## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 26, 2006

# ATLANTIC TELE-NETWORK, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

**001-12593** Commission File Number **47-0728886** (IRS Employer Identification No.)

10 Derby Square

Salem, Massachusetts 01970 (Address of principal executive offices and zip code)

(978) 745-8106

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 1.01 Entry into a Material Definitive Agreement.

The information contained in Item 5.02 is incorporated herein by reference.

## Item 2.02 Results of Operations and Financial Condition.

On May 1, 2006, Atlantic Tele-Network, Inc. (the "Company") issued a press release announcing financial results for the three months ended March 31, 2006. A copy of the press release is furnished herewith as Exhibit 99.1.

Exhibit 99.1 is furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing made by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

## Item 5.02 Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers.

On April 26, 2006, the Company issued a press release announcing the appointment of Justin D. Benincasa, as its Chief Financial Officer and Treasurer. Mr. Benincasa's appointment fills a vacancy in that position created on January 1, 2006 when the Company's former Chief Financial Officer and Treasurer, Michael T. Prior, was appointed President and Chief Executive Officer. Mr. Benincasa will join the Company on May 3, 2006.

Prior to joining the Company, Mr. Benincasa, 44, was a principal and senior financial executive at Windover Development, LLC since 2004. From 1998 to 2004, he was Executive Vice President of Finance and Administration at American Tower Corporation, a leading wireless and broadcast communications infrastructure company, where he managed finance and accounting, treasury, IT, tax, lease administration and property management. Prior to

that, he was Vice President and Corporate Controller at American Radio Systems Corporation and held senior accounting and finance positions at American Cablesystems Corporation. Mr. Benincasa holds an M.B.A. degree from and Bentley College and a B.A. degree from the University of Massachusetts.

Pursuant to an offer letter dated April 24, 2006 entered into between the Company and Mr. Benincasa, Mr. Benincasa will receive an annual base salary of \$210,000. In addition, Mr. Benincasa will be eligible to receive an annual performance bonus targeted at 50% of his base salary, with the actual amount of such bonus, if any, to be determined by the Compensation Committee of the Board of Directors in its sole discretion. Subject to the approval of the Company's Board of Directors, which is currently expected to be granted on May 17, 2006, Mr. Benincasa will also receive 10,000 shares of restricted Common Stock of the Company and options to purchase 35,000 shares of Common Stock at the then current fair market value. The shares of restricted stock and the options are expected to vest over three and four years, respectively, subject to acceleration upon a change of control. Mr. Benincasa will also be entitled to participate in the Company's medical, dental, 401(k) and other standard benefit plans generally available to Company employees.

A copy of the Company's press release is furnished herewith as Exhibit 99.2.

2

Item 9.01Financial Statements and Exhibits.(d)Exhibits99.1Press release of the Company dated May 1, 200699.2Press release of the Company dated April 26, 2006

3

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## ATLANTIC TELE-NETWORK, INC.

By: /s/ MICHAEL T. PRIOR President and Chief Executive Officer

Dated: May 2, 2006

4

#### EXHIBIT INDEX

Exhibit <u>Number</u>		Description of Exhibit	
99.1	Press release of the Company dated May 1, 2006		
99.2	Press release of the Company dated April 26, 2006		
		5	



FOR IMMEDIATE RELEASE

Monday, May 1, 2006

CONTACT:

Atlantic Tele-Network, Inc. Michael T. Prior, Chief Executive Officer 978-745-8106, Ext. 401 Lougee Consulting Group Bob Lougee (Media) 508-435-6117

## Atlantic Tele-Network Reports First Quarter Earnings

#### Acquired Businesses Drive 46% Increase in Operating Income and 34% Increase in Net Income

Salem, MA (May 1, 2006) – Atlantic Tele-Network, Inc. ("ATN") (Amex: ANK) today reported earnings for the quarter ending March 31, 2006. All share and per share amounts reflect the effects of the 5-for-2 split of our common stock, which took place on March 31, 2006. For the quarter ended March 31, 2006 operating income was \$11.6 million, an increase of \$3.7 million or 46% as compared to operating income of \$7.9 million for the quarter ended March 31, 2005. For the quarter ended March 31, 2006 earnings were \$4.1 million, or \$0.33 per share, as compared to earnings of \$3.0 million, or \$0.24 per share, for the quarter ended March 31, 2005, an increase of \$1.1 million or 34%.

