Justin D. Benincasa, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

ATN International, Inc.

Date: November 9, 2021

By: /s/ Justin D. Benincasa
Justin D. Benincasa
Chief Financial Officer