As was previously announced, the Company completed its acquisition of SoVerNet, Inc., a Vermont data and telephone services provider in February 2006. SoVerNet's results since the date of acquisition, along with the results of two previously reported acquisitions by Commnet which were effective January 1, 2006, are reflected in the 2006 operating results. The statement of operations for the quarter ended March 31, 2006 also includes the results of Commnet Wireless, LLC, which was acquired by ATN in September 2005 and consequently is not reflected in the results for the first quarter of 2005.

Michael T. Prior, Chief Executive Officer of Atlantic Tele-Network, Inc., said: "We are happy to have a strong start to 2006. This quarter shows the benefits of some of our key decisions of 2005—the decisions

to acquire Commnet and SoVerNet, the decision to shut down our Atlantic Tele-Center business and the decisions to implement a restructuring and new service launch at Choice. Our executives and staff worked very hard in 2005 to position this Company for continued growth and we are pleased with the results to date. But there are still some challenges ahead of us. Among those is increasing growth in wireless revenue in Guyana. To this end, we undertook a careful review of our wireless network design and capacity demands in Guyana, and, as a result, committed to further expansion of our GSM network capacity and coverage. We also expect to make additional investments in our U.S.-based rural wireless network and in our Vermont local telephone and data business, as we think both have good opportunities for significant revenue growth."

ATN generated the following operating results for the quarter ended March 31, 2006 (unless otherwise indicated, all comparative information is compared against the quarter ended March 31, 2005):

**Wireless Revenue.** Wireless revenue increased by \$9.5 million, or 250%, to \$13.3 million from \$3.8 million. Of this increase, \$9.0 million was attributable to the Commnet acquisition. Commnet continues to deploy new GSM and CDMA sites rapidly in existing service markets and is actively pursuing new market opportunities as well. The remaining \$500,000 increase in wireless revenue for 2006 was attributable to the growth of GT&T's wireless customer-base, which increased from 166,000 subscribers to 246,000 subscribers. As of March 31, 2006, over 136,000 of GT&T's wireless subscribers were GSM customers. GT&T experienced healthy wireless revenue growth of 14%, but the revenue growth trailed subscriber growth as wireless ARPU (Average Revenue per User) has declined. In management's opinion, the decline in ARPU reflects a number of factors, including: (1) penetration into a lower use demographic, (2) some users maintaining both a TDMA and GSM account which spreads revenue from one user between two subscriber accounts, and (3) lower use in the most recent quarter because of severe network congestion problems in the Guyana's capital city, Georgetown.

**Local Telephone and Data Revenue.** Local telephone and data revenue totaled \$9.2 million, an increase of \$2.4 million, or 35%. Of this increase, \$2.1 million was attributable to SoVerNet, Inc. which was acquired by ATN in February 2006. Excluding that contribution, local telephone and data revenue generated by our Guyana and Virgin Islands operations increased by \$0.3 million, or 5%. GT&T's increase was attributable to growth in access lines and in its wireless customer-base while Choice continued to experience strong growth in its wireless broadband customers. In addition to the increase in wireless subscribers noted above, GT&T's access lines increased from 106,000 to 114,000, an increase of 8%, as management continued to bring new areas into service.

**International Long Distance Revenue and Other Revenue.** International long distance revenue was \$11.2 million, a decline of \$0.2 million, or 2%. Management believes that this stems in part from the negative impact of a number of cuts to its fiber optic backbone in the first quarter. Management also believes that various forms of bypass in Guyana, principally Internet calling, also contributed to this decline. Other revenue increased as a result of a 23% increase in television subscribers in our Virgin Islands operations.

NEWS RELEASE

**Operating Expenses.** Operating expenses increased by \$8.2 million, or 55%, from \$14.8 million to \$23.0 million for the quarters ended March 31, 2005 and 2006, respectively. Of the \$8.2 million increase, \$8.0 million is attributable to the addition of Commnet and SoVerNet, which do not have their operating expenses reflected in our results for the quarter ended March 31, 2005. Excluding Commnet and SoVerNet, operating expenses increased slightly due to increased marketing efforts at GT&T and increased overhead costs at the parent company. The increased overhead expenses at the parent include approximately \$128,000 in equity compensation expense. These increases were, however, largely offset by the impact of cost reduction measures at Choice.

**Other Income (Expense), net.** Other income and expenses was a net expense of \$388,000 for the quarter, as compared to income of \$434,000 a year earlier. The negative change in this item is largely a result of a substantial increase in interest expense and a decline in interest income. The Commnet and SoVerNet acquisitions required the use of cash on hand and borrowing under the Company's credit facility, as did the first quarter acquisitions by Commnet. As of March 31, 2006, the Company's debt to equity ratio was 0.59 to 1 and its net debt to equity ratio was 0.36 to 1. Also included in other income and expenses are management fees received from Bermuda Digital Communications (BDC), which remained relatively consistent.

**Bermuda Digital Communications.** Equity in the earnings of BDC decreased from \$0.6 million to \$0.5 million for the three months ended March 31, 2005 and 2006, respectively. Gross profit from the Bermuda wireless business was relatively flat, but operating income and net income were negatively impacted by higher marketing and legal costs. BDC incurred significant legal expenses relating to the previously disclosed dispute regarding the scope of its license as it relates to data services. A hearing in that matter took place in April 2006 and a decision is expected shortly.

## **About Atlantic Tele-Network**

Atlantic Tele-Network, Inc. (AMEX:ANK) is a telecommunications company with corporate offices in Salem, Massachusetts and St. Thomas, U.S. Virgin Islands. Its principal subsidiaries include: Guyana Telephone and Telegraph Company, Limited, which is the national telephone service provider in the Cooperative Republic of Guyana for all local, long-distance and international service, as well as the largest cellular service provider; Commnet Wireless, LLC, which provides voice and data wireless roaming services for U.S. and international carriers in rural areas throughout the United States; SoVerNet, Inc., which provides wireline voice and data services to businesses and homes across Vermont; and Choice Communications, LLC, which provides wireless television and wireless broadband services, as well as dial-up internet services in the United States Virgin Islands. ATN also owns 44% of Bermuda Digital Communications Ltd., which, under the Cellular One name, is the largest provider of cellular voice and data services in Bermuda.

## Cautionary Language Concerning Forward-Looking Statements

This news release contains forward-looking statements relating to, among other matters, the future financial performance and results of operations of ATN, including the relative contributions of Commnet and SoVerNet; demand for our services and industry trends; the pace of our network expansion and improvement, including our realization of the benefits of these investments; and management's plans and strategy for the future. These forward-looking statements are based on estimates, projections, beliefs, and assumptions and are not guarantees of future events or results. Actual future events and results could differ materially from the events and results indicated in these statements as a result of many factors, including, among others, (1) significant political and regulatory risk facing our exclusive license to provide local exchange and long distance telephone services in Guyana; (2) any significant decline in the price or volume of international long distance calls to Guyana; (3) increased competition affecting our businesses; (4) the regulation of rates that GT&T may charge for local wireline telephone service; (5) significant tax disputes between GT&T and the Guyanese tax authorities; (6) a significant portion of our U.S. wireless revenue is derived from a small number of customers; (7) our failure to maintain favorable roaming arrangements; (8) economic, political and other risks facing our foreign political operations; (9) regulatory changes affecting our businesses; (10) rapid and significant technological changes in the telecommunications industry; (11) our reliance on a limited number of key suppliers and vendors for timely supply of equipment and services relating to our network infrastructure; (12) loss of any key members of management; (13) the adequacy and expansion capabilities of our network capacity and customer service system to support our customer growth; (14) dependence of our wireless and wireline revenues on the reliability and performance of our network infrastructure; (15) the occurrence of severe weather and natural catastrophes; (16) our economic interest in our Bermuda affiliate may be reduced in 2008; and (17) our inability to realize the value that we believe exists in businesses that we acquire. These and other additional factors that may cause actual future events and results to differ materially from the events and results indicated in the forward-looking statements above are set forth more fully under Item 1A "Risk Factors" of ATN's Annual Report on Form 10-K for the year ended December 31, 2005, which is on file with the SEC. ATN undertakes no obligation to update these forward-looking statements to reflect actual results, changes in assumptions or changes in other factors that may affect such forward-looking statements.

## ATLANTIC TELE-NETWORK, INC. Statements of Operations For the Three Months Ended March 31, 2005 and 2006 (in Thousands, Except per Share Data)

	Three	Three Months Ended March 31,		
	2005		2006	
Wireless	\$	3,786 \$	13,312	
Local Telephone and Data		6,776	9,191	
International Long Distance		11,365	11,171	
Other Revenues		762	847	
Total revenue		22,689	34,521	
Termination and Access Fees		1,370	4,707	
Internet and Programming		654	706	
Engineering and Operations		3,487	4,966	
Sales, Marketing and Customer Services		1,530	1,930	
General and Administrative		3,525	4,716	

Depreciation and Amortization		4,184		5,795
Non-Cash Stock Based Compensation		_		128
Operating Expenses		14,750	_	22,948
Operating Income		7,939		11,573
Interest Income (Expense), net		135		(664)
Other Income		299		276
				<u></u>
Other Income (Expense), net		434		(388)
Income Before Taxes		8,373		11,185
Income Taxes		5,016		6,465
Income Before Equity in Earnings of Unconsolidated Affiliates and Minority Interests		3,357		4,720
Equity in earnings of unconsolidated affiliates Minority interests		590 (001)		466
Minority interests		(901)		(1,097)
Net income	\$	3,046	\$	4,089
	+	5,010	Ψ	1,000
Net Income Per Share				
Basic	\$	0.24	\$	0.33
Diluted	\$	0.24	\$	0.33
Weighted Average Common Shares Outstanding				
Basic		12,535		12,486
Diluted		12,535		12,544



FOR IMMEDIATE RELEASE Wednesday, April 26, 2006 CONTACT:

Atlantic Tele-Network, Inc. Michael T. Prior, Chief Executive Officer 978-745-8106, Ext. 401 Lougee Consulting Group Bob Lougee (Media) 508-435-6117

## Justin Benincasa Named CFO at Atlantic Tele-Network

SALEM, MA (April 26, 2006) — Atlantic Tele-Network, Inc. ("ATN") (AMEX:ANK) today announced the appointment of Justin D. Benincasa as Chief Financial Officer and Treasurer. He will report to Michael T. Prior, President and Chief Executive Officer.

Mr. Benincasa, who will join ATN prior to its Annual Meeting of Stockholders on May 17, 2006, has been a principal and senior financial executive at Windover Development, LLC since 2004. From 1998 to 2004 he was Executive Vice President of Finance and Administration at American Tower Corp., a leading wireless and broadcast communications infrastructure company, where he managed finance and accounting, treasury, IT, tax, lease administration and property management. Prior to that, he was Vice President and Corporate Controller at American Radio Systems Corp. and held senior accounting and finance positions at American Cablesystems Corp.

"We are delighted to welcome Justin to the ATN management team," said Michael Prior. "He brings a well-rounded background managing the accounting and finance functions for high-profile public companies, as well as a proven ability to meet external reporting requirements. He thrived in a very fast-paced, demanding environment and developed strong transactional skills in helping to finance, close and integrate the many assets and businesses acquired by American Tower over the years. His considerable business, financial and accounting experience should greatly support ATN's business mission going forward."

A native of North Andover, Massachusetts, Mr. Benincasa holds a Bachelor of Science degree in Business Administration from the University of Massachusetts and a Master of Business Administration degree from Bentley College.

## **About Atlantic Tele-Network**

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**Safe Harbor Statement under the Private Securities Litigation Reform Act:** This news release contains forward-looking statements relating to, among other matters, the expected contribution of ATN's new chief financial officer to its future operating performance. These forward-looking statements are based on estimates, projections, beliefs, and assumptions and are not guarantees of future events or results. Actual future events and results could differ materially from these statements as a result of many factors, including matters discussed in the Company's Form 10-K annual report for the year ended December 31, 2005, which is on file with the Securities and Exchange Commission, as well as major competitive developments, developments arising in connection with the integration of acquired companies, material changes in the communications industry or regulation or changes in communications technology. ATN undertakes no obligation to update these forward-looking statements to reflect actual results, changes in assumptions or changes in other factors that may affect such forward-looking statements.

#### **NEWS RELEASE**